

Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending December 31, 2007



Tesseract
(Tokyo Motor Show Exhibition Model)

YAMAHA MOTOR Co., LTD.

30 October, 2007

Notice regarding financial forecast:

The forecast consolidated results for the fiscal year ending December 31, 2007 above are based on the Company's assumptions and beliefs in light of the information currently available, and may differ significantly from actual business results due to general economic conditions in Yamaha Motor's major markets, changing consumer preferences, and currency exchange rate fluctuations etc.

1. Outline

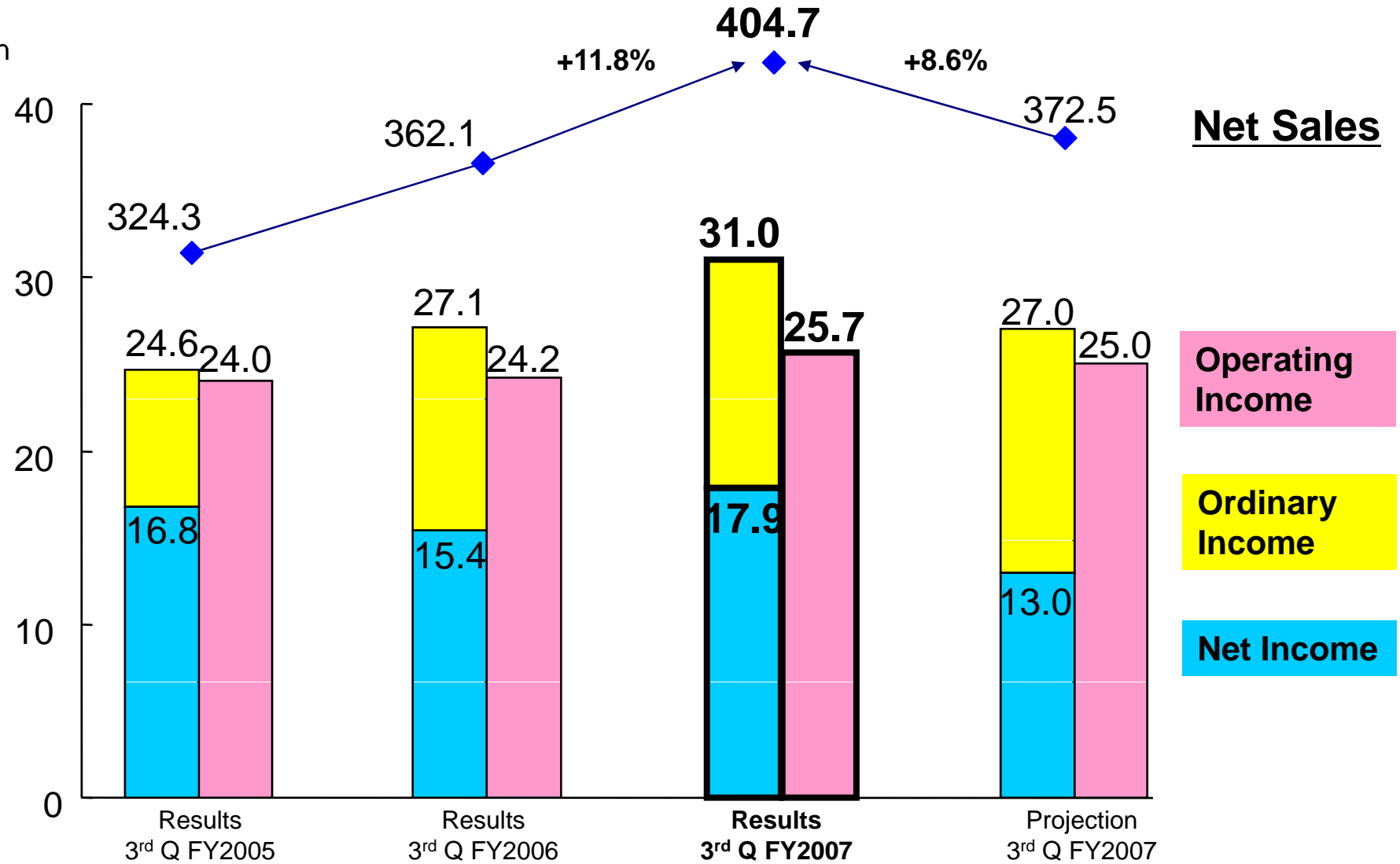
UCHIYAMA Tetsuo
Representative Director

Sales and Income (3-mth Jul.-Sep.)



Results

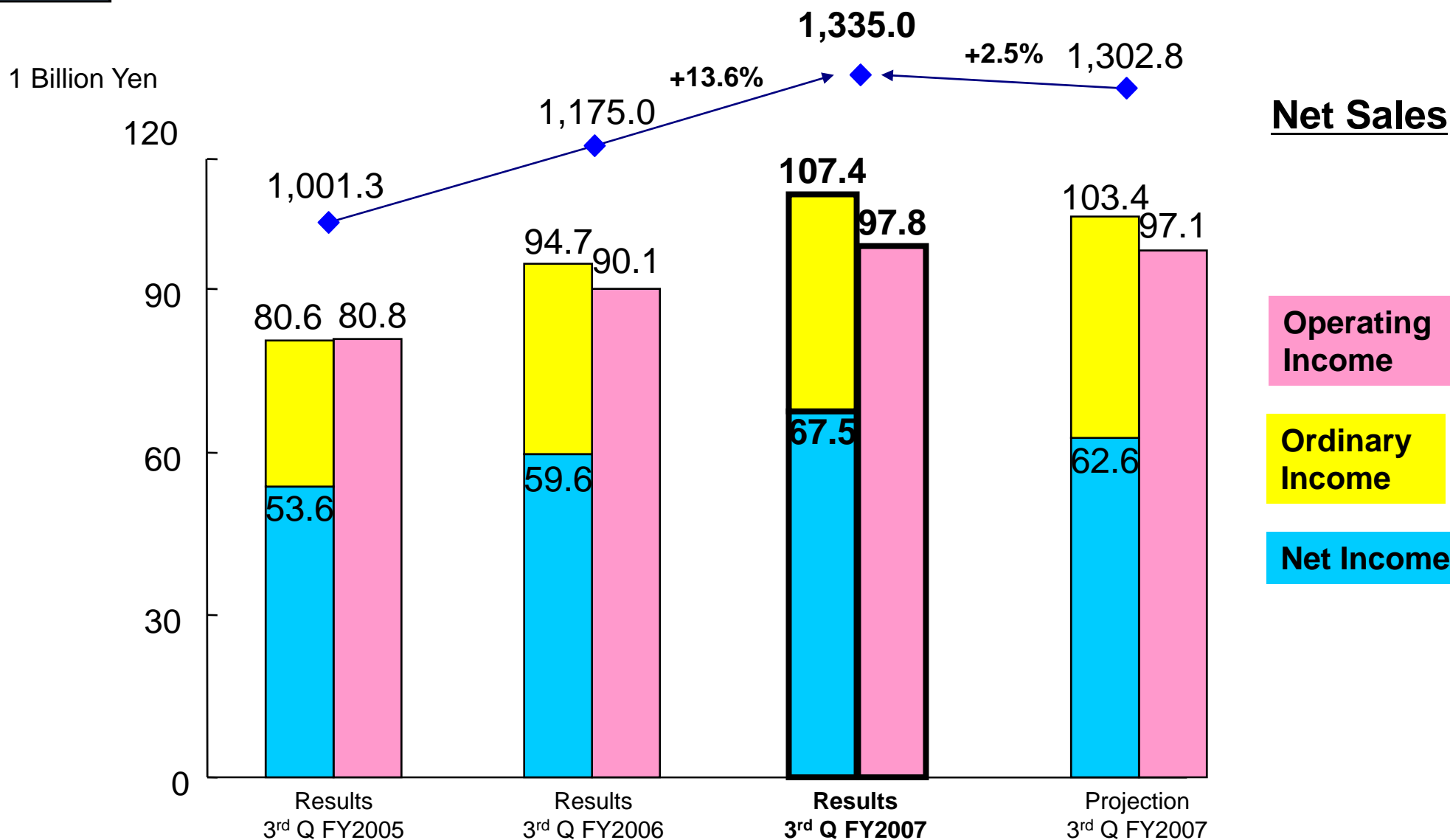
1 Billion Yen



Sales and Income (9-mth Jan.-Sep.)



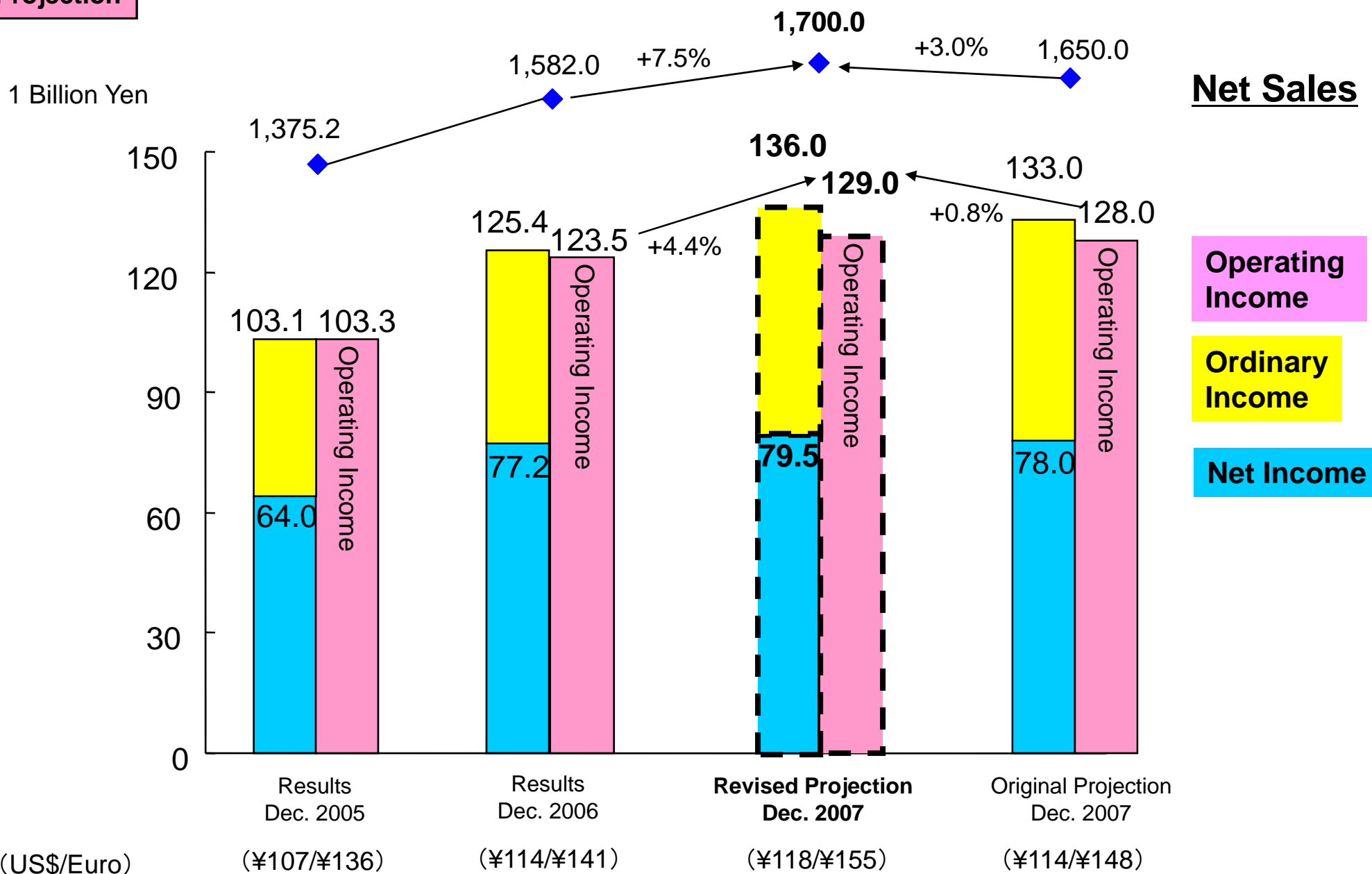
Results



Projection FY2007 Sales and Income



Projection



2. 3rd Q Results (3-mth Jul.-Sep.)

SHINOZAKI Kozo

General Manager

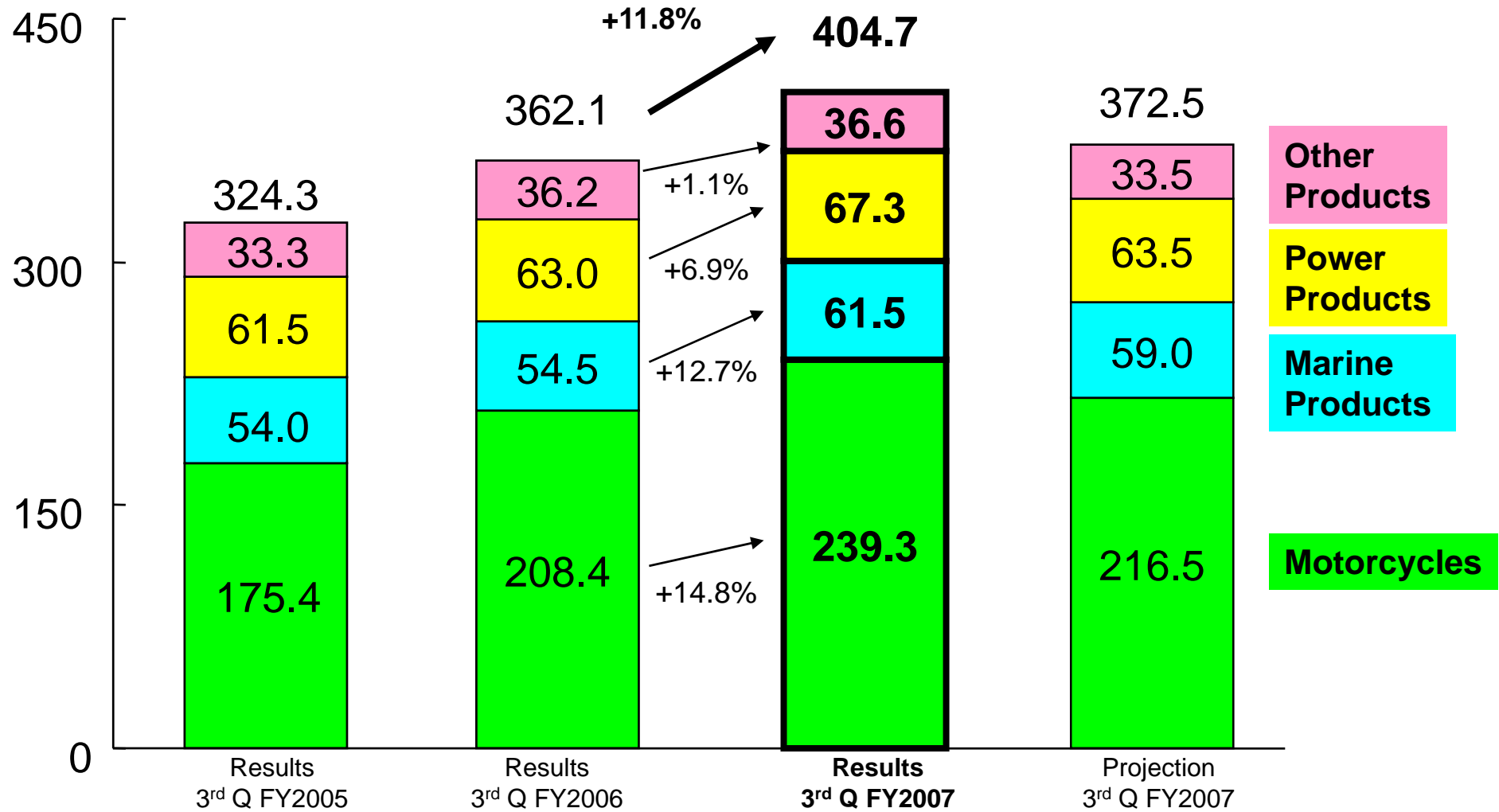
Finance & Accounting Division

Sales by Product Segment (3-mth Jul.-Sep.)



Results

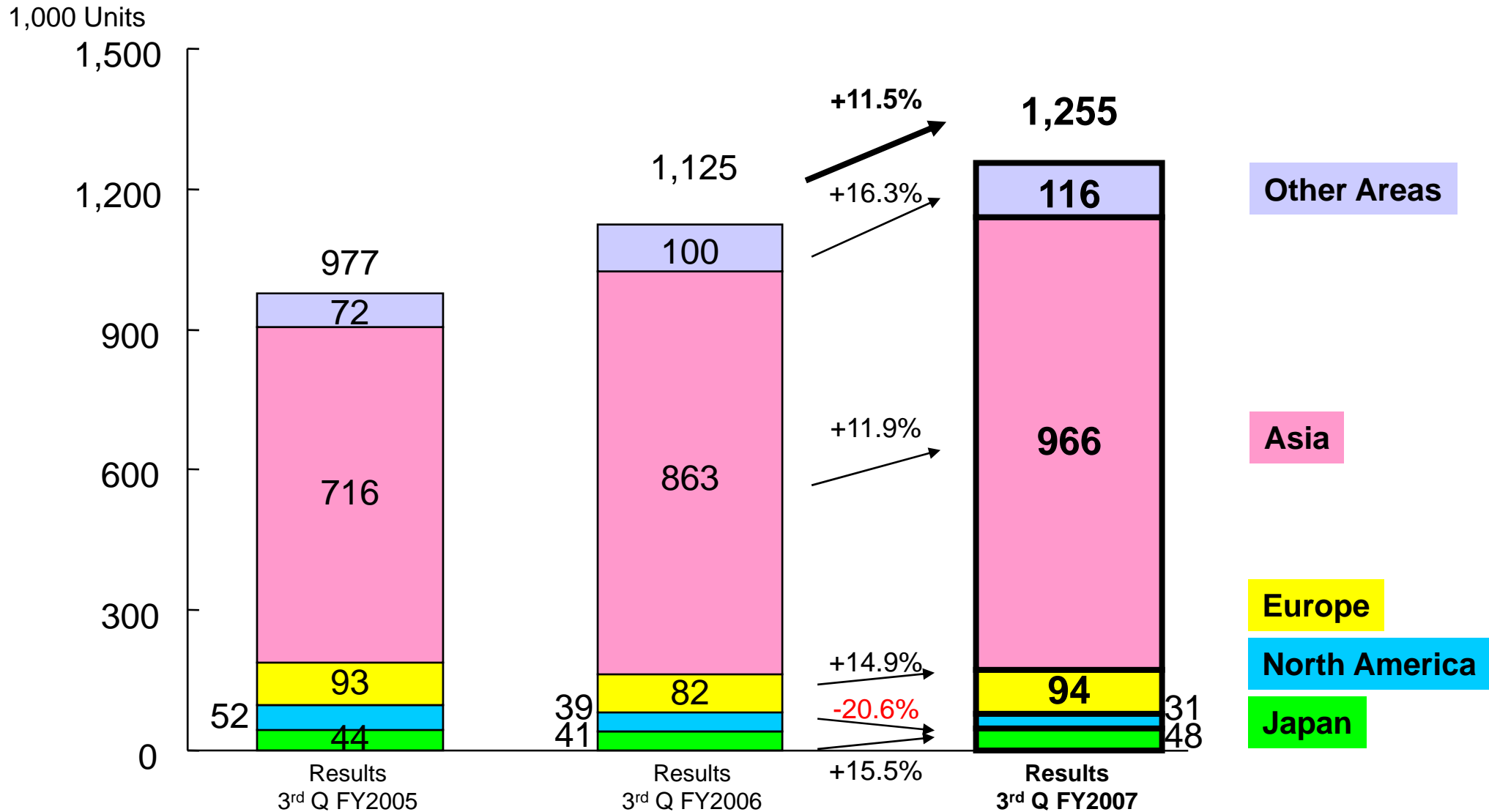
1 Billion Yen



Unit Sales by Geographical Segment Motorcycle (3-mth Jul.-Sep.)



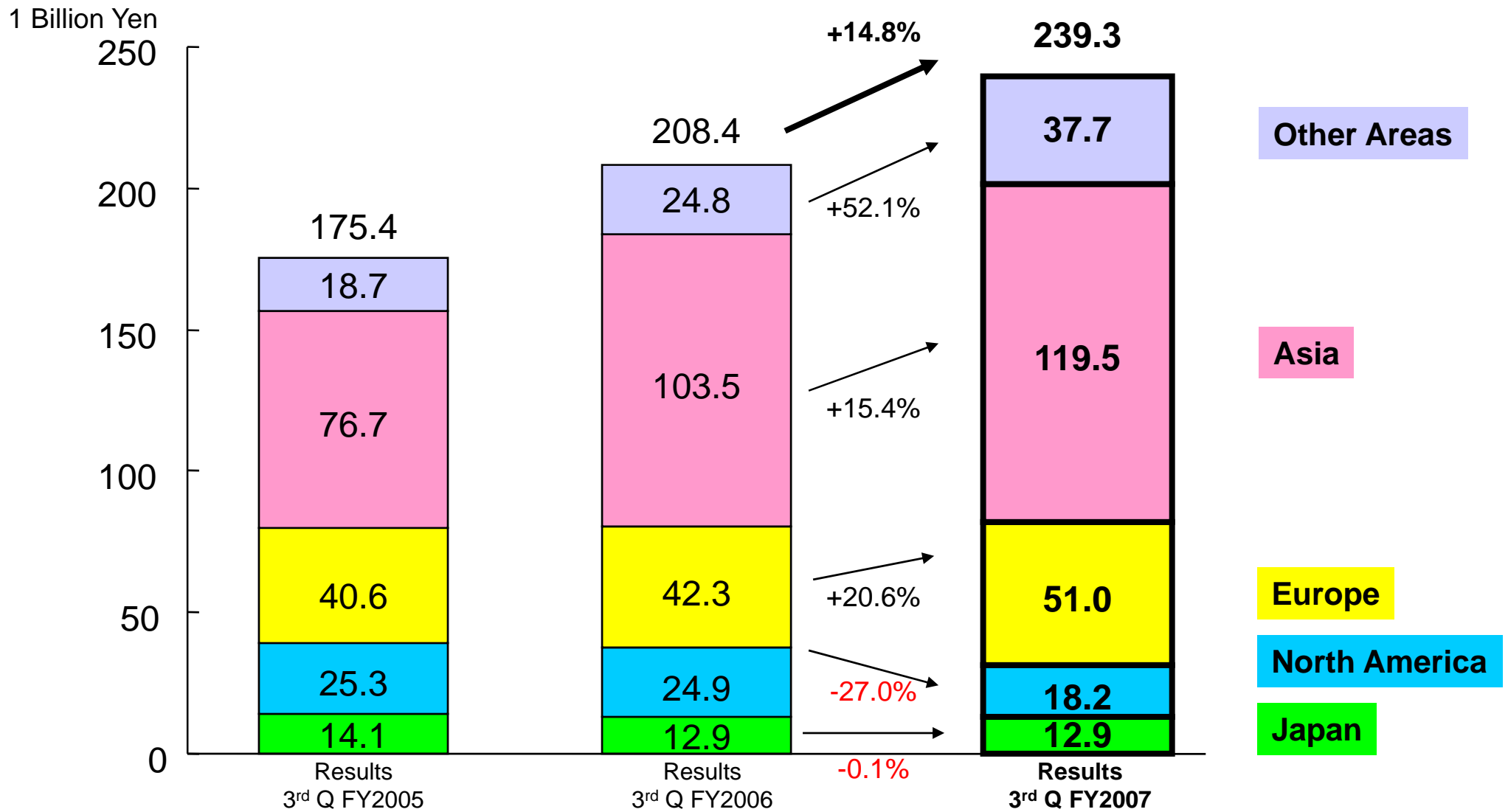
Results



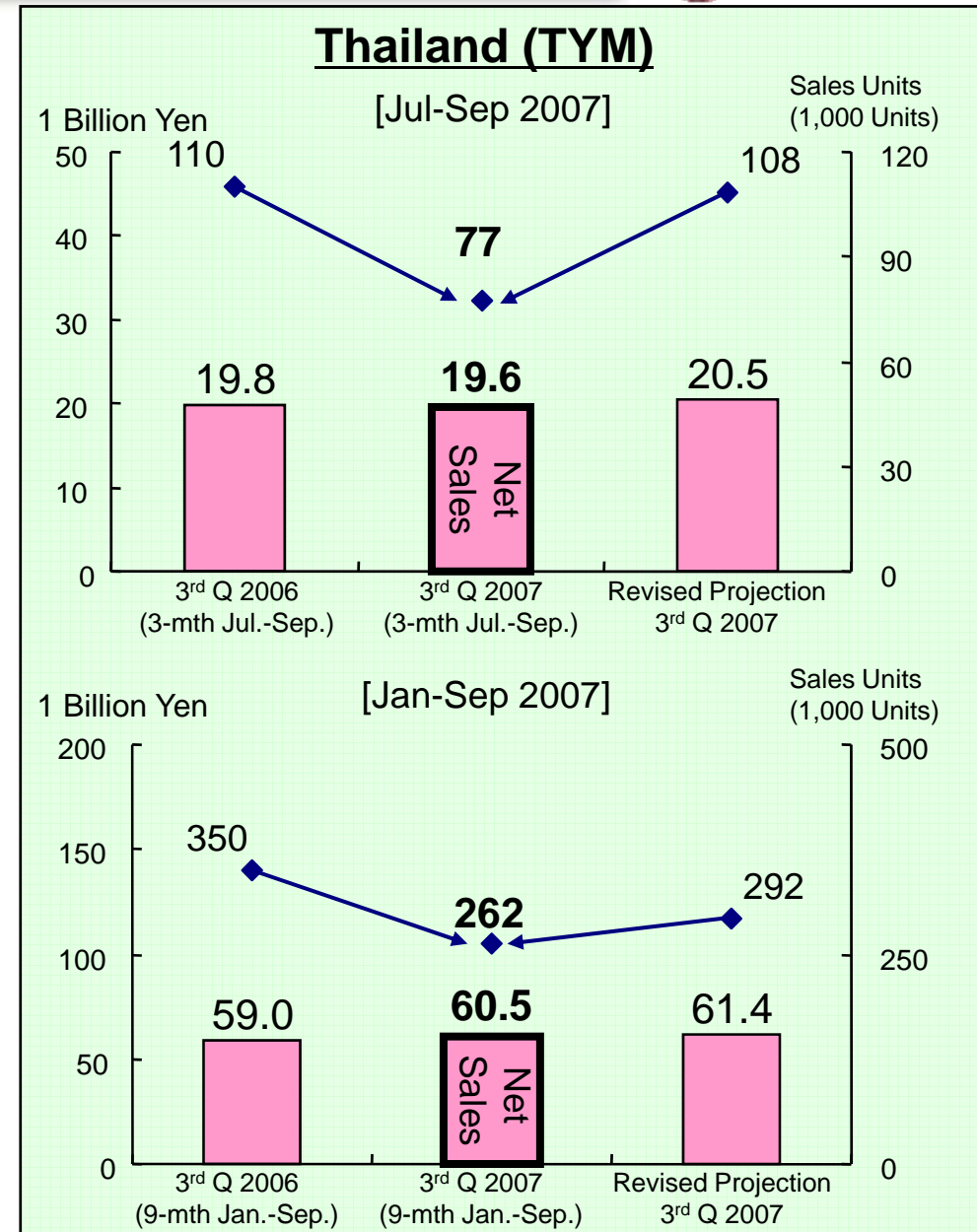
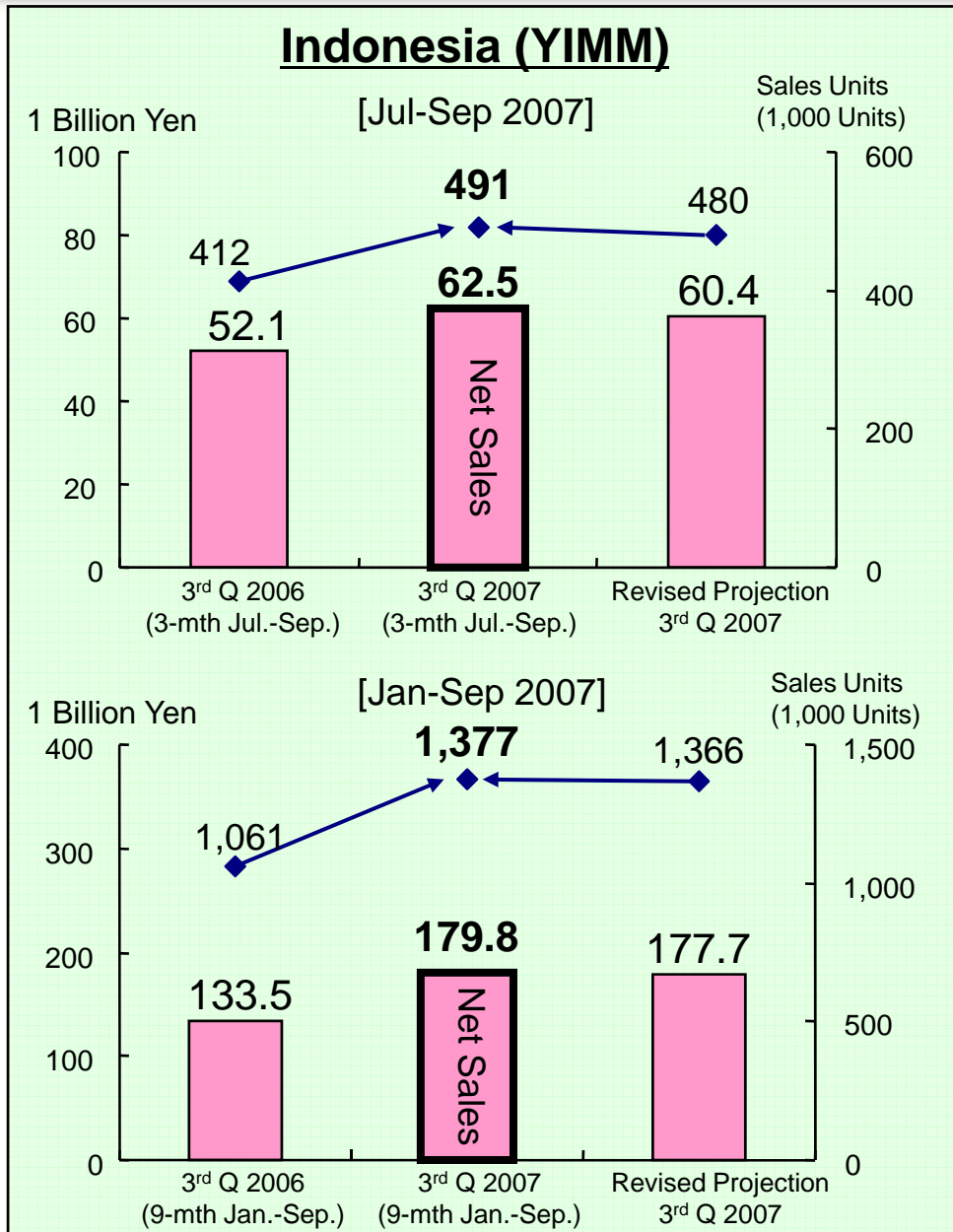
Sales by Geographical Segment Motorcycle (3-mth Jul.-Sep.)



Results

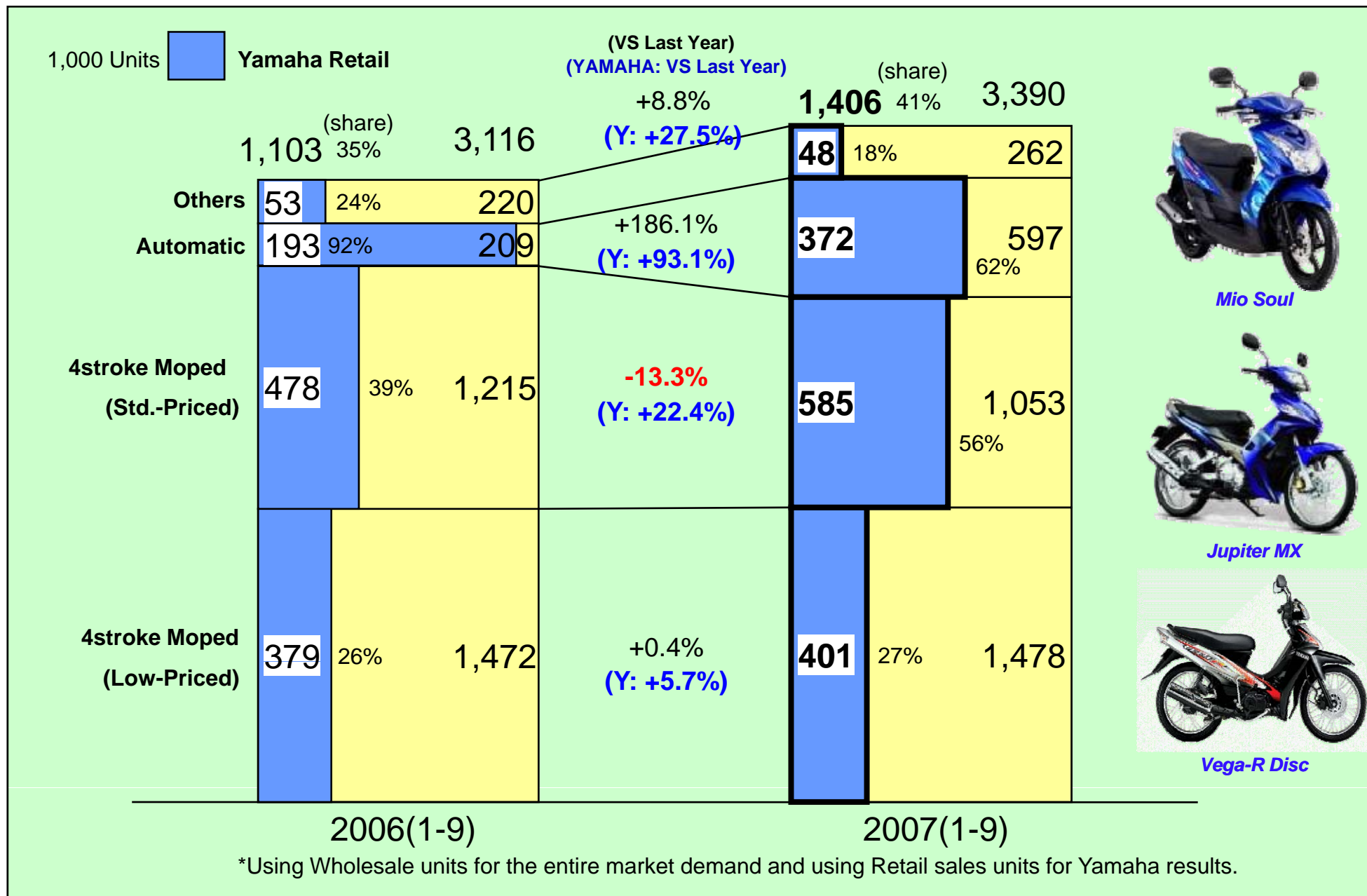


Results of Main Subsidiaries in Asia Non-consolidated

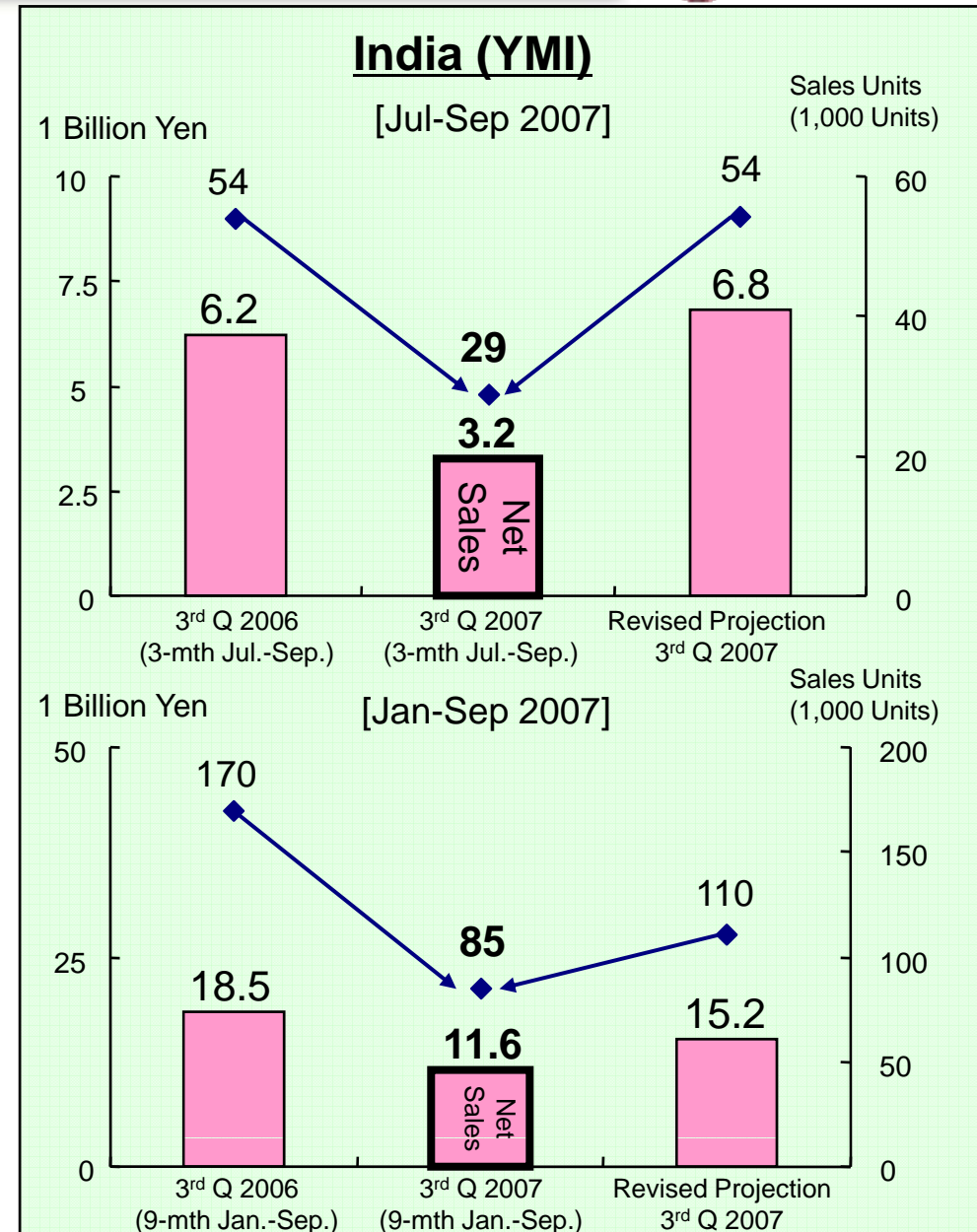
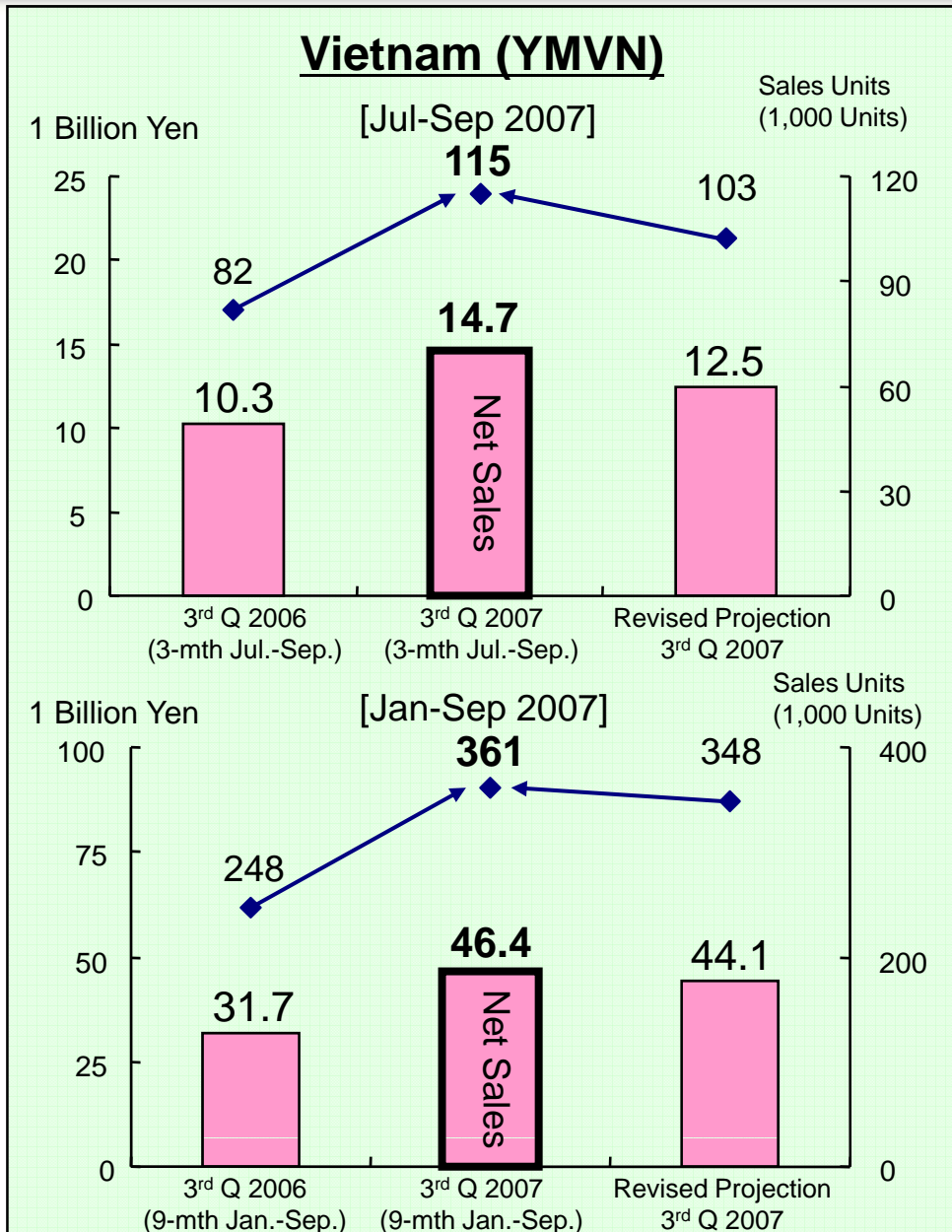


Note : Non-consolidated figures of Asian Subsidiaries. Sales figure includes cross-trade exports amount. Sales units does not include export and cross-trade number of units.

FY 2007 Yamaha Sales by Category in Indonesia (9-mth Jan.-Sep.)



Results of Main Subsidiaries in Asia Non-consolidated



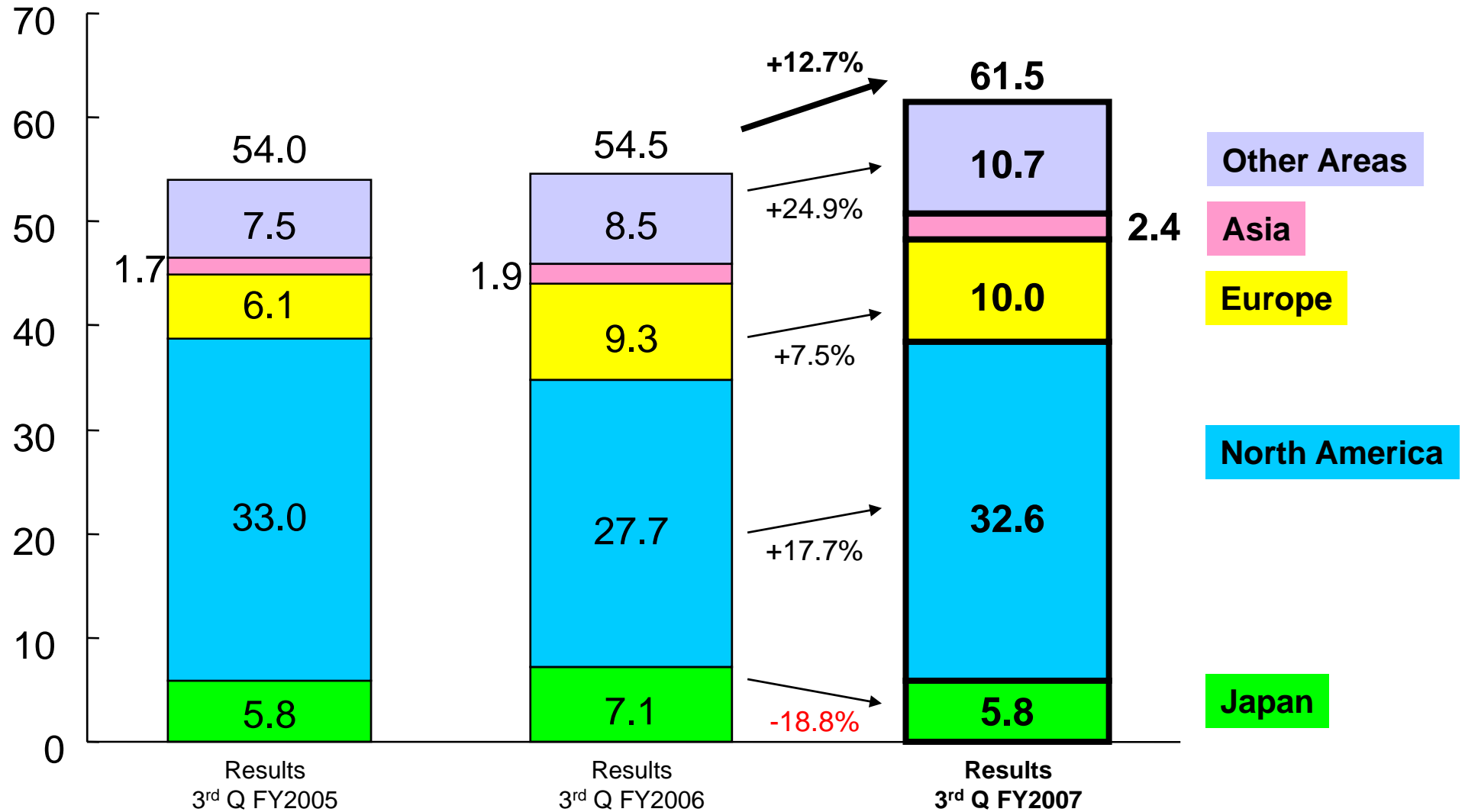
Note : Non-consolidated figures of Asian Subsidiaries. Sales figure includes cross-trade exports amount. Sales units does not include export and cross-trade number of units.

Sales by Geographical Segment Marine Products (3-mth Jul.-Sep.)



Results

1 Billion Yen

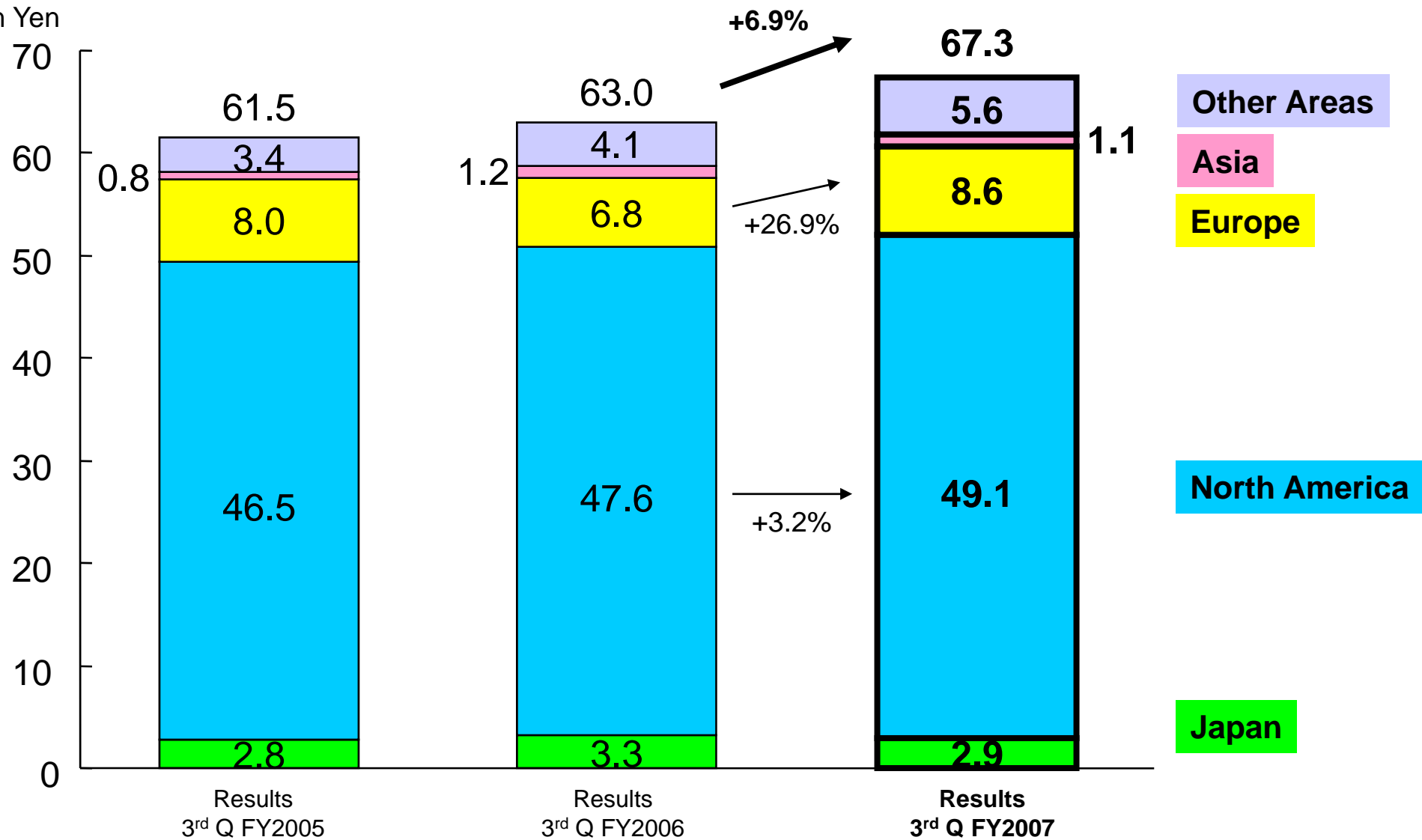


Sales by Geographical Segment Power Products (3-mth Jul.-Sep.)



Results

1 Billion Yen



Total Demands for Motorcycles, ATVs and Outboard motors in the US

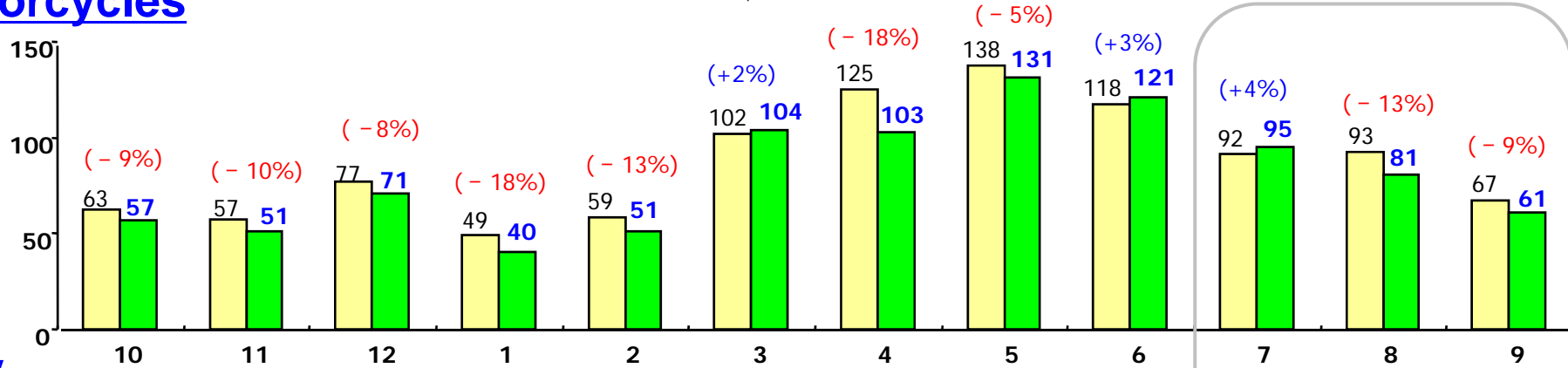


Results

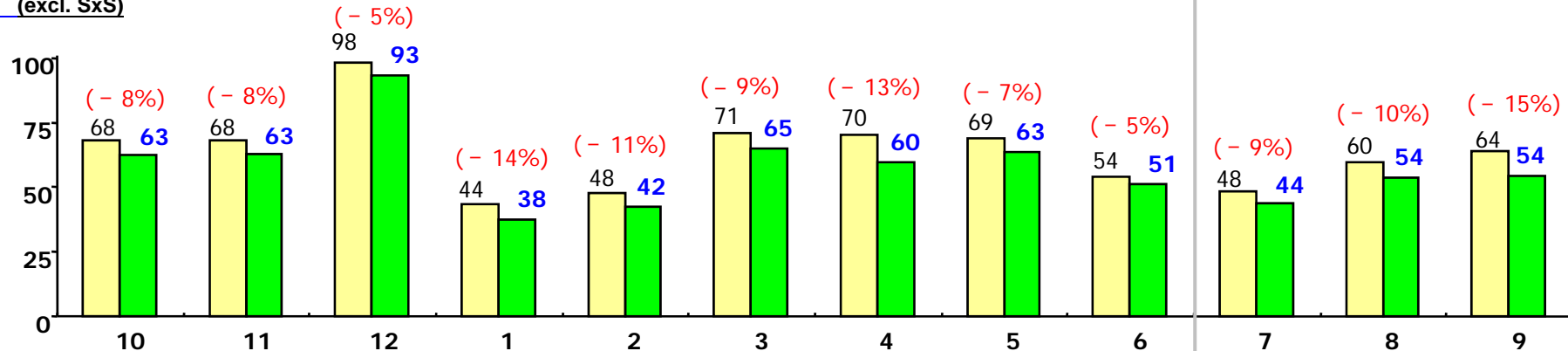
Last Yr
 Current

Motorcycles

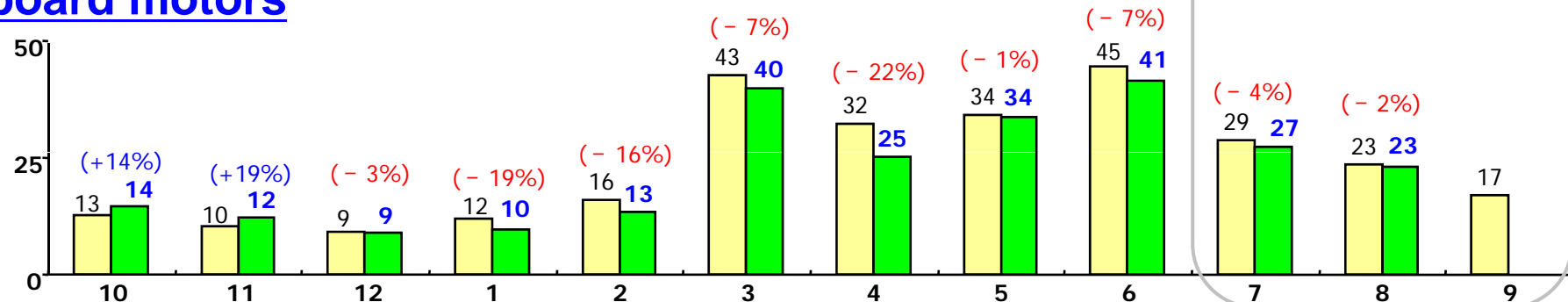
(1,000 Units)



ATV (excl. SxS)



Outboard motors

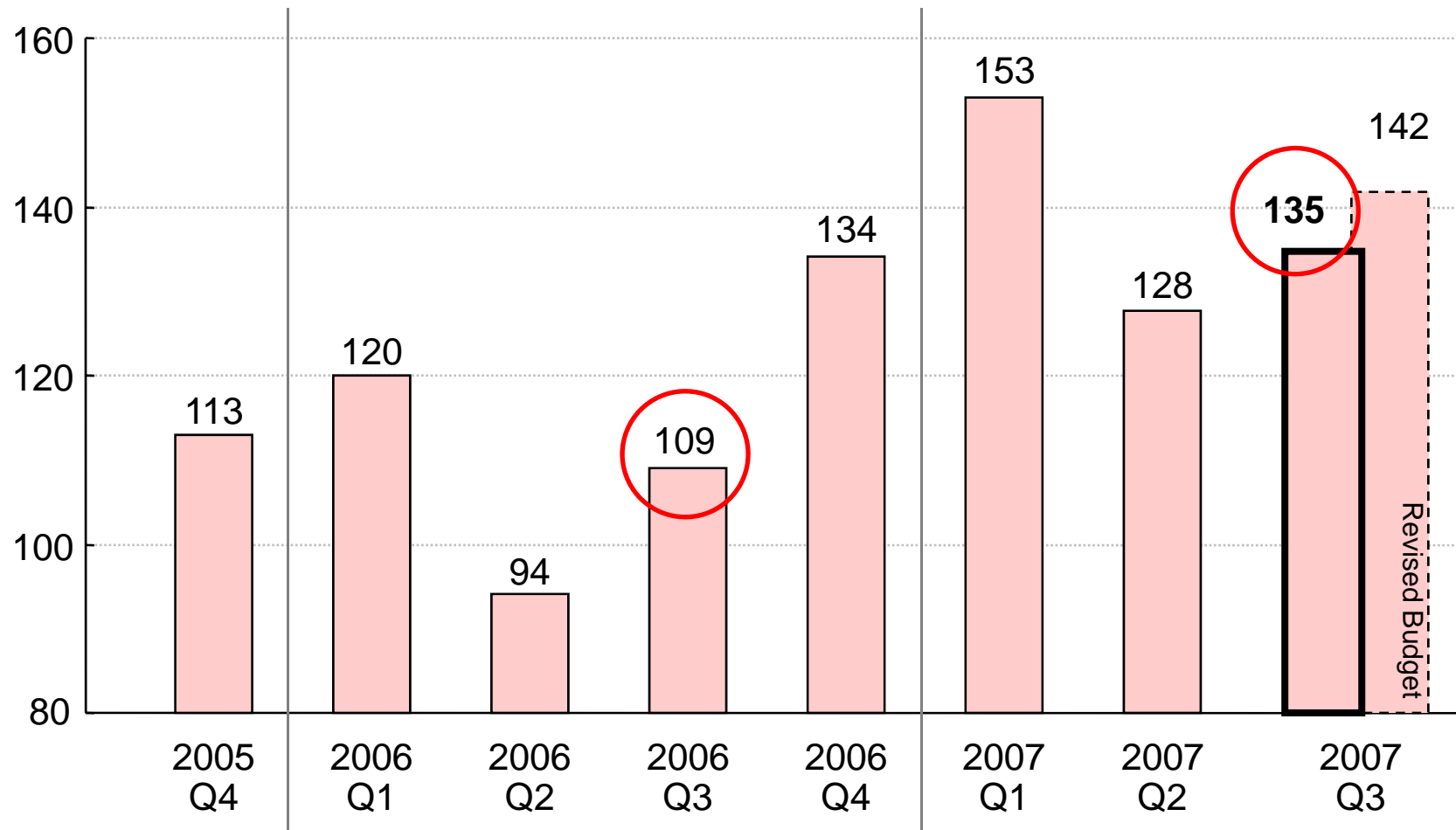


Motorcycle Inventories in the US



Results

1,000 Units



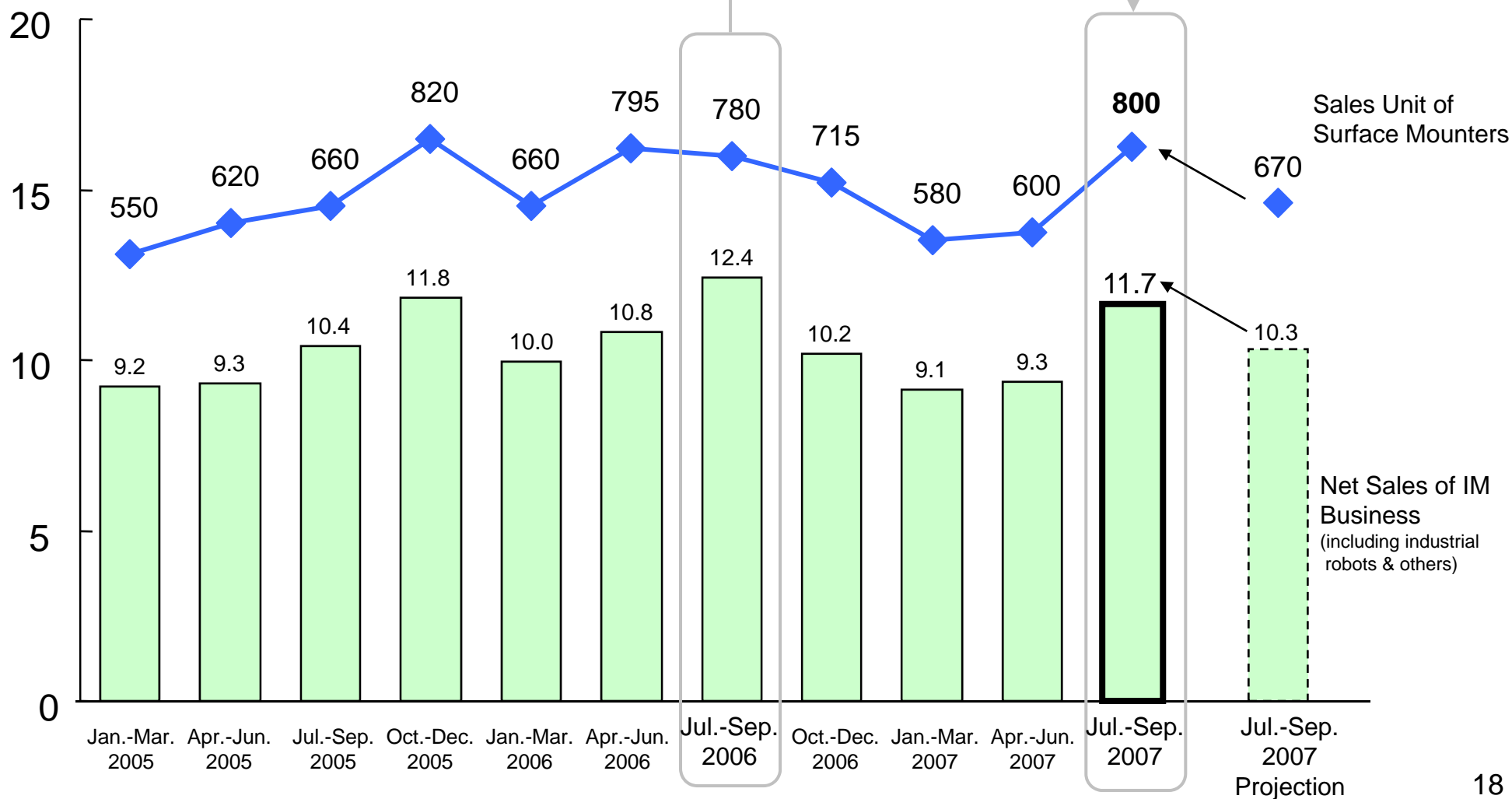
IM Business (Quarterly)



Results

	Results Jan. - Sep. 2006	Projection Jan. - Sep. 2007	Results Jan. - Sep. 2007	Difference From Last Year	Difference From Projection
Mounters (Units)	2,235	1,850	1,980	-255	+130
Net Sales (Billion Yen)	33.1	28.8	30.1	-3.0	+1.4

1 Billion Yen



FX Rate and Impact (Difference from last year : 3-mth Jul.-Sep.)



Results

1 Billion Yen

	US\$	Euro	Others	Total
Buy rate				
3rd Q FY 2006 (3-mth Jul.-Sep.)	113	142	-	-
3rd Q FY 2007 (3-mth Jul.-Sep.)	120	156	-	-
Rate Impact	3.3	1.9	1.3	6.4
PL translation rate				
3rd Q FY 2006 (3-mth Jul.-Sep.)	116	144	-	-
3rd Q FY 2007 (3-mth Jul.-Sep.)	119	160	-	-
Impact from GP translation	0.2	1.3	2.4	3.9
Impact on Operating Income	3.5	3.2	3.7	10.4

Impact from SGA translation **-3.3**

Impact on Operating Income **7.1**

Impact of 1yen Change

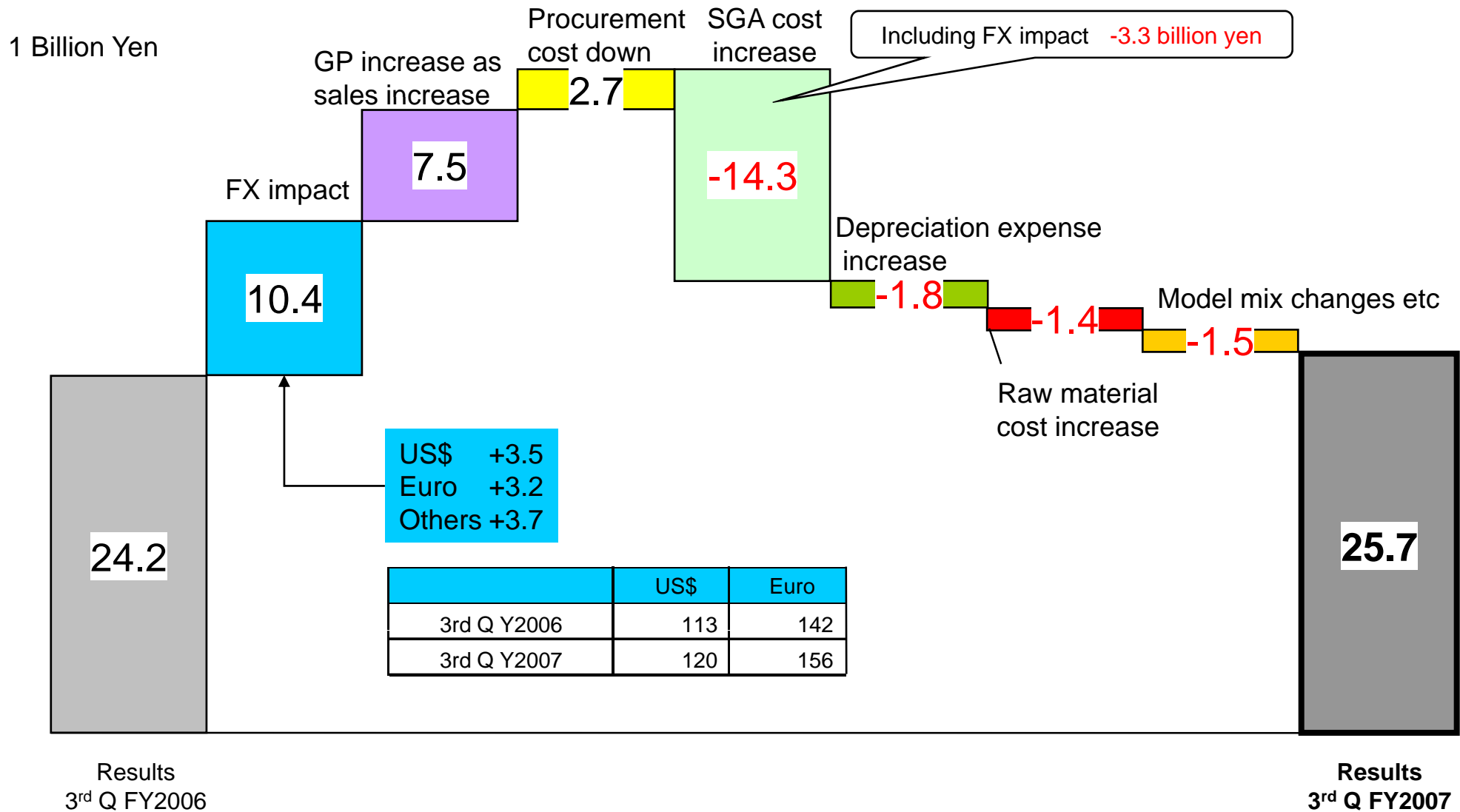
US\$
0.5

Euro
0.1

Factors Impacting Operating Income (3-mth Jul.-Sep.)



Factors Impacting OP Income



Operating Income by Product Segment (3-mth Jul.-Sep.)



Results

1 Billion Yen

		3rd Q FY2005	3rd Q FY2006	3rd Q FY2007	Difference (3rd Q FY2006 and 3rd Q FY2007)
Motorcycle	Net sales	175.4	208.4	239.3	30.9
	OP. income	6.3	9.2	9.5	0.2
	OP. income %	3.6%	4.4%	4.0%	-0.5%
Marine Products	Net sales	54.0	54.5	61.5	6.9
	OP. income	4.4	2.6	4.7	2.1
	OP. income %	8.1%	4.8%	7.7%	2.9%
Power Products	Net sales	61.5	63.0	67.3	4.4
	OP. income	8.6	7.1	8.2	1.1
	OP. income %	14.0%	11.3%	12.2%	0.9%
Other Products	Net sales	33.3	36.2	36.6	0.4
	OP. income	4.7	5.3	3.3	-2.0
	OP. income %	14.0%	14.6%	9.0%	-5.5%
Total	Net sales	324.3	362.1	404.7	42.6
	OP. income	24.0	24.2	25.7	1.5
	OP. income %	7.4%	6.7%	6.4%	-0.3%
Buy rate	US\$	106	113	120	7
	EUR	135	142	156	14
Motorcycle + ATV	Net sales	216.4	249.4	282.0	32.6
	OP. income	12.7	14.8	15.0	0.2
	OP. income %	5.9%	6.0%	5.3%	-0.6%

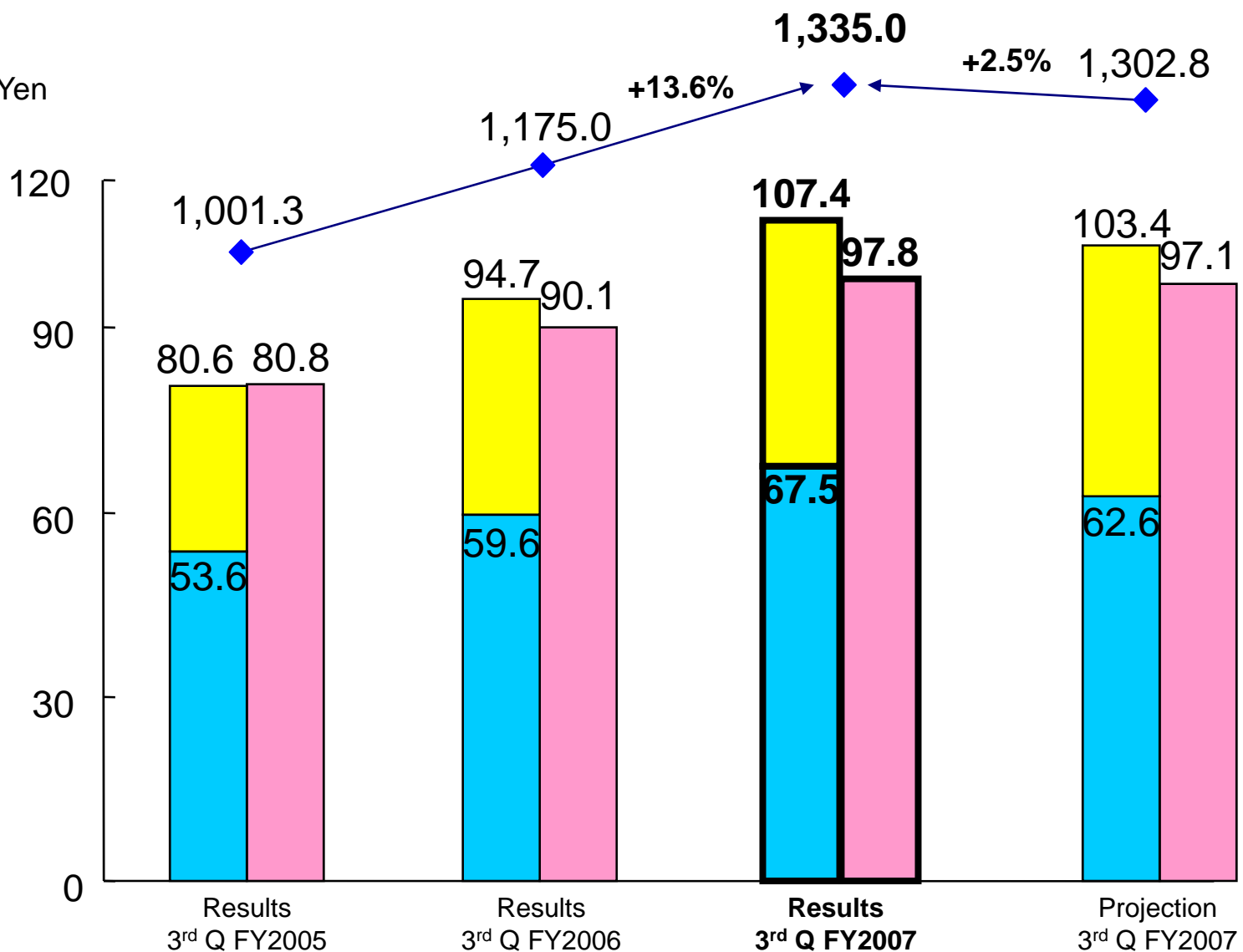
2. 3rd Q Results (9-mth Jan.-Sep.)

Sales and Income (9-mth Jan.-Sep.)



Results

1 Billion Yen



Net Sales

Operating Income

Ordinary Income

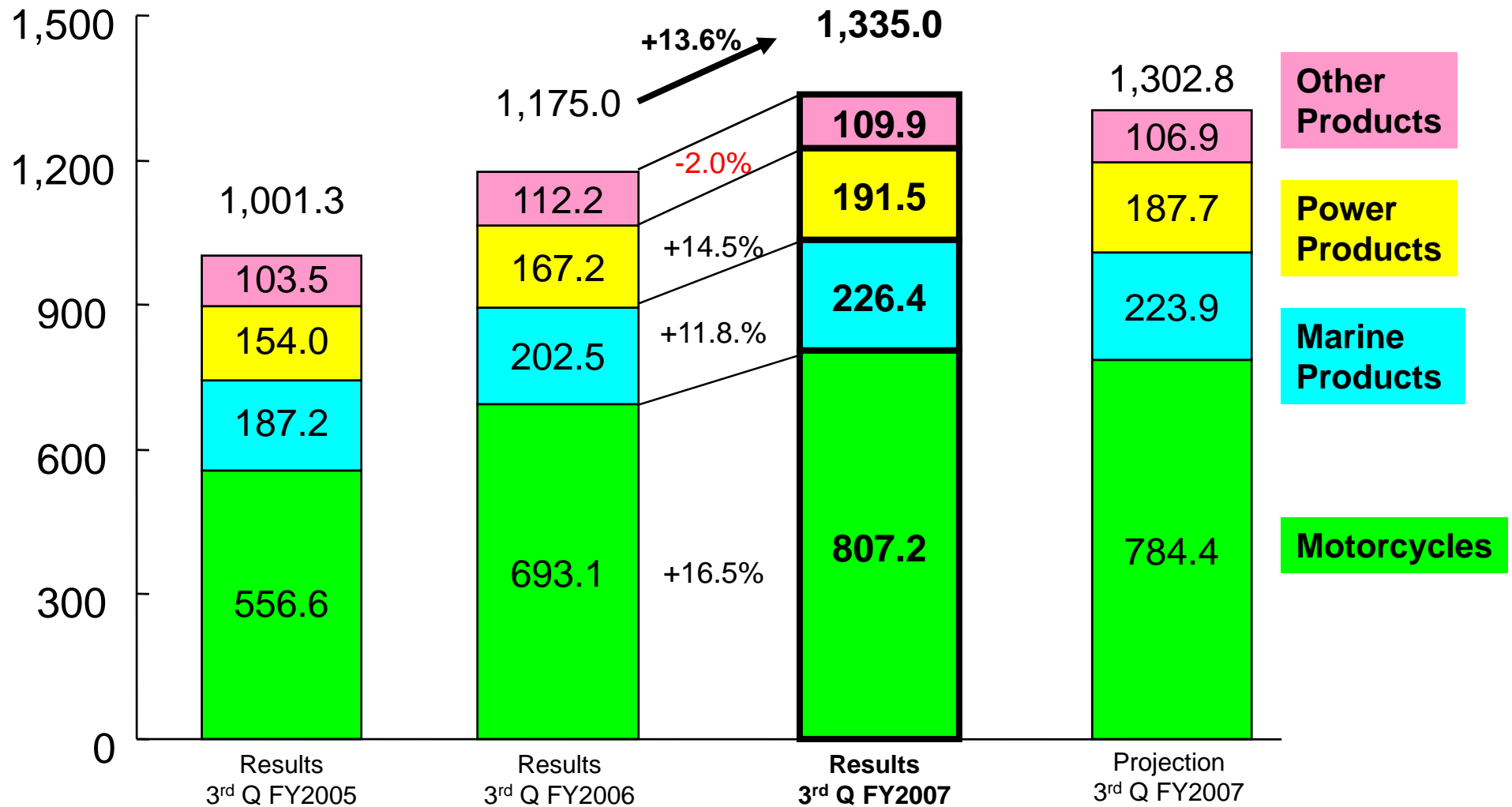
Net Income

Sales by Product Segment (9-mth Jan.-Sep.)



Results

1 Billion Yen



FX Rate and Impact (Difference from last year : 9-mth Jan.-Sep.)



Results

1 Billion Yen

	US\$	Euro	Others	Total
Buy rate				
3rd Q FY 2006(9-mth Jan.-Sep.)	114	139	-	-
3rd Q FY 2007(9-mth Jan.-Sep.)	118	153	-	-
Rate Impact	5.6	8.3	2.8	16.8
PL translation rate				
3rd Q FY 2006(9-mth Jan.-Sep.)	116	144	-	-
3rd Q FY 2007(9-mth Jan.-Sep.)	119	160	-	-
Impact from GP translation	1.8	6.7	7.8	16.3
Impact on Operating Income	7.4	15.1	10.7	33.1

Impact from SGA translation **-11.1**

Impact on Operating Income **22.0**

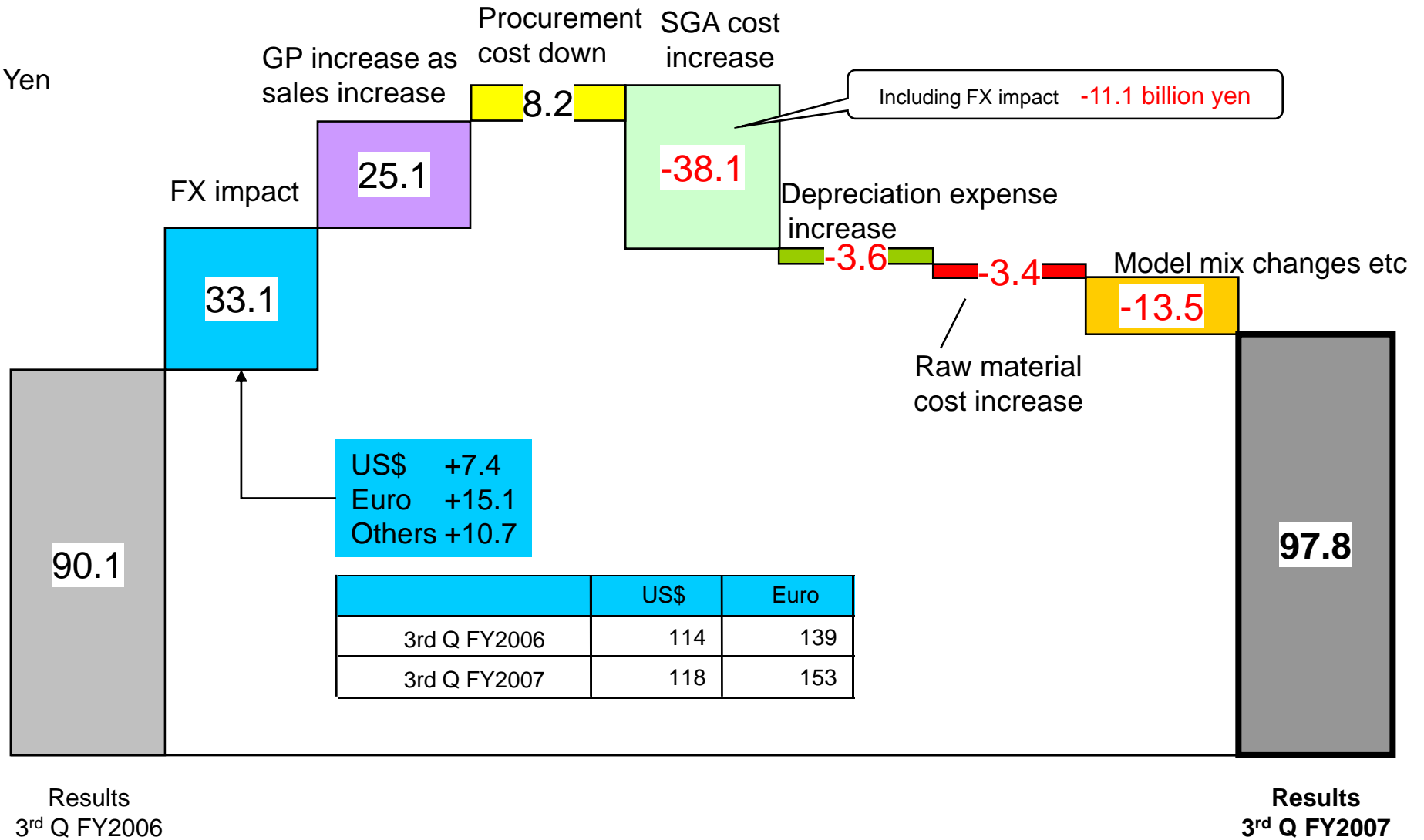
	US\$	Euro
Impact of 1yen Change	1.5	0.6

Factors Impacting Operating Income (9-mth Jan.-Sep.)



Factors Impacting OP Income

1 Billion Yen



Operating Income by Product Segment (9-mth Jan.-Sep.)



Results

1 Billion Yen

		3rd Q FY2005 (Jan.-Sep. 2005)	3rd Q FY2006 (Jan.-Sep. 2006)	3rd Q FY2007 (Jan.-Sep. 2007)	Difference (3rd Q FY2006 vs. 3rd Q FY2007)
Motorcycle	Net sales	556.6	693.1	807.2	114.2
	OP. income	30.0	38.4	43.7	5.3
	OP. income %	5.4%	5.5%	5.4%	-0.1%
Marine Products	Net sales	187.2	202.5	226.4	23.9
	OP. income	19.3	20.4	25.0	4.5
	OP. income %	10.3%	10.1%	11.0%	0.9%
Power Products	Net sales	154.0	167.2	191.5	24.3
	OP. income	17.6	16.4	19.0	2.6
	OP. income %	11.4%	9.8%	9.9%	0.1%
Other Products	Net sales	103.5	112.2	109.9	-2.3
	OP. income	13.9	14.8	10.2	-4.7
	OP. income %	13.4%	13.2%	9.2%	-0.4%
Total	Net sales	1,001.3	1,175.0	1,335.0	160.0
	OP. income	80.8	90.1	97.8	7.8
	OP. income %	8.1%	7.7%	7.3%	-0.3%
Buy rate	US\$	105	114	118	4
	EUR	136	139	153	14
Motorcycle + ATV	Net sales	665.1	808.8	939.0	130.1
	OP. income	44.9	53.9	59.1	5.3
	OP. income %	6.7%	6.7%	6.3%	-0.4%

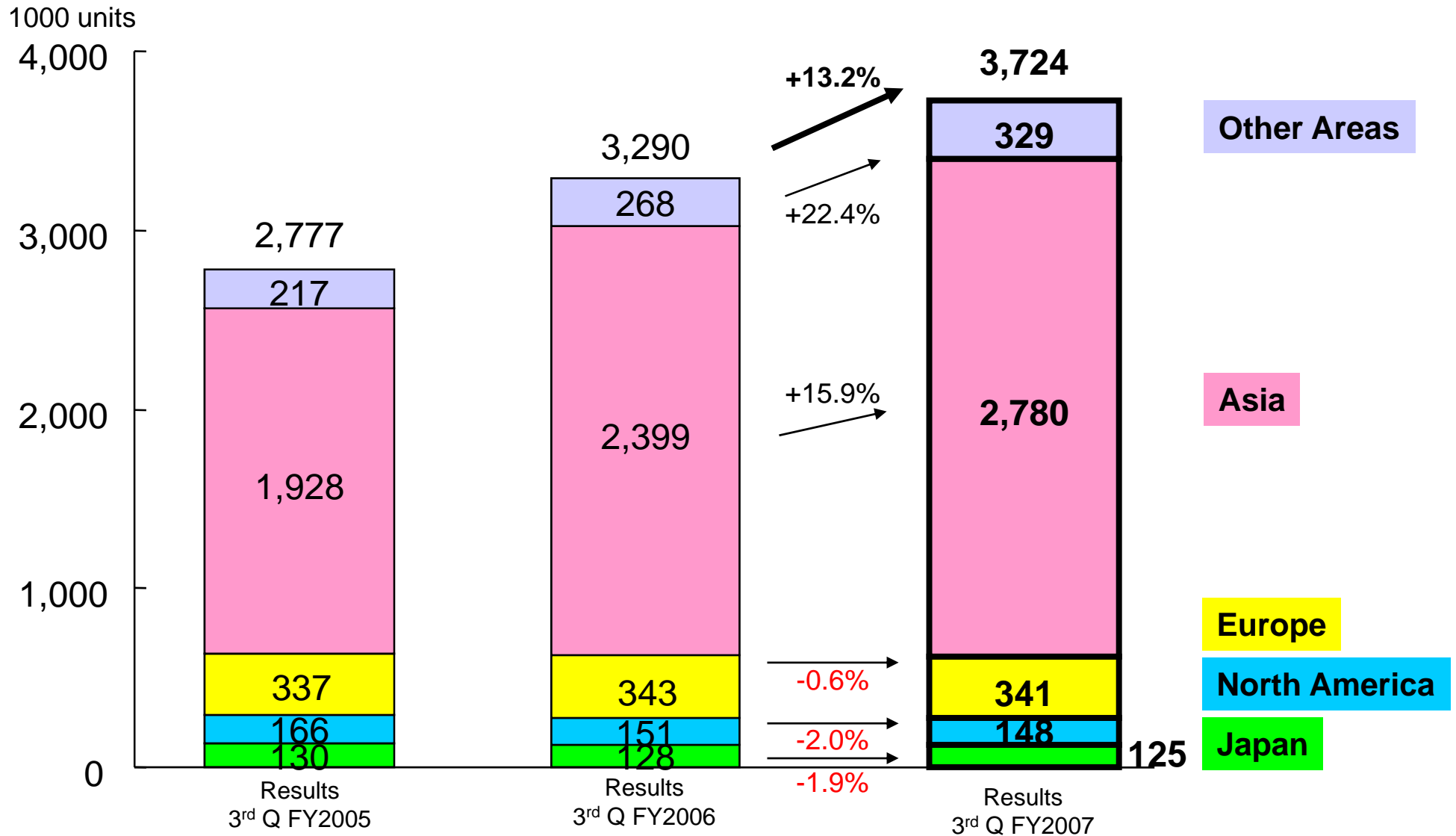
Thank you

Appendix

Unit Sales by Geographical Segment Motorcycle (9-mth Jan.-Sep.)



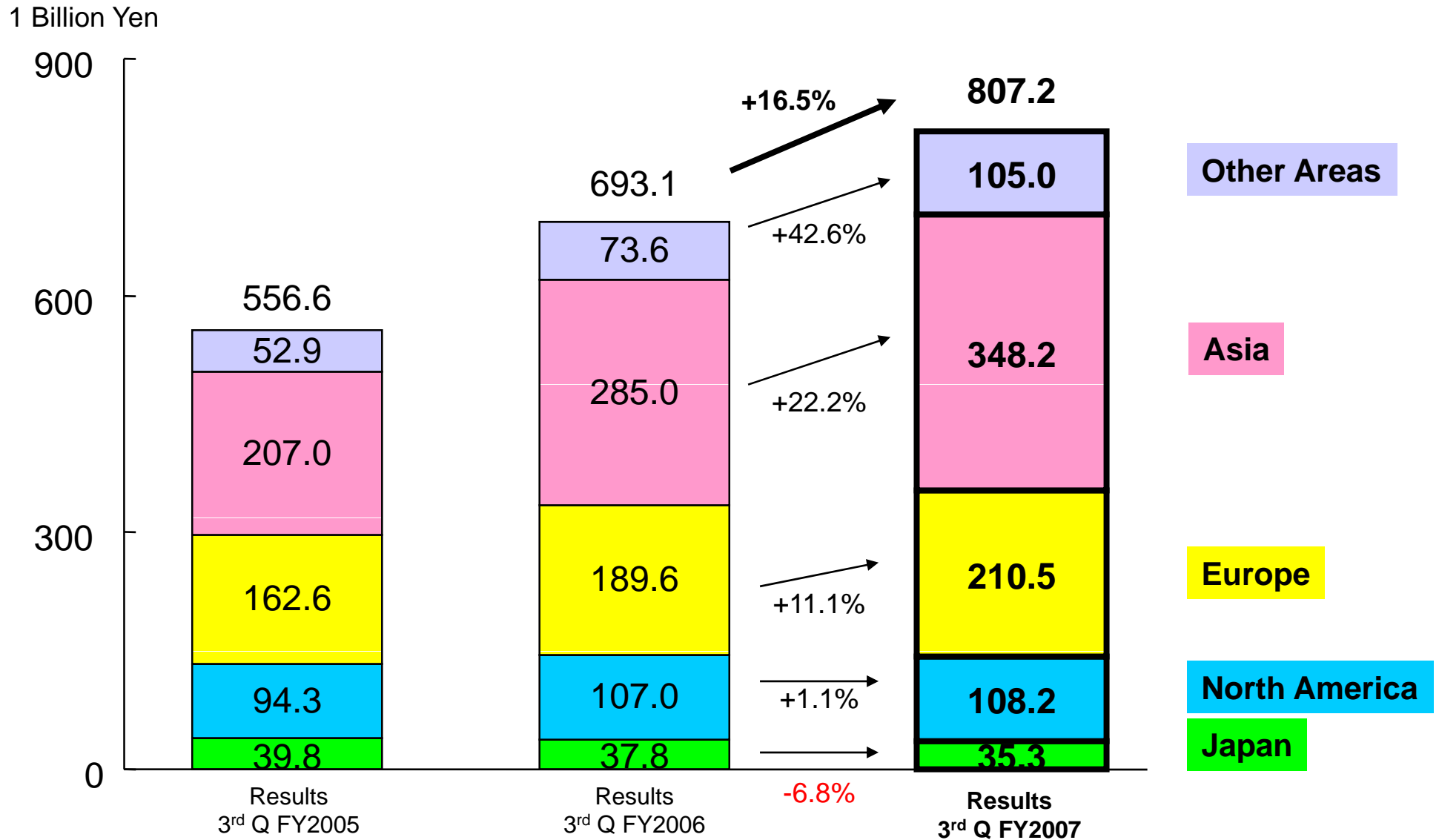
Results



Sales by Geographical Segment Motorcycle (9-mth Jan.-Sep.)



Results

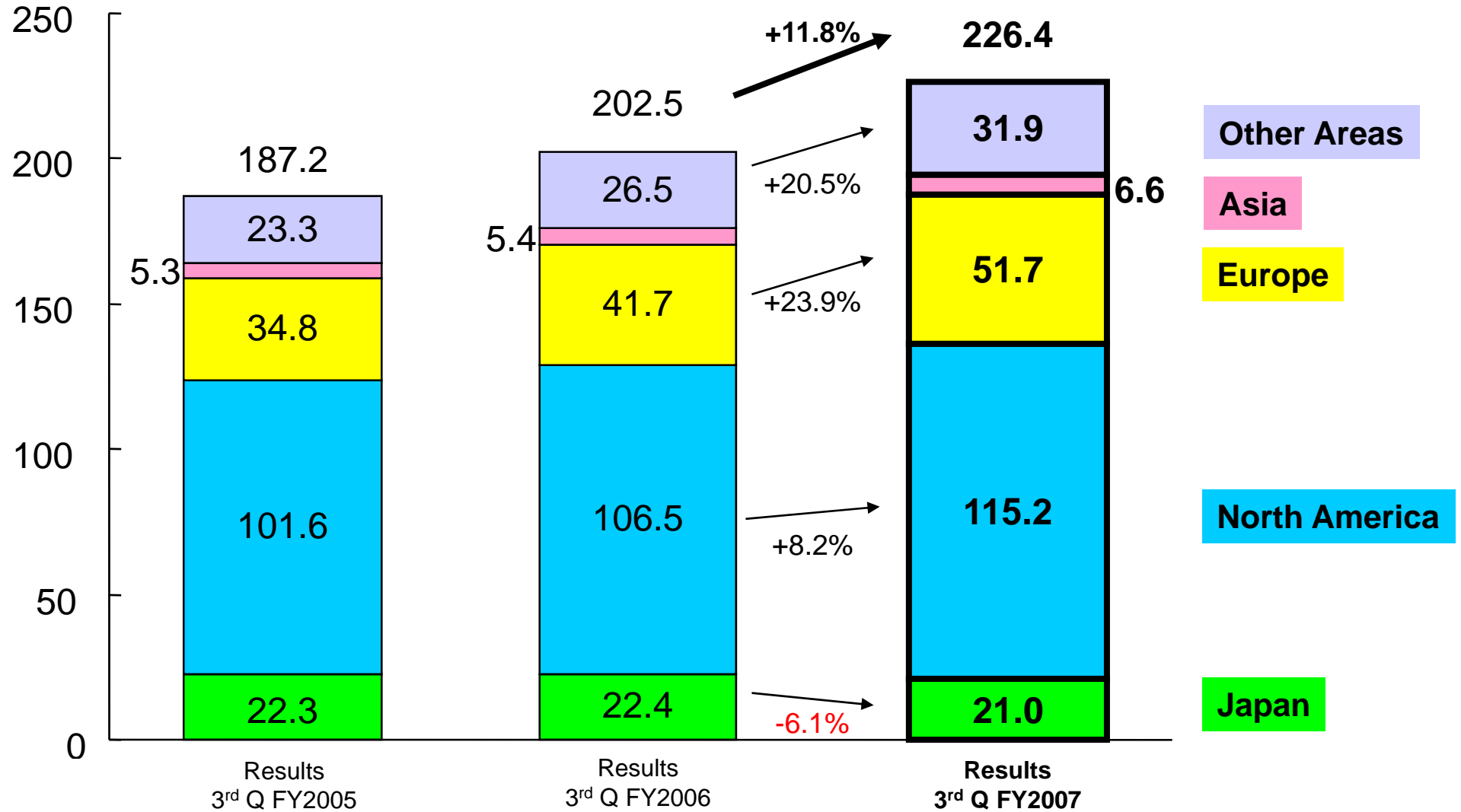


Sales by Geographical Segment Marine Products (9-mth Jan.-Sep.)



Results

1 Billion Yen

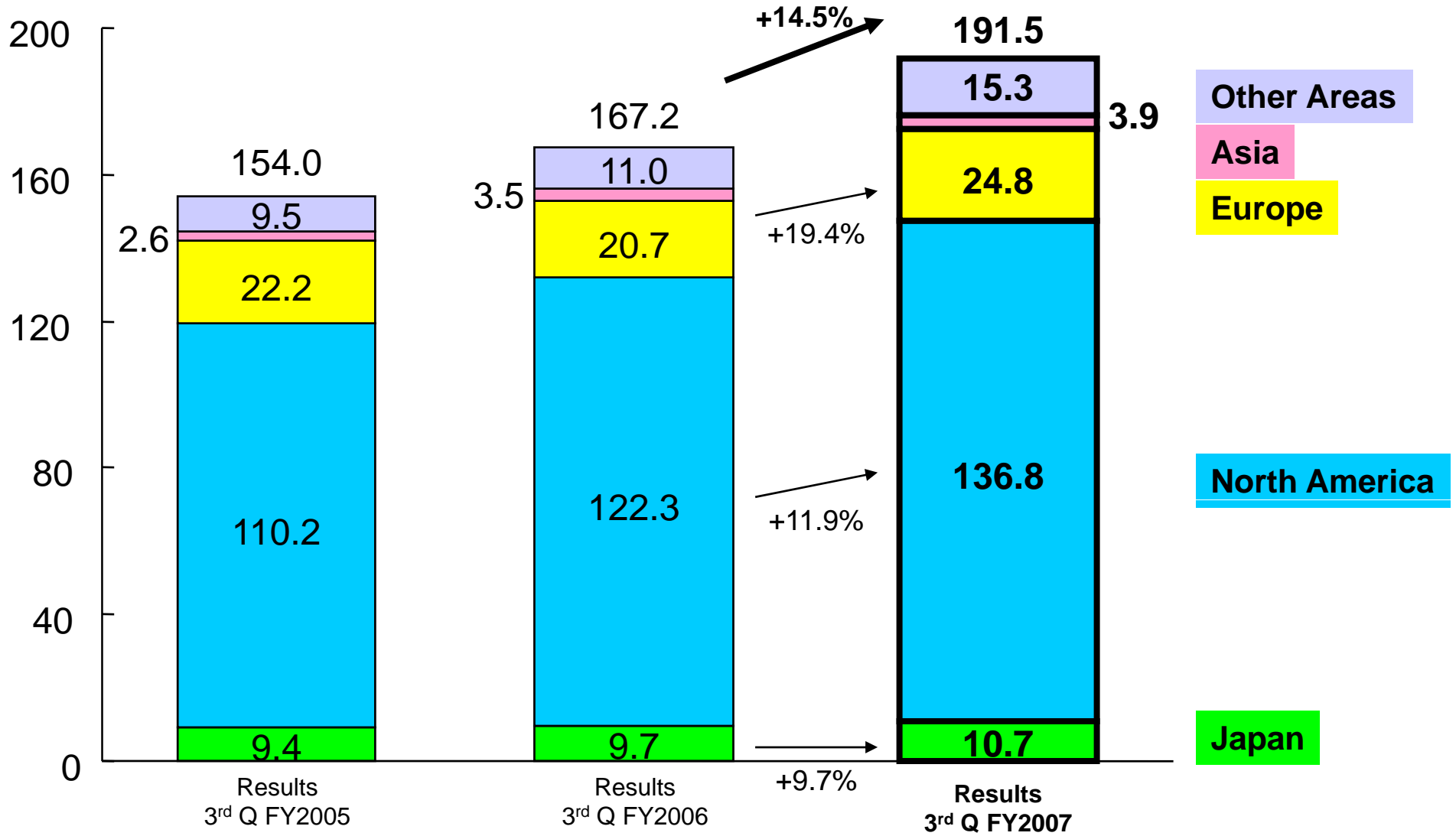


Sales by Geographical Segment Power Products (9-mth Jan.-Sep.)



Results

1 Billion Yen



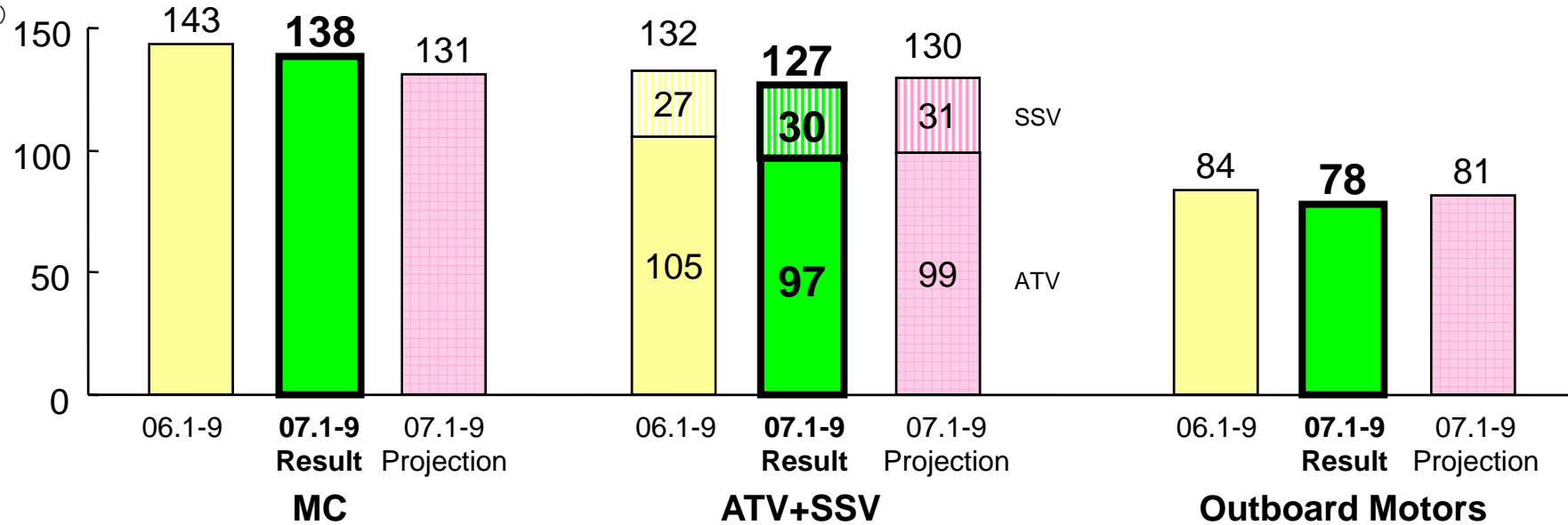
Retail / Wholesale Sales for Main Products in the US (9-mth Jan.-Sep.)



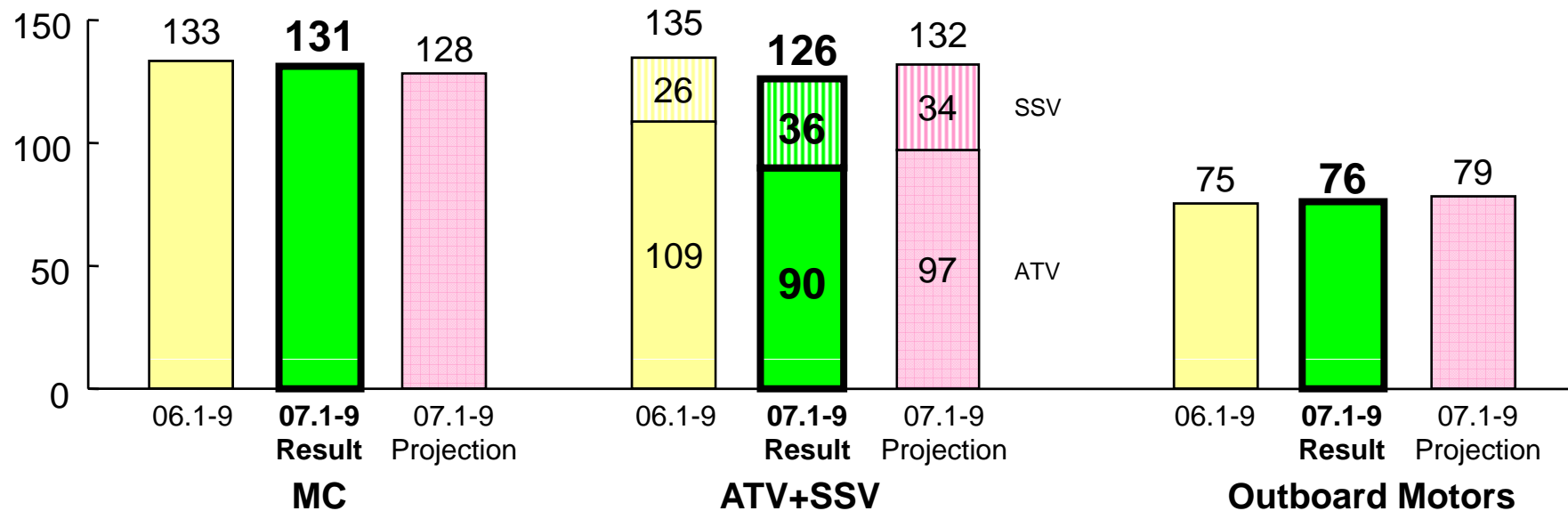
Results

Retail Sales Units

(1,000 Units)



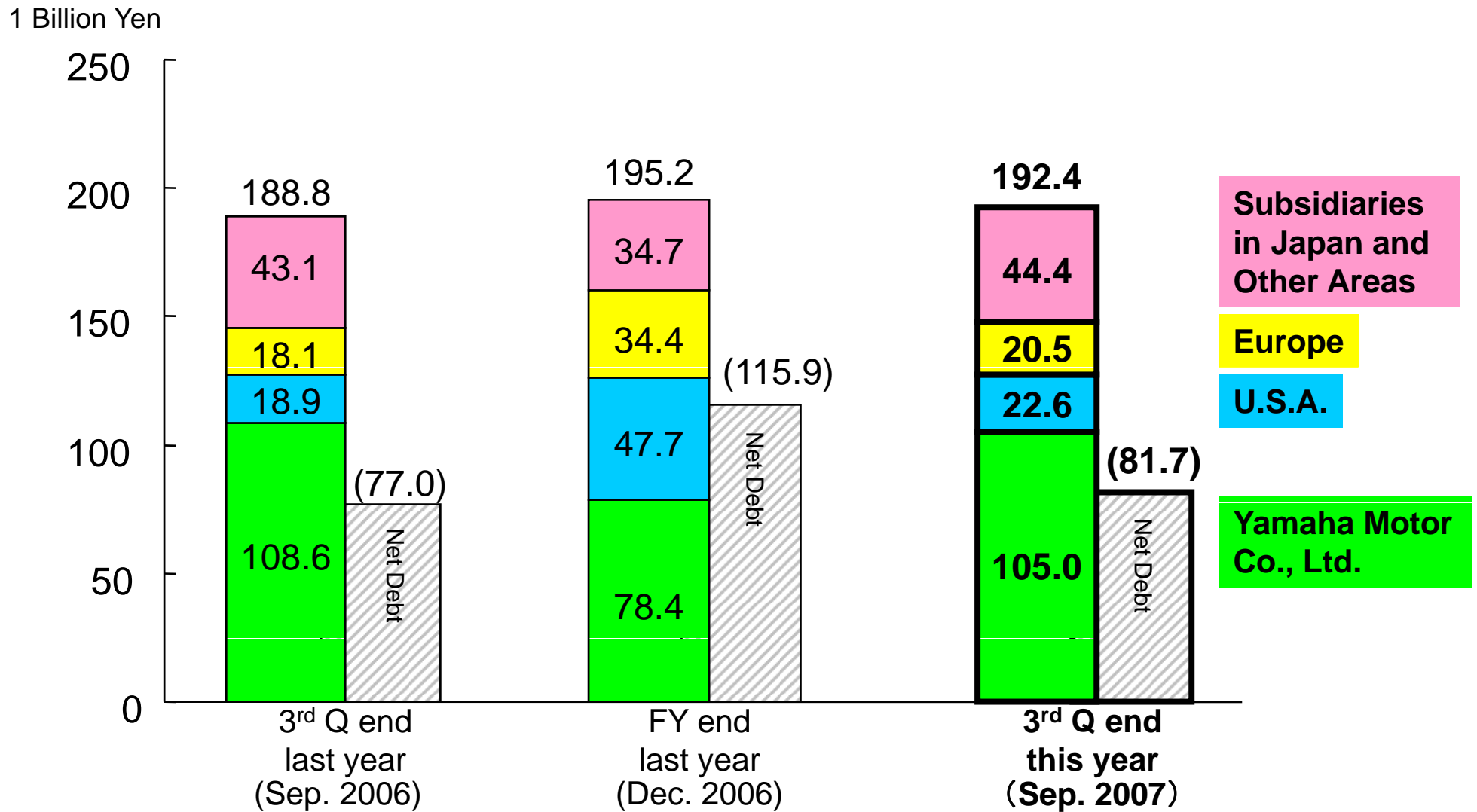
Wholesale Units



Interest bearing debt



Results



Net Debt = Interest Bearing Debt - Cash

Notes : "Subsidiaries in Japan and other areas" includes elimination of consolidation.



Results

1 Billion Yen

	3rd Q FY2005 (Jan.-Sep. 2005)	3rd Q FY2006 (Jan.-Sep. 2006)	3rd Q FY2007 (Jan.-Sep. 2007)	Difference (3rd Q FY2006 vs. 3rd Q FY2007)
Net Sales	535.8	570.7	589.7	19.0
Operating Income	11.5	17.7	14.8	-2.8
%	2.2%	3.1%	2.5%	-0.6%
Recurring Income	16.9	24.4	22.9	-1.5
%	3.1%	4.3%	3.9%	-0.4%
Net Income	14.7	16.3	18.4	2.1
%	2.8%	2.8%	3.1%	0.3%

Please take a look at Yamaha Motor official website.

Japanese site: <http://www.yamaha-motor.co.jp>

English site: <http://www.yamaha-motor.co.jp/global/>

For Investors

<http://www.yamaha-motor.co.jp/global/ir/>
for Investor Meeting Presentations : <http://www.yamaha-motor.co.jp/global/ir/explanation/>
for IR Materials : <http://www.yamaha-motor.co.jp/global/ir/material/>
Fact Book, Annual Report etc