

Consolidated Financial Results For FY2006 (Ended on December 31, 2006)



YAMAHA MOTOR Co., LTD.

6 February, 2007

Notice regarding forward-looking statements:

Statements in this report, except for historical facts, are forward-looking statements about the future performance of Yamaha Motor and its group companies, which are based on management's assumptions and beliefs in light of the information currently available, and involve risks and uncertainties. Please be advised that actual results may differ significantly from those discussed in the forward-looking statements. Potential risks and uncertainties include, but are not limited to, general economic conditions in Yamaha Motor's major markets, changing consumer preferences, and currency exchange rate fluctuations.

1.Outline

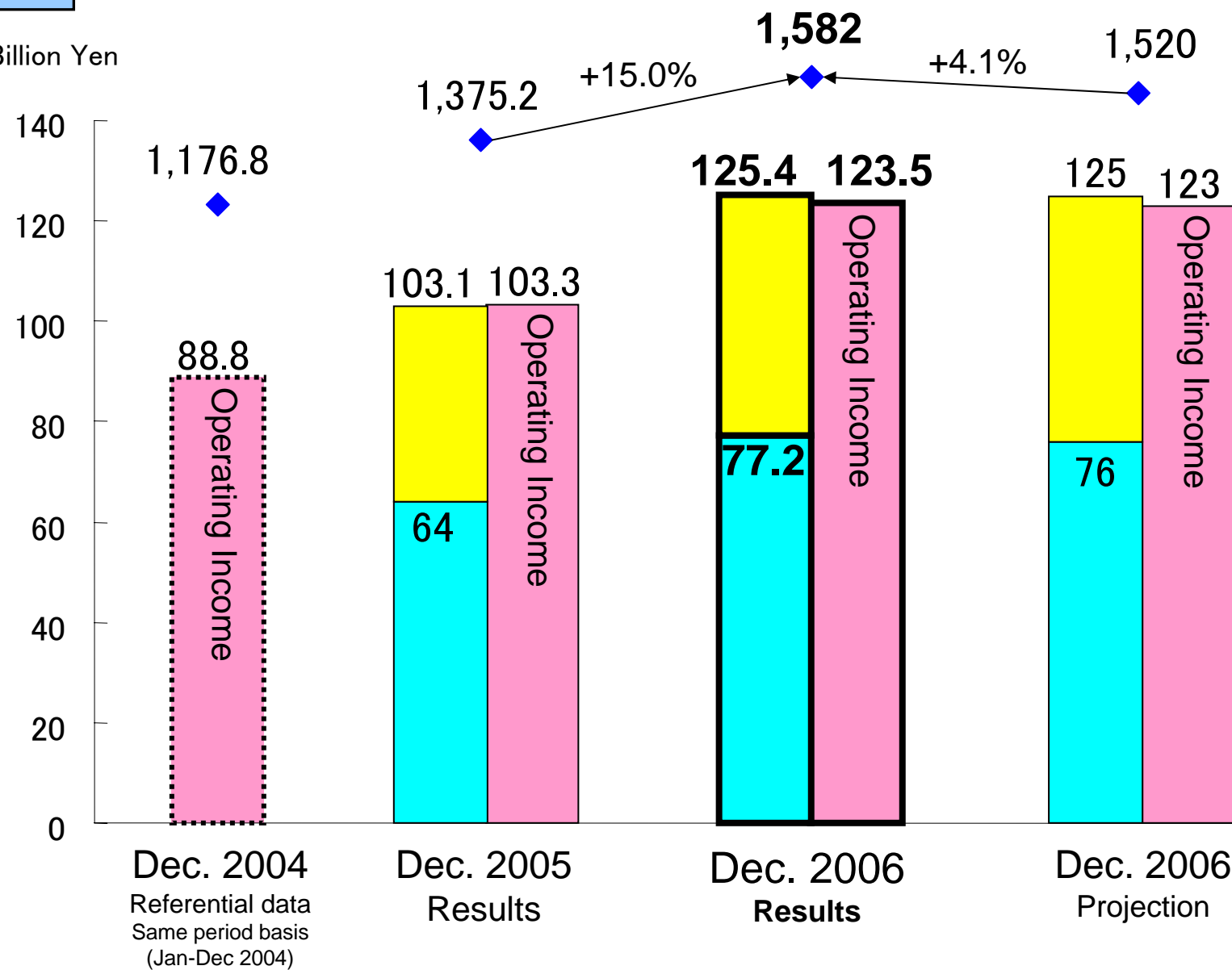
President KAJIKAWA Takashi

Sales and Income



Results

1 Billion Yen



Net Sales

Operating Income

Recurring Income

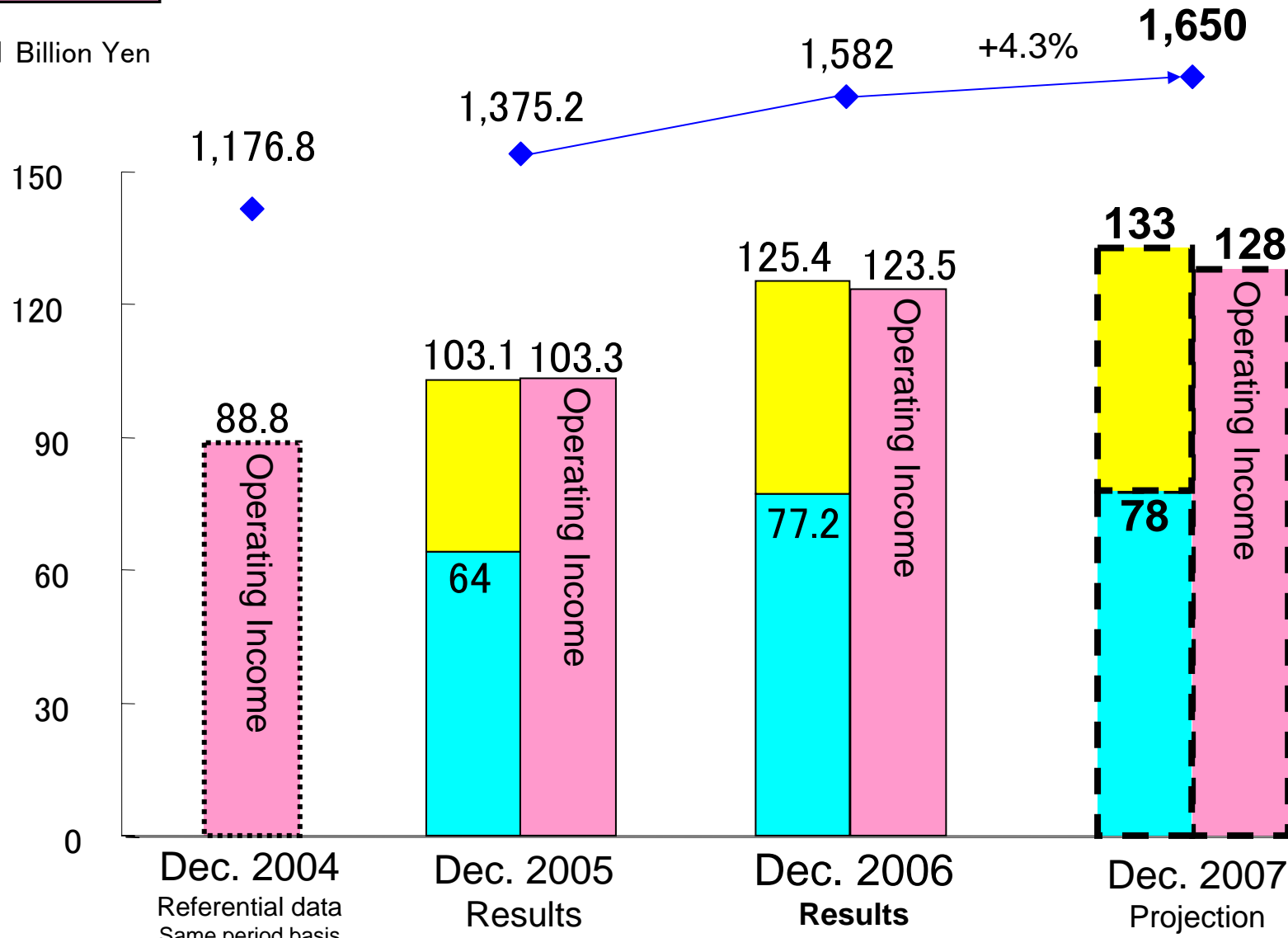
Net Income

Projection FY2007 Sales and Income



Projection

1 Billion Yen



Net Sales

- Operating Income
- Recurring Income
- Net Income

(US\$/Euro) (¥108/¥132)

(¥107/¥136)

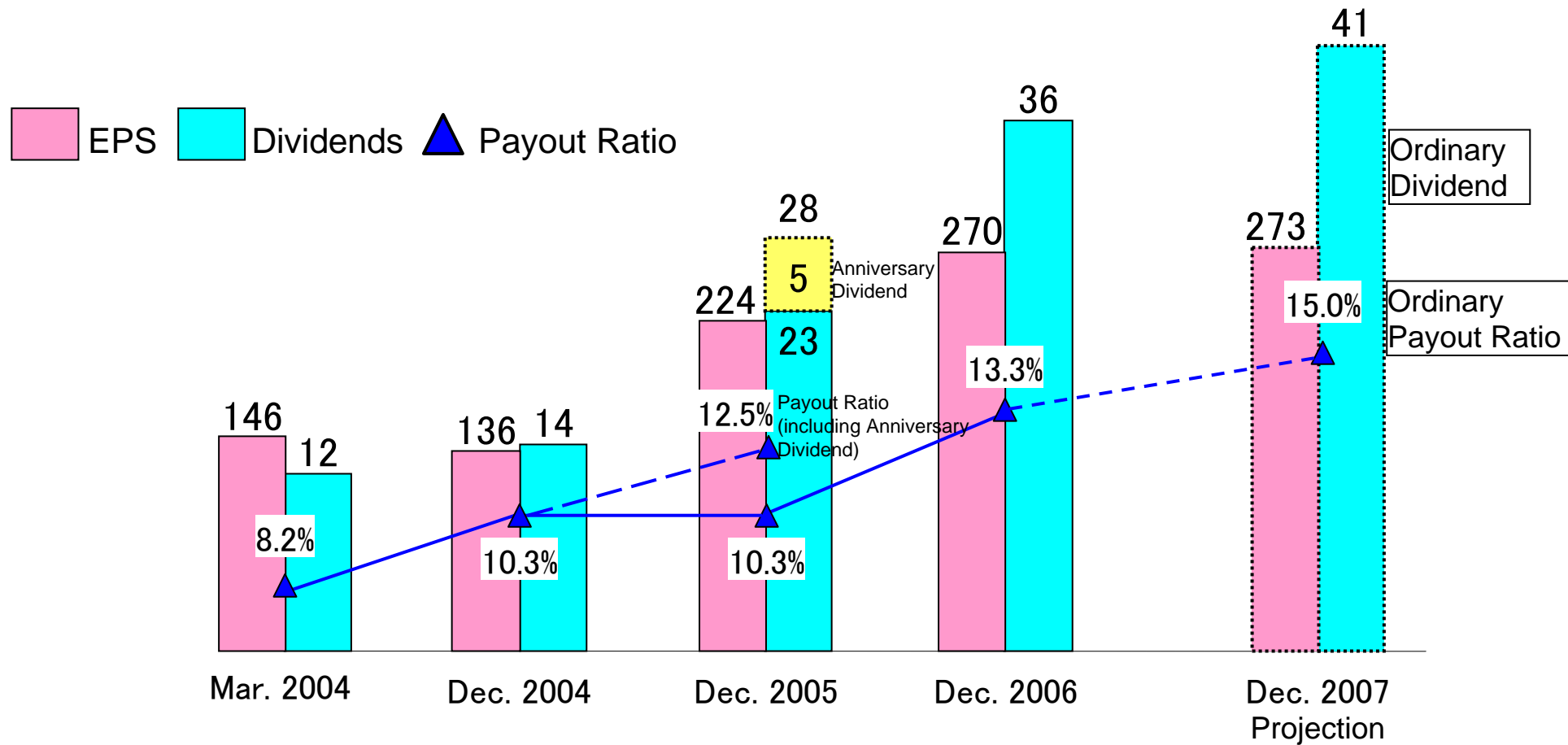
(¥114/¥141)

(¥114/¥148)

Annual Cash Dividends



FY2006: 36 yen per share Due to the increase of EPS
 FY2007: 41 yen per share Increase in both dividend amount and payout ratio



Note: Dec.2004 – Irregular 9-month period

Note: Using number of the shares at the FY-end for EPS calculation (for FY 2007 assumption : 286.1million shares)

2. Mid-Term Plan

“NEXT50 Phase II”

Shareholders

Communities

Customers

Employees

Kando* Creating Company

Overview of the Mid-term Plan "NEXT50-Phase II"

* *Kando* is a Japanese word for the simultaneous feelings of deep satisfaction and intense excitement that people experience when they encounter something of exceptional value.

New 3-Year Medium-Term Management Plan NEXT 50 - Phase II Toward Developing Exclusive Brand Status

Maximizing opportunities for growth

Expanding the ASEAN motorcycle business

Promoting launches in new business domains

Exploiting BRICs markets and establishing business foundations in these markets

Ensuring profitability

Achieving steady profit expansion in Europe and the U.S.

Maintaining and expanding the high profitability of the IM business

Continuing and enhancing cost reduction

Promoting value marketing

Creating value that differentiates Yamaha

Creating and developing customer-centric values

- Creating value to differentiate the brand, based on proprietary technologies
- Promoting brand and marketing strategies

Commitment to CSR

Strengthening corporate governance

Vitalization of personnel and organizations

Establishing the foundation to grow the company into the future

NEXT 50 - Phase I

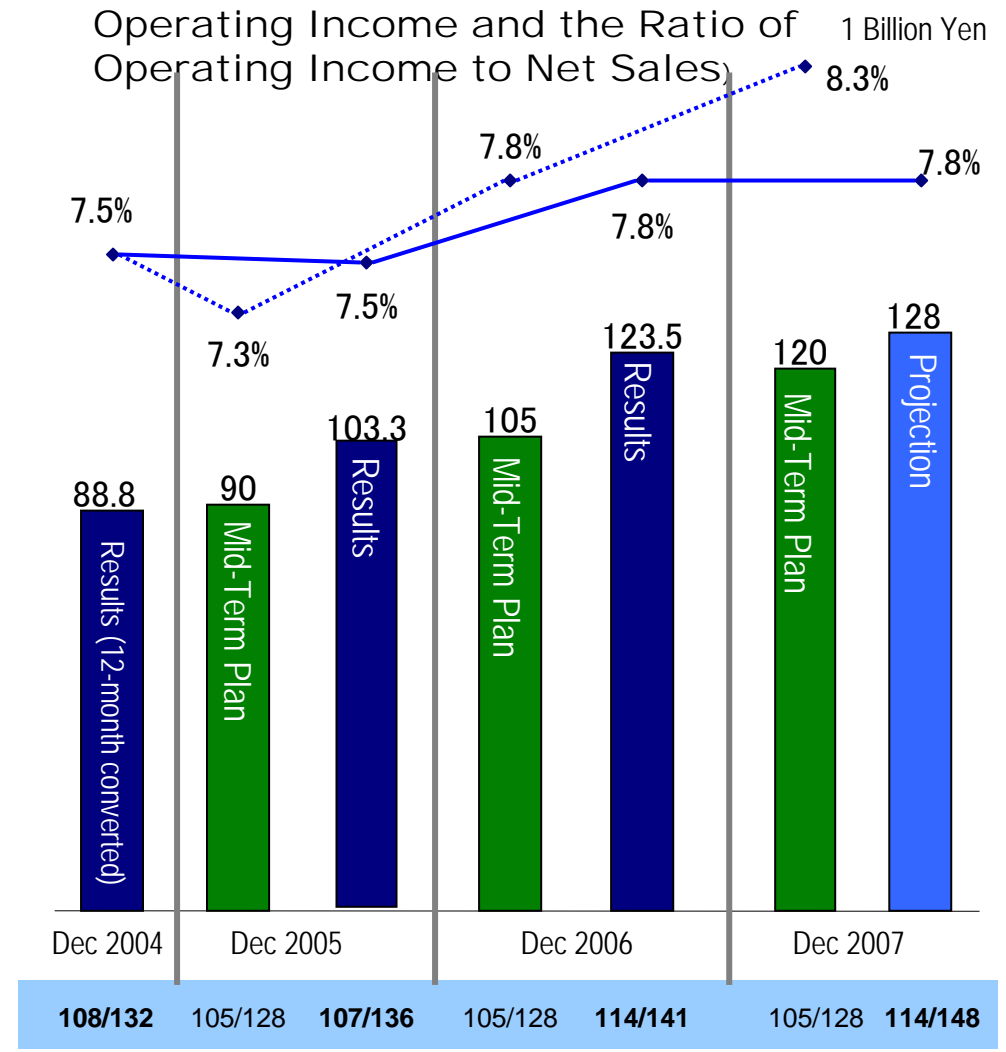
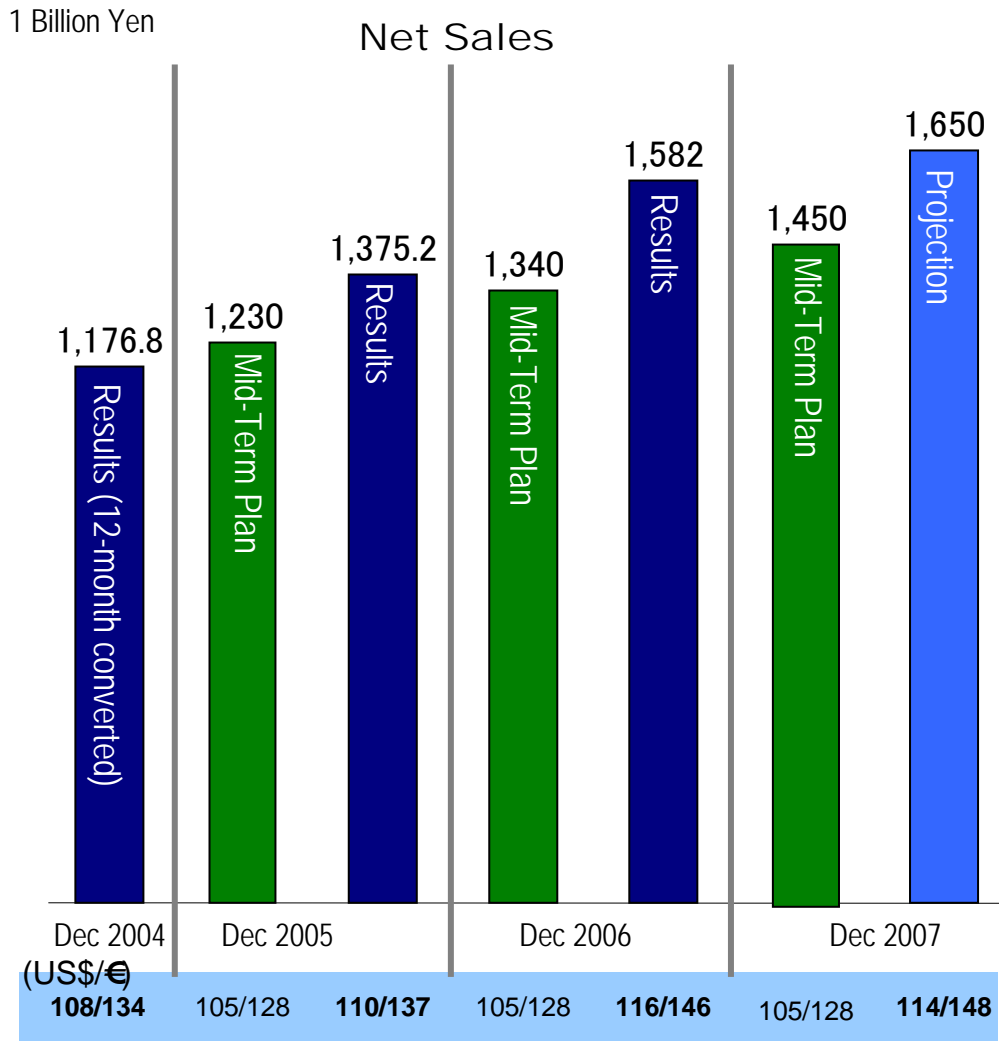
Profit-Oriented Corporate Structure

Sustainable Growth

Net Sales / Operating Income Results and Projection



Net sales and operating income in FY 2006 have exceeded the target for FY 2007 of Mid-term plan. Net sales and operating income in FY 2007 are expected to increase.



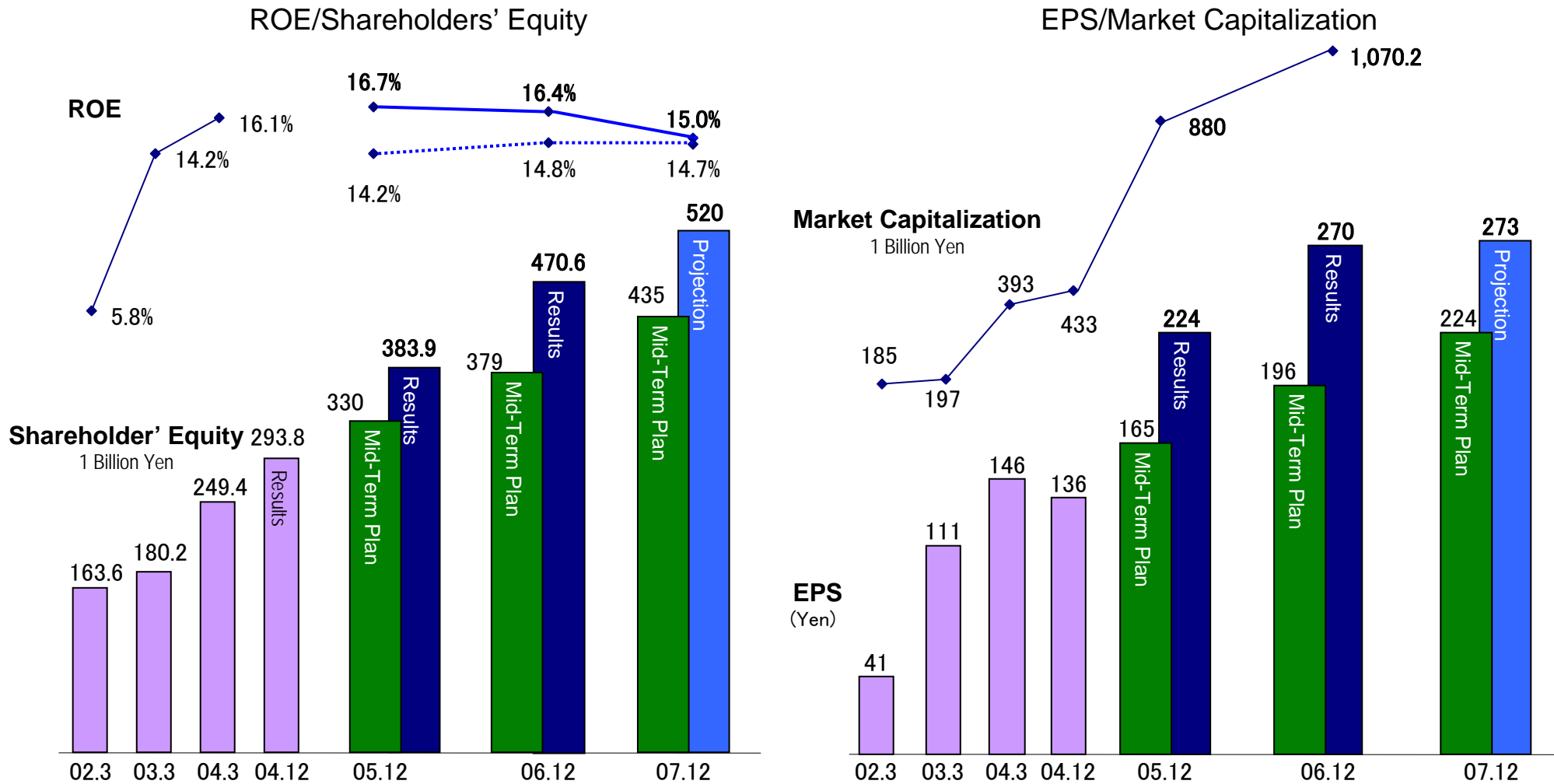
* Dec. 2004 ; Irregular 9-month period and converted to 12-month period for comparison (Jan-Dec 2004)

* The figures of Mid-term plan were announced in January 2005.

ROE/Shareholders' Equity/EPS/Market Capitalization



Maintaining ROE at a 15% level while increasing shareholders' equity and expanding EPS beyond mid-term plan targets to increase market capitalization



* Dec. 2004 ; Irregular 9-month period and converted to 12-month period for comparison (Jan-Dec 2004)

* The figures of Mid-term plan were announced in January 2005.

*Shareholders' equity in computing ROE and the number of shares outstanding in EPS are results and forecasts at the fiscal year-end, provided only for convenience

Progress and Forecasts on Med-Term Management Issues

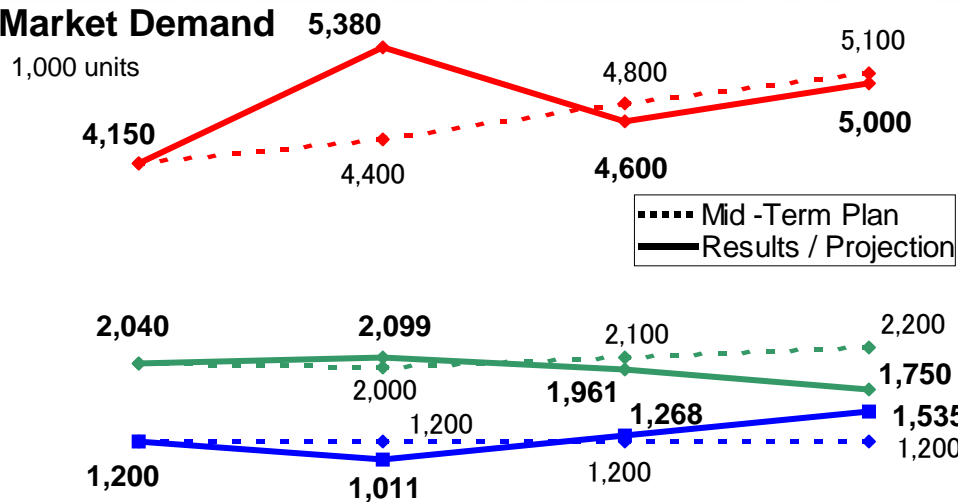
Motorcycle Business (Growing market: ASEAN)

Motorcycle Business (Markets to build up: Brazil / India / China)

Motorcycle Business (Growing market: ASEAN)



Market Demand



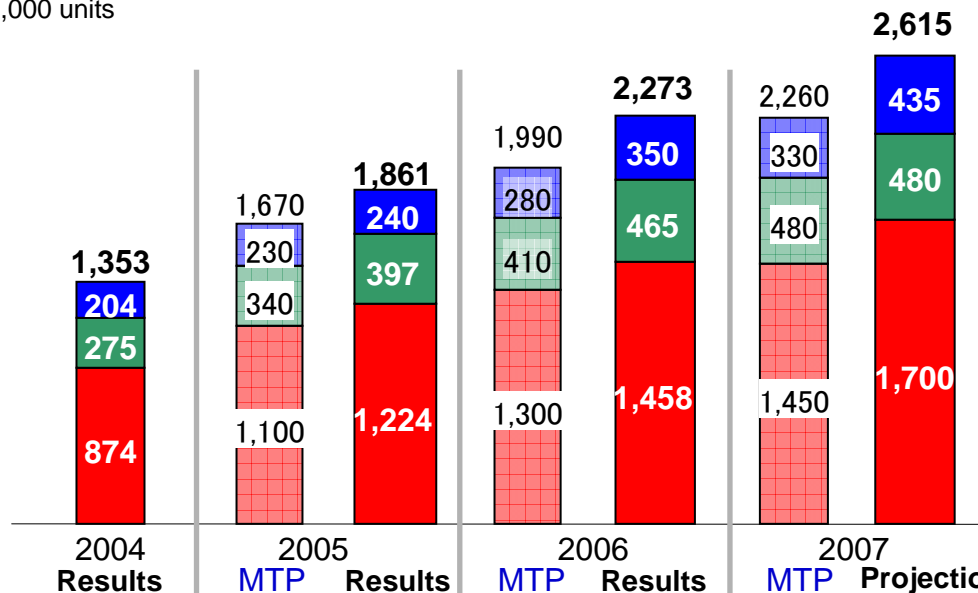
Results and projection

- INDONESIA** (Red triangle and square): Market demand in 2007 will increase due to a decline of interest rate. YAMAHA strengthens to differentiation strategies such as automatic models and aims sales expansion.
- THAILAND** (Green square): In 2006, the competitors entered to automatic model segment. YAMAHA maintains its sales expansion by introducing new models and aggressive promotions.
- VIETNAM** (Blue diamond and square): Market demand and Yamaha sales in 2006 expanded due to deregulation. YAMAHA strengthens promoting activities and increases unit sales in 2007.

*MTP market demand (VIETNAM) includes 200 thousand China-made motorcycles per year. 2005 and 2006 results and the 2007 projection do not include China-made motorcycles

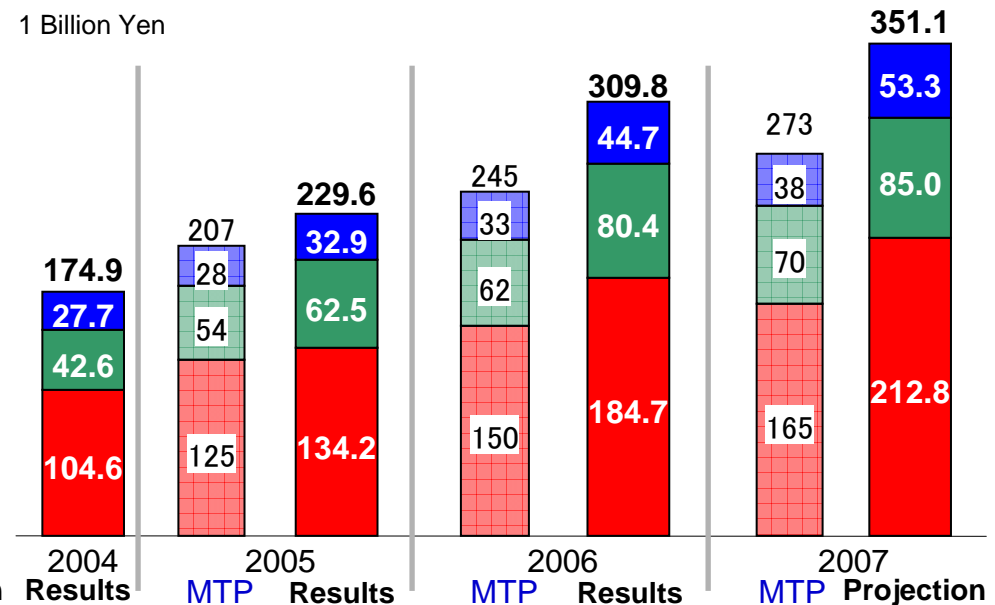
Sales Units of the company

1,000 units



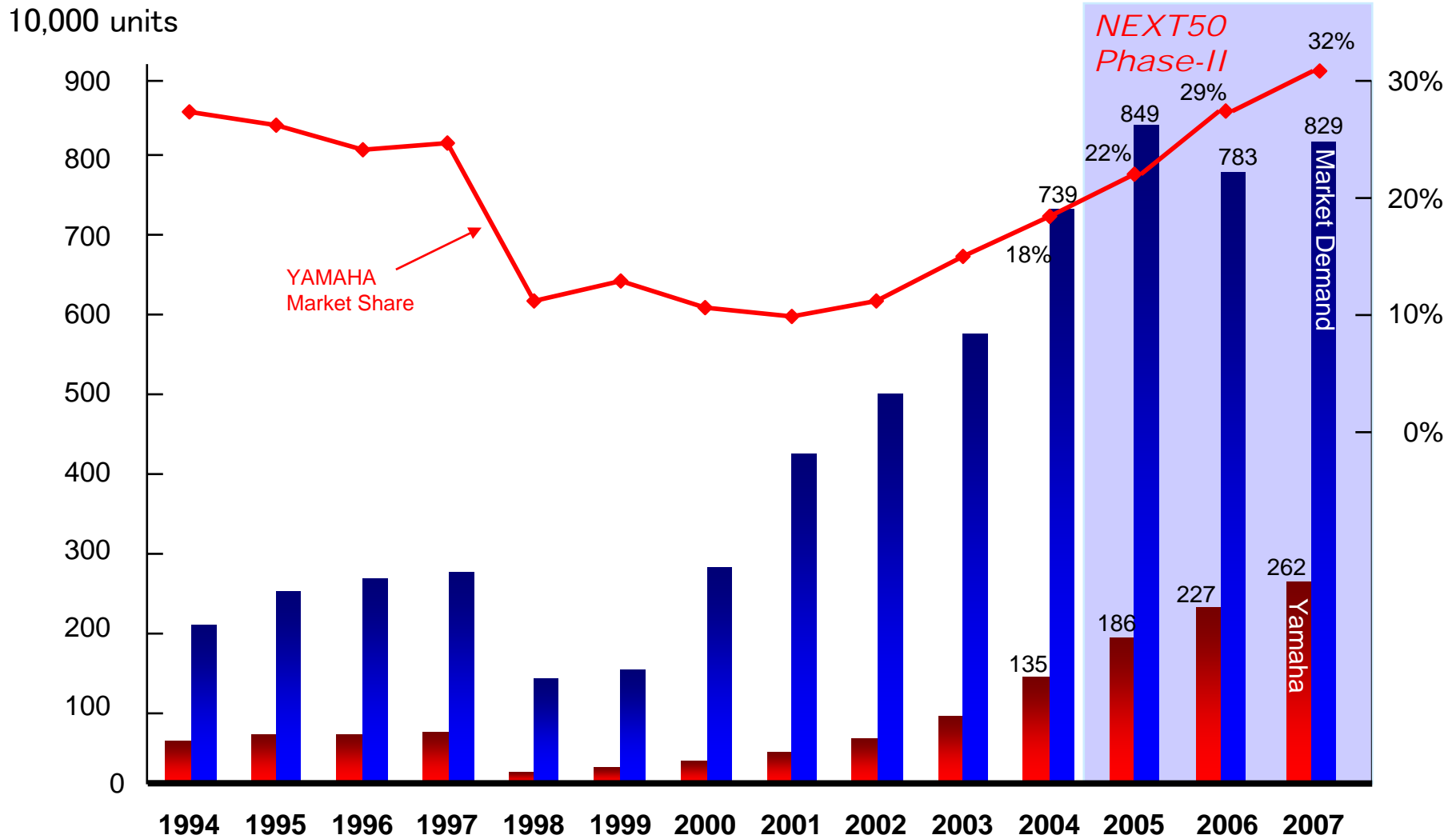
Net Sales

1 Billion Yen



Note) The figures of Mid-term plan are announced in January 2005.

Total Demand and Yamaha Unit sales in ASEAN

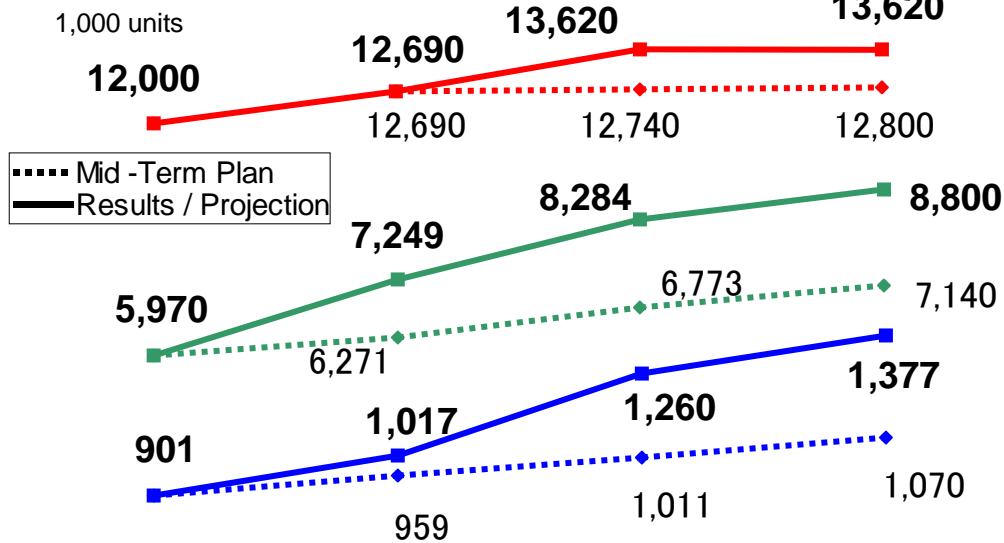


Note: The number above is the total of Indonesia, Thailand and Vietnam.

Motorcycle Business (Market to buildup : Brazil / India / China)



Market Demand



Results and projection



Both 2006 and 2007, unit and net sales do not achieve the target. YAMAHA has been restructuring the sales network and strengthening the strategy of differentiating YAMAHA brand.

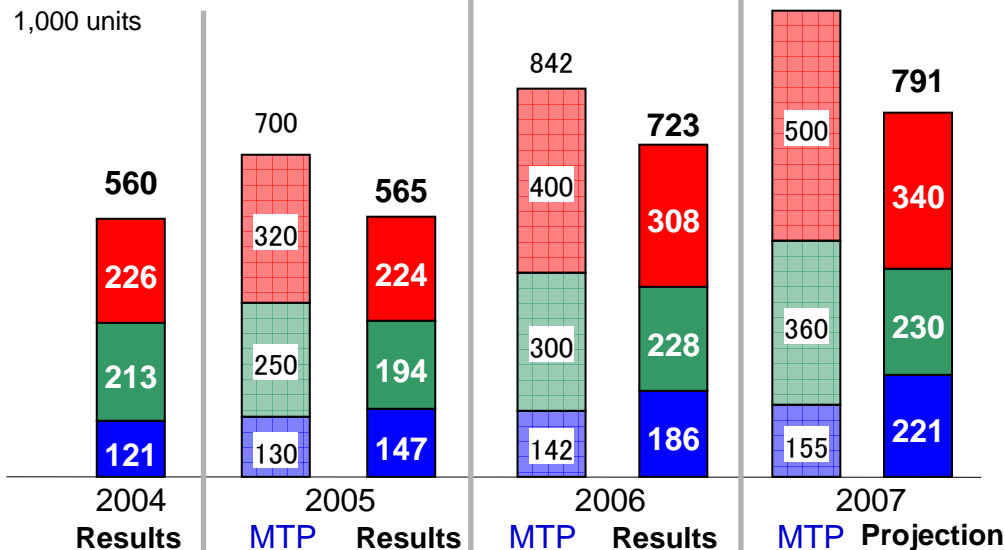


Market demand is expanding, but YAMAHA could not follow. Compared with last year, units and Net sales increased, but the deficit expanded.

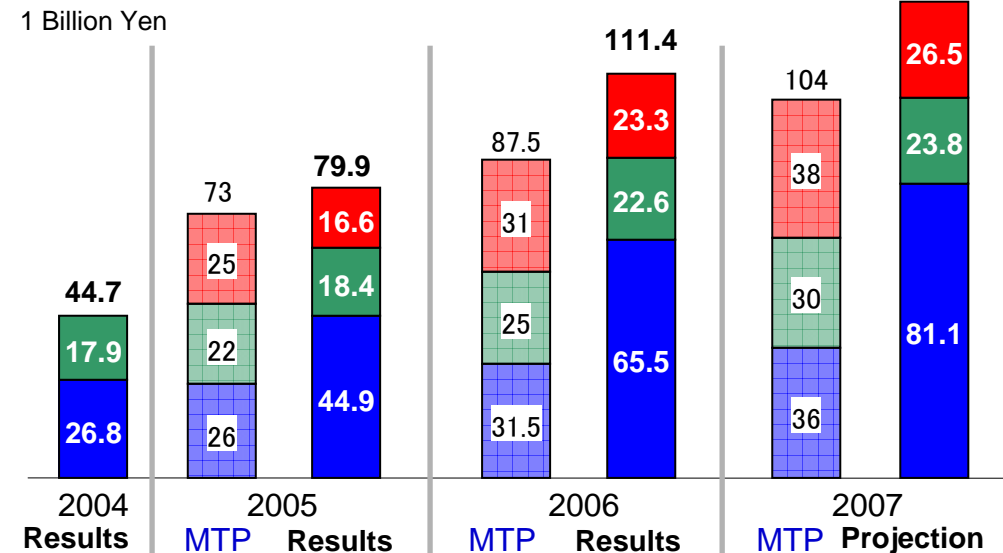


YAMAHA Sales expanded due to 250cc models such as YS250 increased. YAMAHA aims continuous expansion in 2007.

Sales Units of the company



Net Sales



Note1) The figures of Mid-term plan are announced in January 2005. Note2) Chinese sales company has been consolidated since Dec 2005

Progress on the mid-term plan so far is faster than the Company had anticipated, due partially to the depreciation of the yen. However, the Company has to solve management issues to ensure strong development into the future.

Management Issues

- **Improving Product Quality**
- **Restructuring Operations in India**
- **Enhancing Cost Competitiveness**
- **Strengthening Compliance**

**“FY2007 — The year the Company accomplishes its
NEXT50-Phase II Goals”**

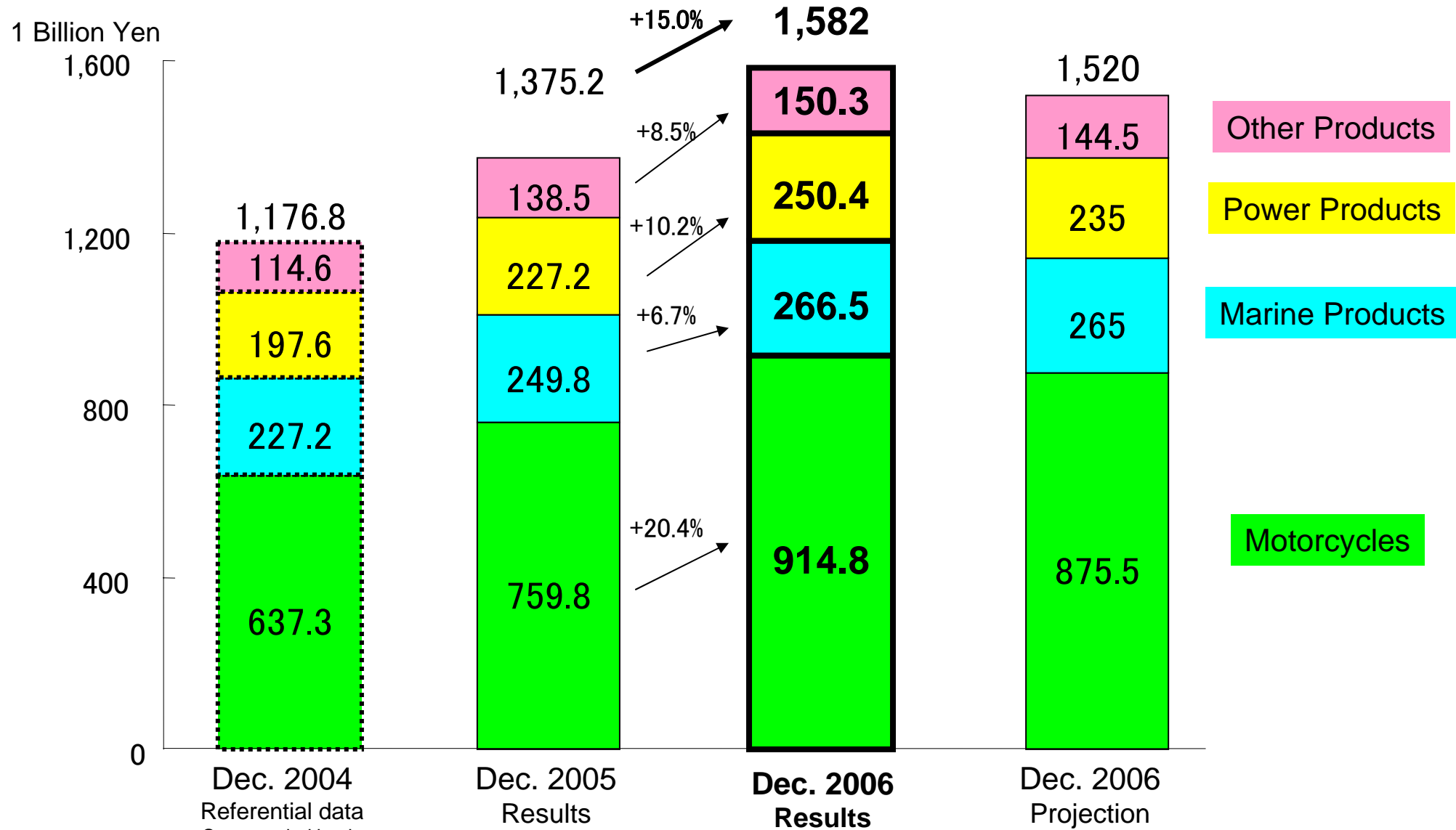
3. Results

Director UCHIYAMA Tetsuo

Sales by product Segment



Results

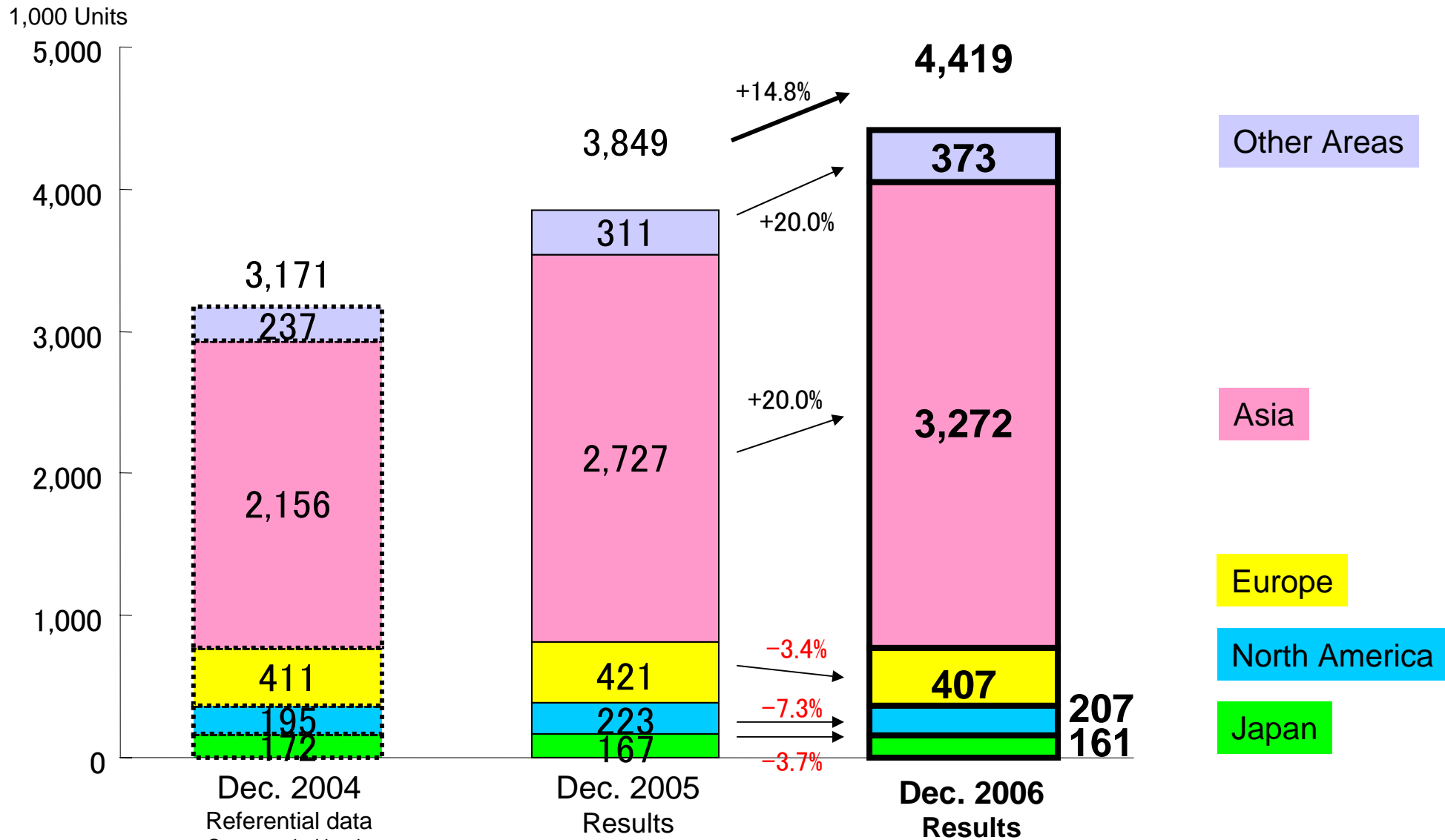


Referential data
Same period basis
(Japan, North America, etc. Jan.—Dec.)
(Asia, Europe, etc. Jan.—Dec.)

Motorcycle Unit Sales by Geographical Segment



Results

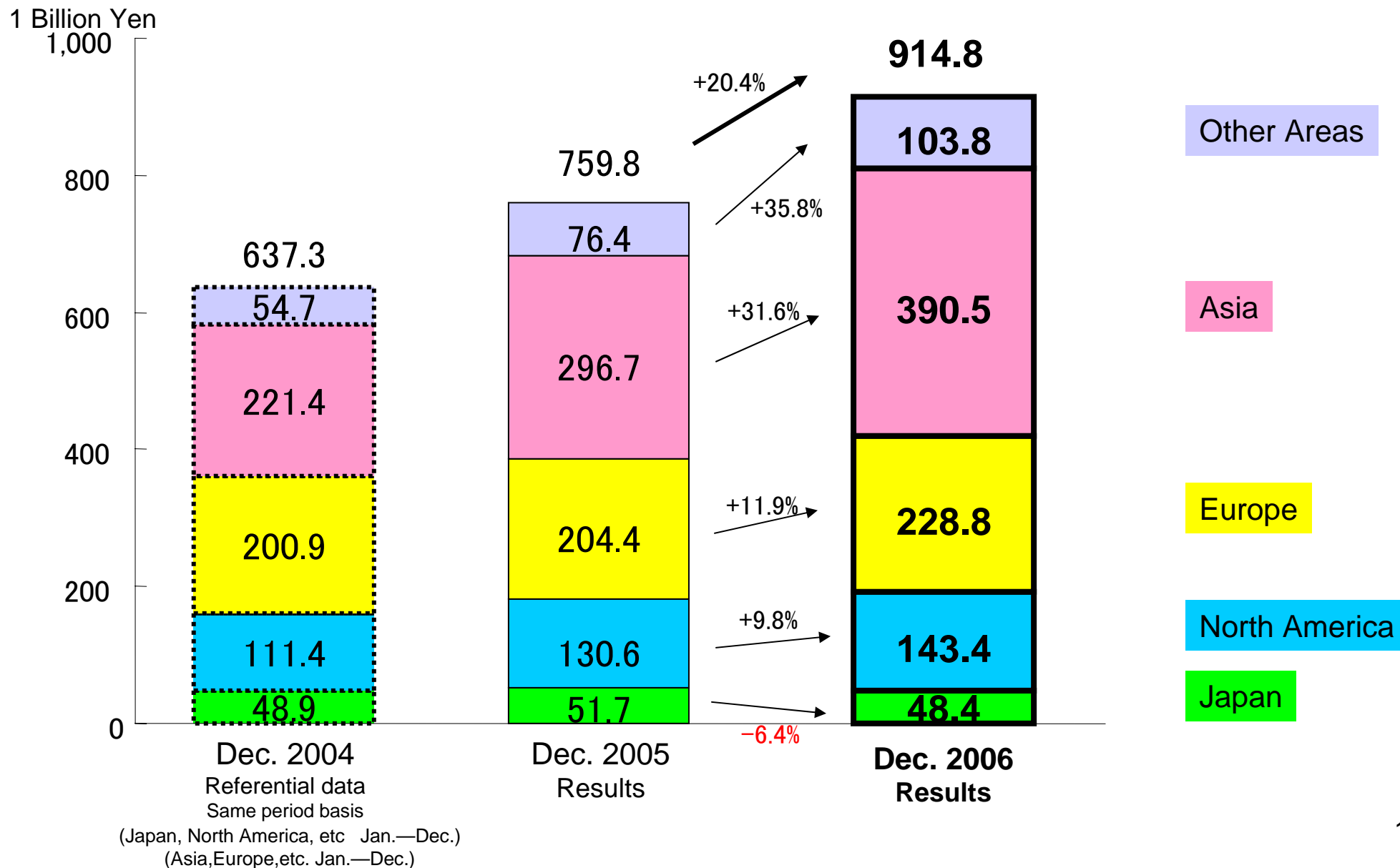


(Japan, North America, etc. Jan.—Dec.)
(Asia, Europe, etc. Jan.—Dec.)

Motorcycle Sales by Geographical Segment



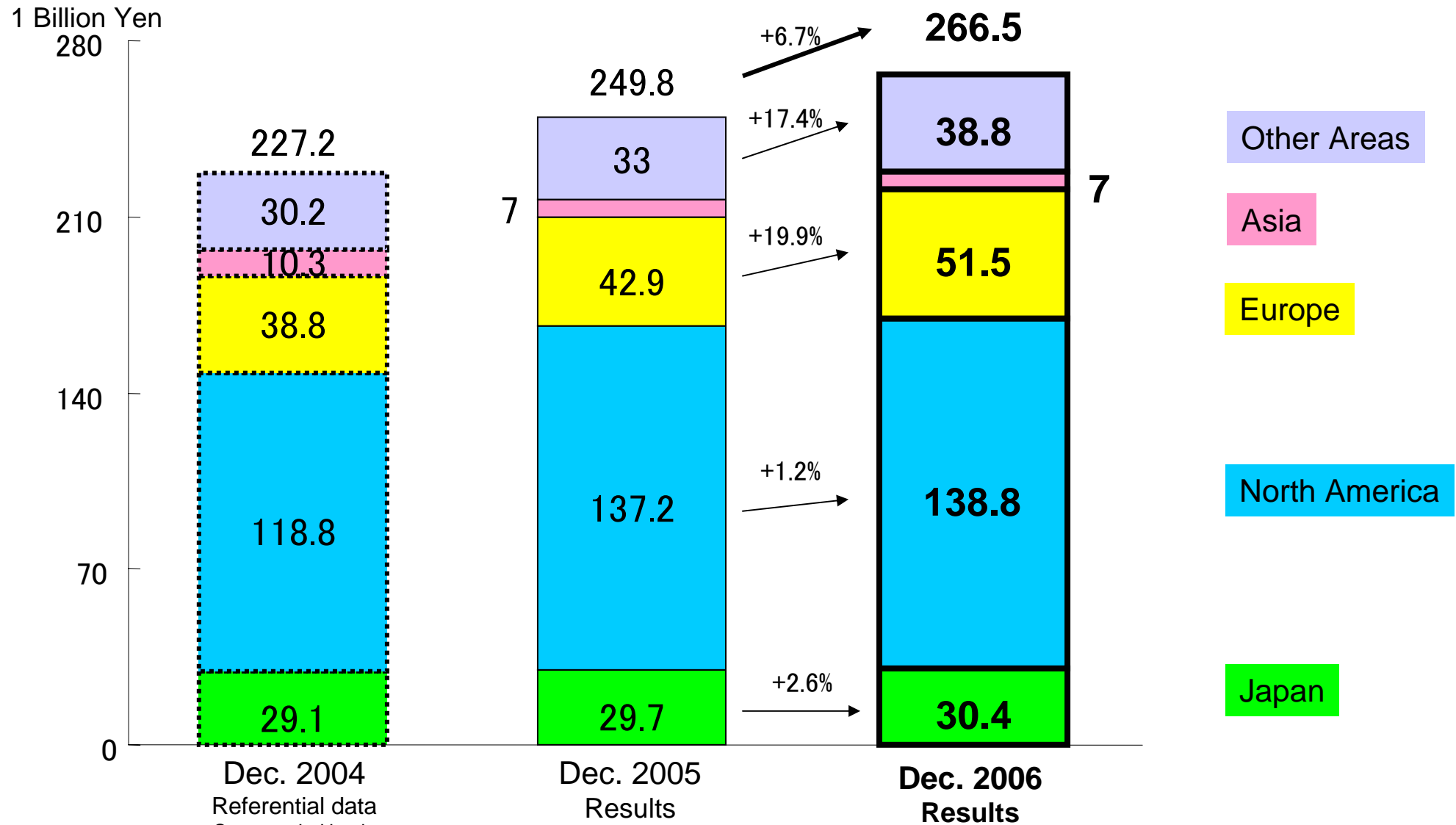
Results



Marine Product Sales by Geographical Segment



Results

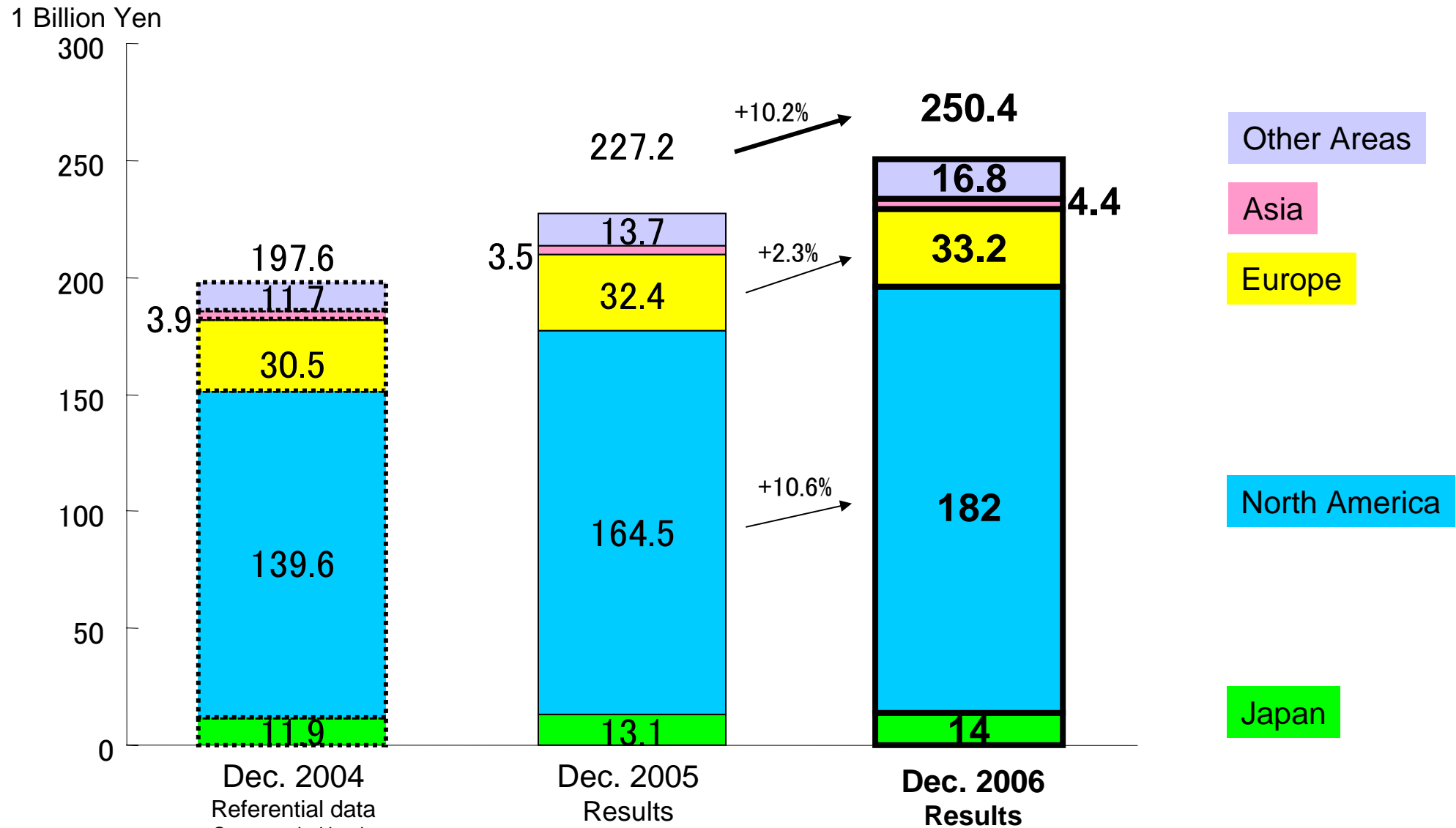


(Japan, North America, etc. Jan.—Dec.)
 (Asia, Europe, etc. Jan.—Dec.)

Power Product Sales by Geographical Segment



Results

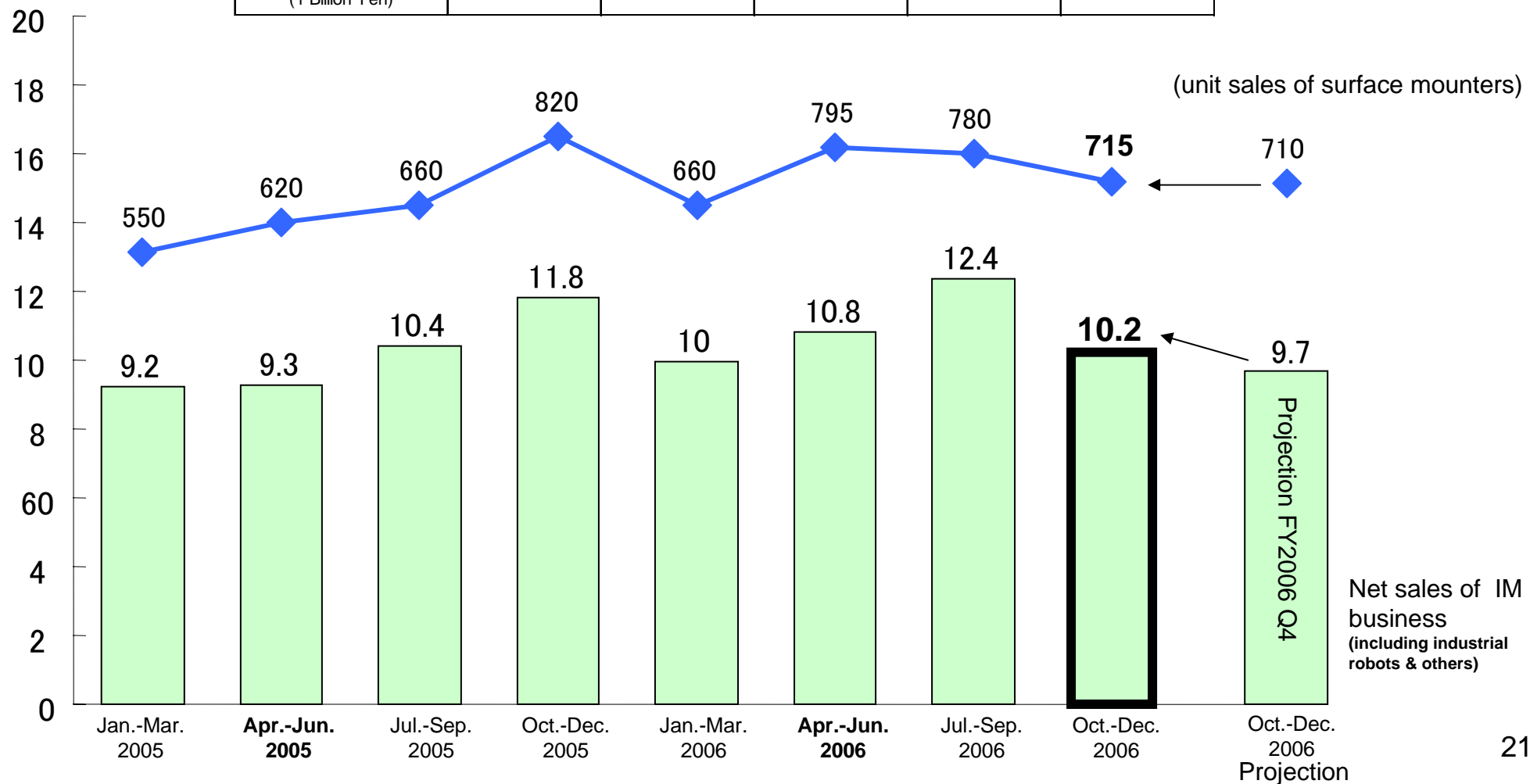


(Japan, North America, etc. Jan.—Dec.)
 (Asia, Europe, etc. Jan.—Dec.)

Results

	Results Jan.-Dec. 2005	Projection Jan.-Dec. 2006	Results Jan.-Dec. 2006	Difference from last year	Difference from projection
Mounters (Units)	2,650	3,090	2,950	+300	-140
Net Sales (1 Billion Yen)	40.7	43.0	43.4	+2.7	+0.4

1 Billion Yen



FX rate and Impact(Difference from last year)



Results

1 Billion Yen

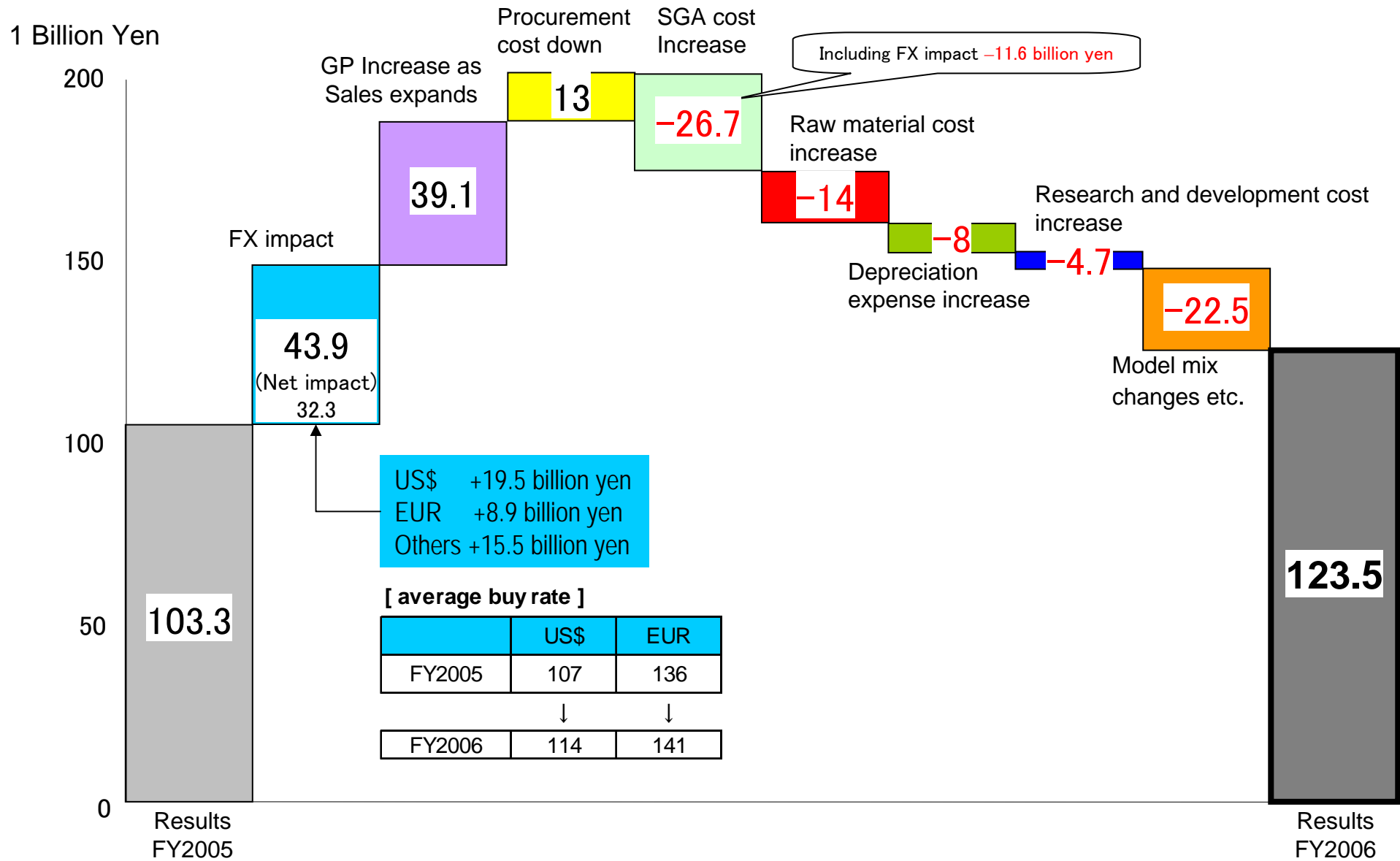
	US\$	EUR	Others	Total	
Buy rate					
FY ended Dec. 2005	107	136	-	-	
FY ended Dec. 2006	114	141	-	-	
Rate Impact	15.5	4.6	5.5	25.6	(1)
PL translation rate					
FY ended Dec. 2005	110	137	-	-	
FY ended Dec. 2006	116	146	-	-	
Impact from GP translation	4.0	4.3	10.0	18.3	(2)
Impact on Gross profit	19.5	8.9	15.5	43.9	(1)+(2)
				Impact from SGA translation	-11.6
				Impact on Operating Income	32.3

	US\$	EUR
Impact of 1yen Change	2.1	0.9

Factors Impacting Operating Income



Factors Impacting OP Income



Operating Income by Product Segment



Results

1 Billion Yen

		FY2004 (Jan.-Dec. 2004) (same period consolidation basis)	FY2005 (Jan.-Dec. 2005)	FY2006 (Jan.-Dec. 2006)	Difference (FY2005 vs FY2006)
Motorcycle	Net sales	637.3	759.8	914.8	155.0
	OP. income	26.2	33.2	54.6	21.4
	OP. income %	4.1%	4.4%	6.0%	1.6%
Marine Products	Net sales	227.2	249.8	266.5	16.7
	OP. income	20.2	24.7	23.2	-1.5
	OP. income %	8.9%	9.9%	8.7%	-1.2%
Power Products	Net sales	197.6	227.2	250.4	23.3
	OP. income	26.6	26.9	27.6	0.7
	OP. income %	13.5%	11.8%	11.0%	-0.8%
Other Products	Net sales	114.6	138.5	150.3	11.8
	OP. income	15.9	18.6	18.1	-0.4
	OP. income %	13.9%	13.4%	12.1%	-1.3%
Total	Net sales	1,176.8	1,375.2	1,582.0	206.8
	OP. income	88.8	103.3	123.5	20.2
	OP. income %	7.5%	7.5%	7.8%	0.3%
Buy rate	US\$	108	107	114	7
	EUR	132	136	141	5
Motorcycle + ATV	Net sales	773.5	915.4	1,083.6	168.2
	OP. income	48.8	56.2	79.6	23.3
	OP. income %	6.3%	6.1%	7.3%	1.2%

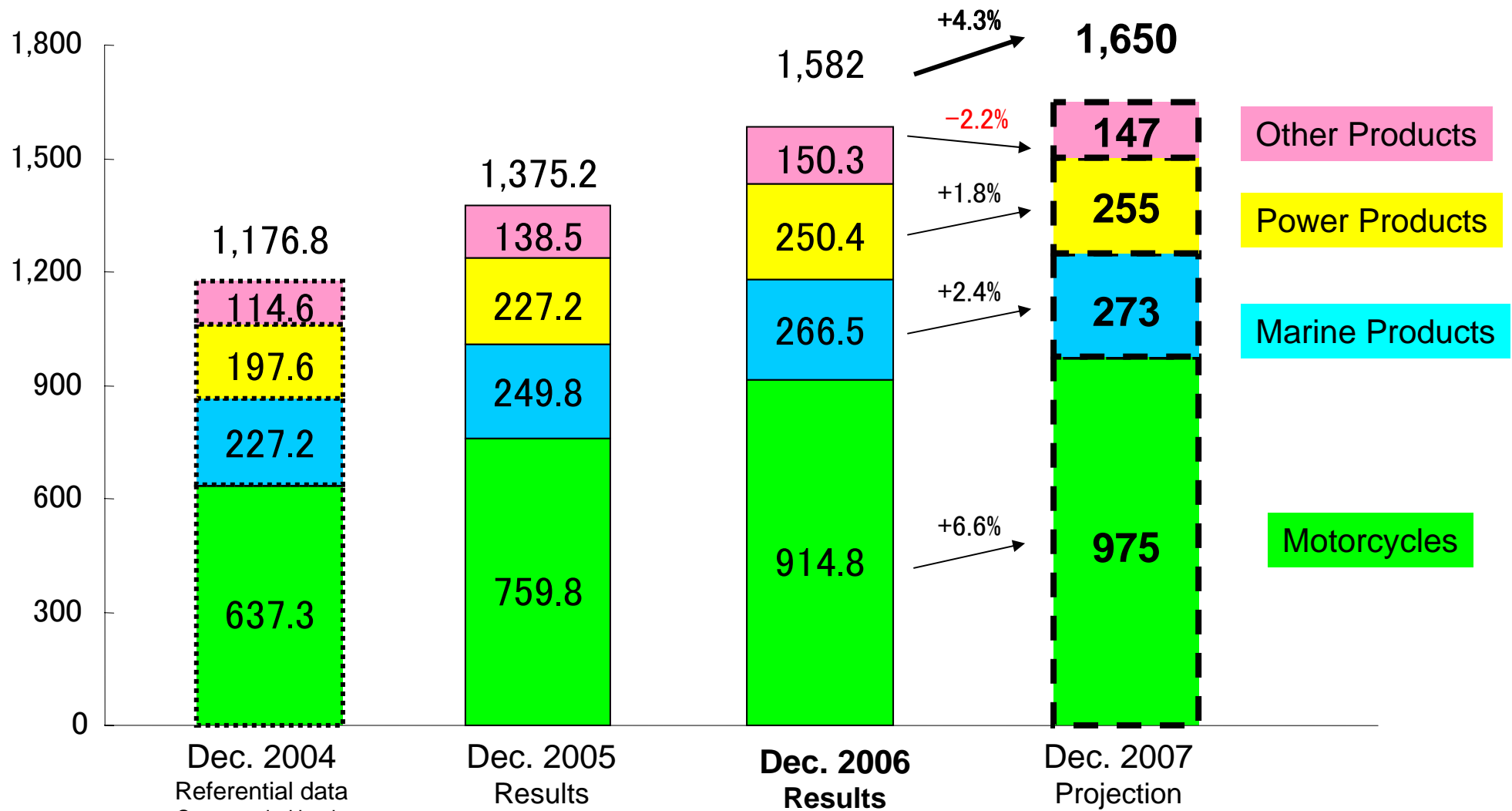
4. Projection FY2007

Projection FY2007 Sales by Product Segment



Projection

1 Billion Yen



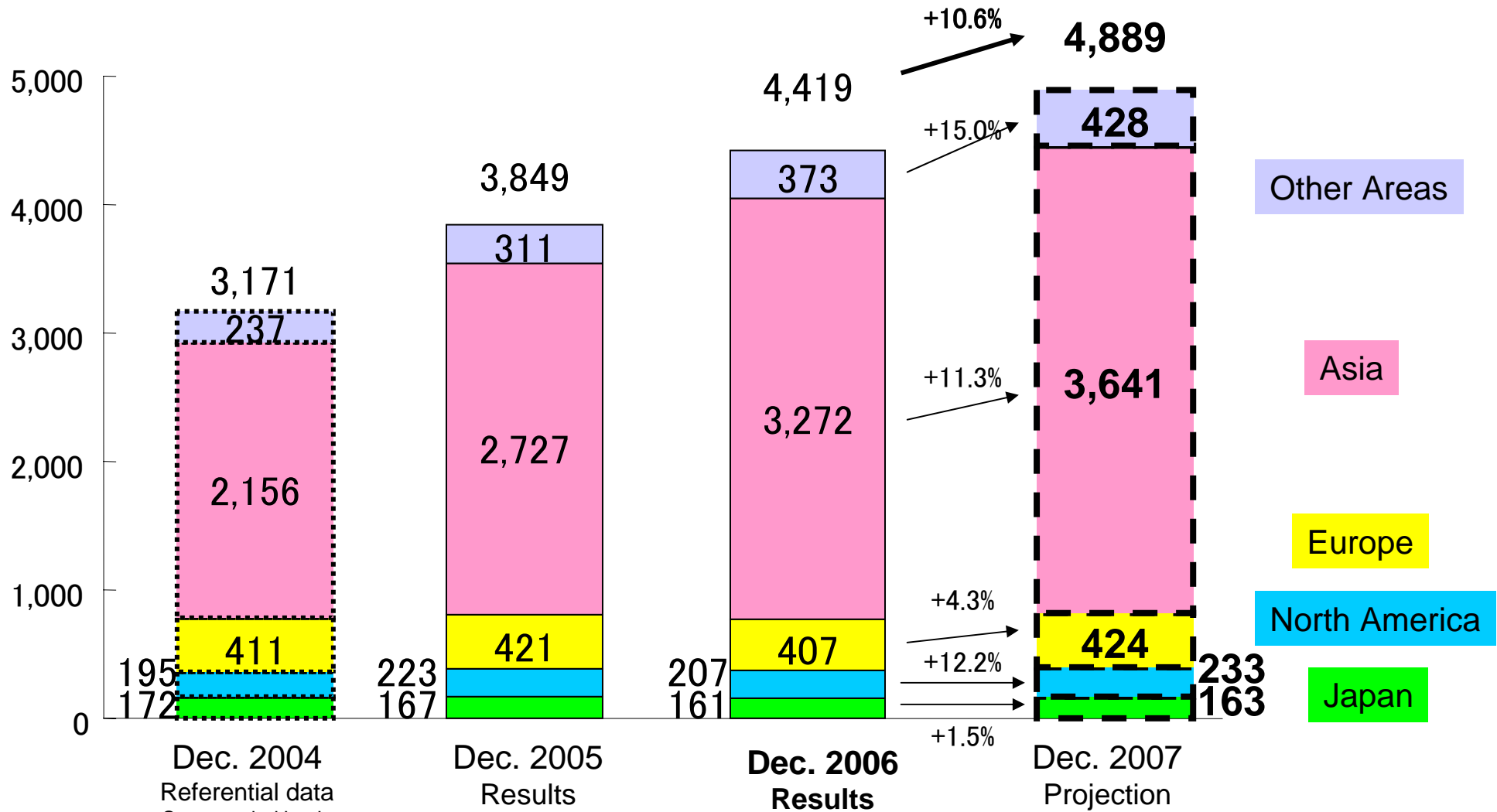
Referential data
Same period basis
(Japan, North America, etc. Jan.—Dec.)
(Asia, Europe, etc. Jan.—Dec.)

Projection FY2007 Motorcycle Sales Units by Geographical Segment



Projection

1,000 Units



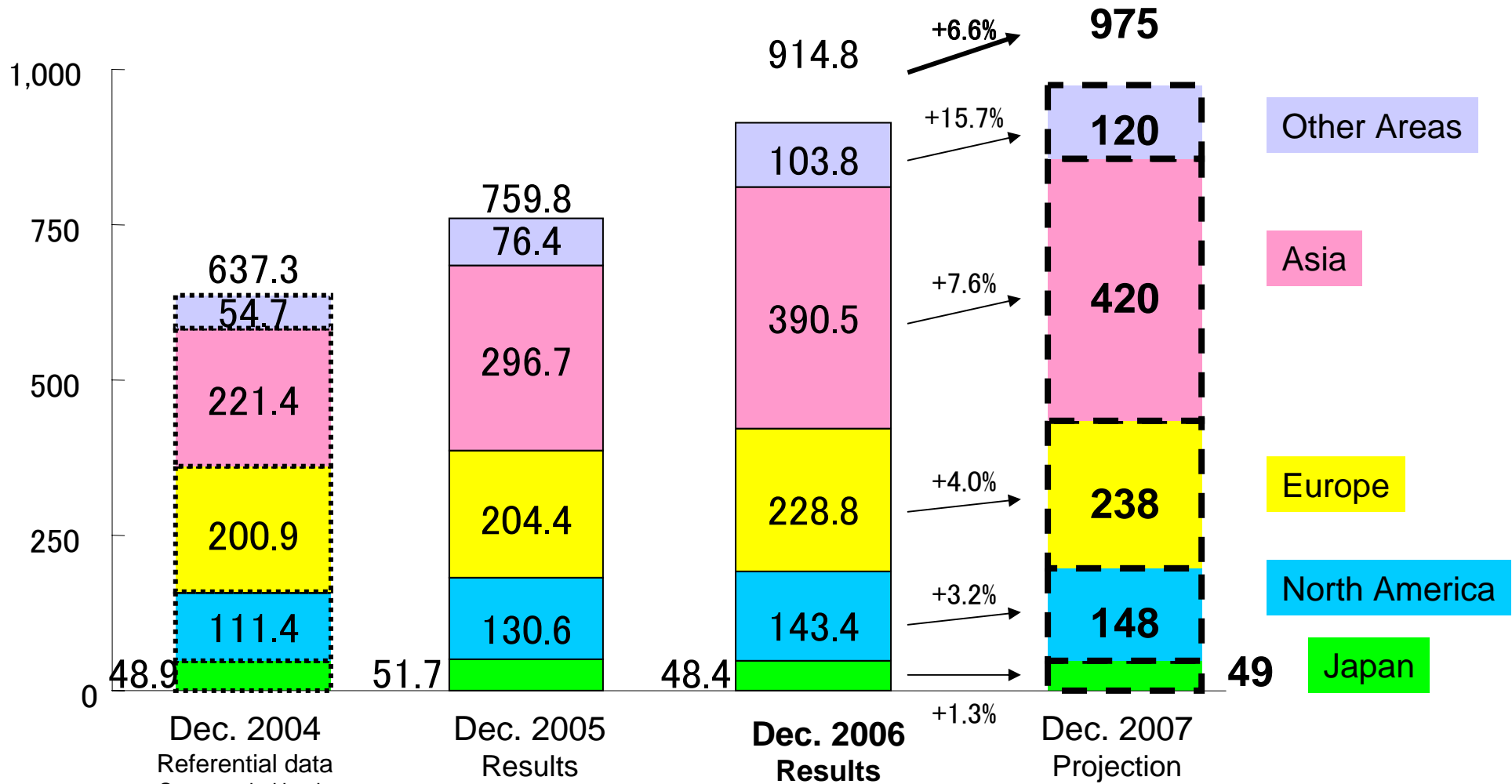
(Japan, North America, etc. Jan.—Dec.)
 (Asia, Europe, etc. Jan.—Dec.)

Projection FY2007 Motorcycle Sales by Geographical Segment



Projection

1 Billion Yen



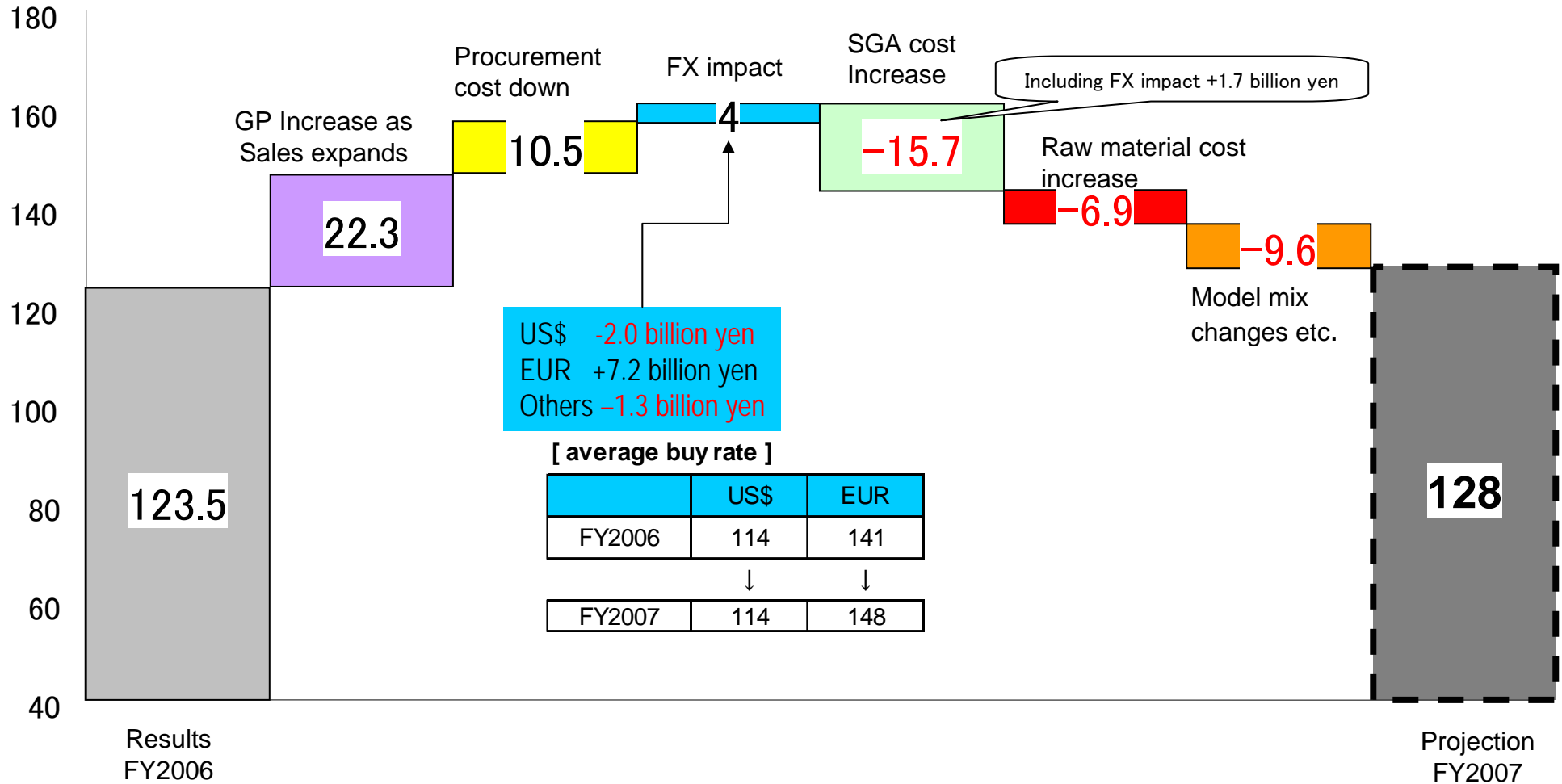
Referential data
Same period basis
(Japan, North America, etc. Jan.—Dec.)
(Asia, Europe, etc. Jan.—Dec.)

Projection FY2007 Factors Impacting Operating income



Projection

1 Billion Yen



Projection FY2007 Operating Profit by Product Segment



Projection

1 Billion Yen

		FY2004 (Jan.-Dec. 2004) (same period consolidation basis)	FY2005 (Jan.-Dec. 2005)	FY2006 (Jan.-Dec. 2006)	Projection FY2007 (Jan.-Dec. 2007)	Difference (FY2006 vs FY2007)
Motorcycle	Net sales	637.3	759.8	914.8	975.0	60.2
	OP. income	26.2	33.2	54.6	58.5	3.9
	OP. income %	4.1%	4.4%	6.0%	6.0%	0.0%
Marine Products	Net sales	227.2	249.8	266.5	273.0	6.5
	OP. income	20.2	24.7	23.2	21.5	-1.7
	OP. income %	8.9%	9.9%	8.7%	7.9%	-0.8%
Power Products	Net sales	197.6	227.2	250.4	255.0	4.6
	OP. income	26.6	26.9	27.6	30.5	2.9
	OP. income %	13.5%	11.8%	11.0%	12.0%	0.9%
Other Products	Net sales	114.6	138.5	150.3	1,470.0	-3.3
	OP. income	15.9	18.6	18.1	17.5	-0.6
	OP. income %	13.9%	13.4%	12.1%	11.9%	-0.2%
Total	Net sales	1,176.8	1,375.2	1,582.0	1,650.0	68.0
	OP. income	88.8	103.3	123.5	128.0	4.5
	OP. income %	7.5%	7.5%	7.8%	7.8%	0.0%
Buy rate	US\$	108	107	114	114	-0
	EUR	132	136	141	148	7
Motorcycle + ATV	Net sales	773.5	915.4	1,083.6	1,145.0	61.4
	OP. income	48.8	56.2	79.6	83.5	3.9
	OP. income %	6.3%	6.1%	7.3%	7.3%	0.0%

■ Purpose of introducing the measures

To gain sufficient time and information for shareholders to judge the pros and cons of large-scale share purchases

■ Methods of protection

Introduction of prior-warning-type takeover defense measures, upon obtaining approval at the shareholders' meeting.

Establishment of a Corporate Value Committee with outside directors as members.

■ Effective period

Effective until the Ordinary General Meeting of Shareholders for the fiscal year ending December 31, 2009, if the motion is approved at the shareholders' meeting

Thank you

Appendix

Retail Sales for Motorcycles, ATVs and Outboard Motors in the US

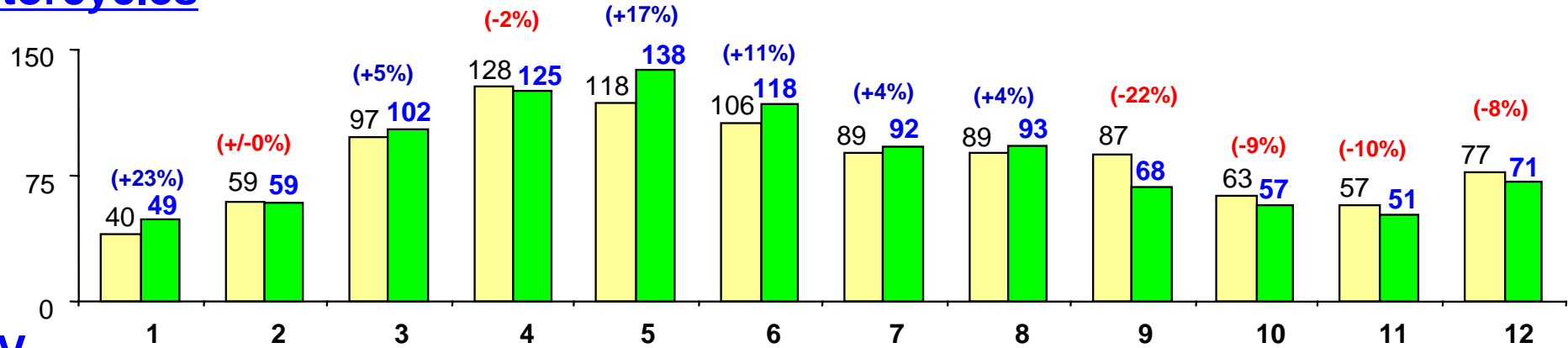


Results

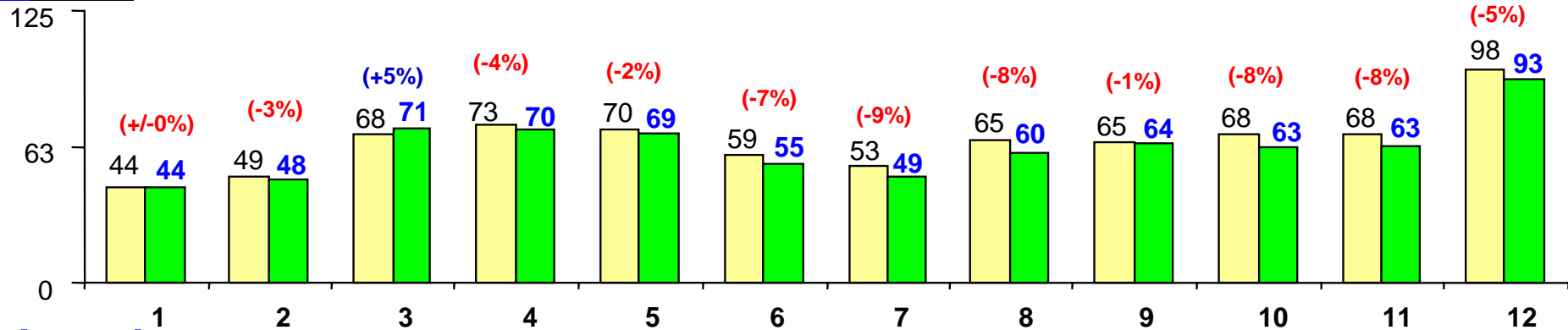
Last Yr
 Current

Motorcycles

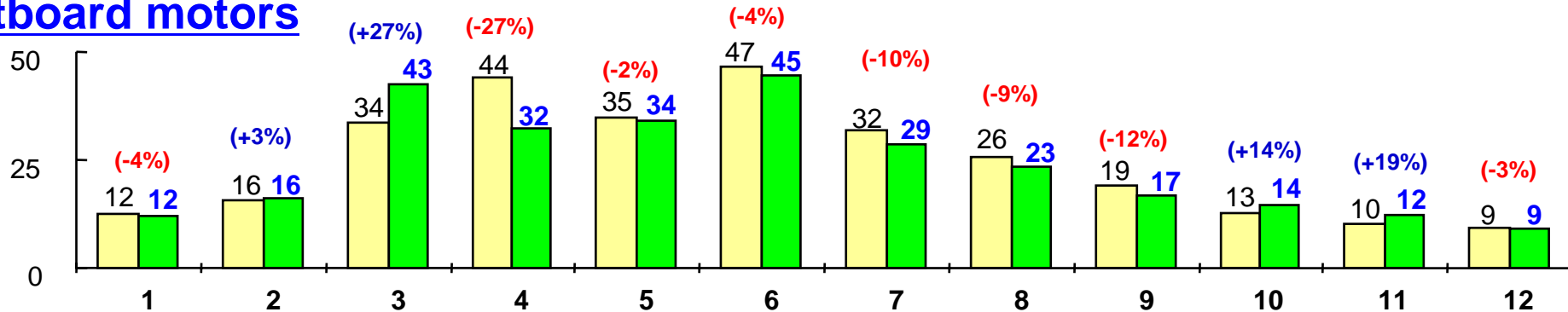
(1,000 Units)



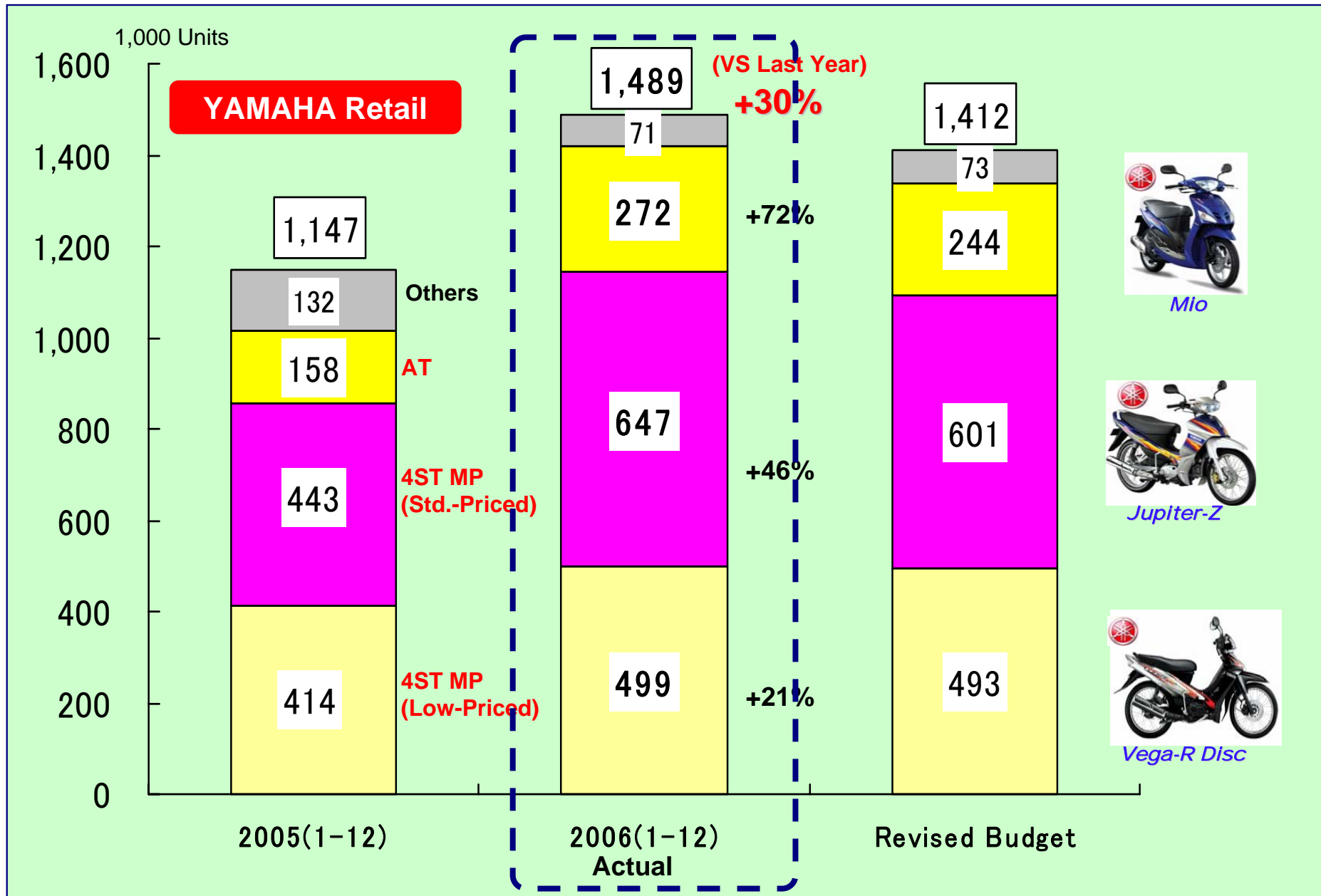
ATV (excl. SxS)



Outboard motors



FY 2006 Retail sales in Indonesia

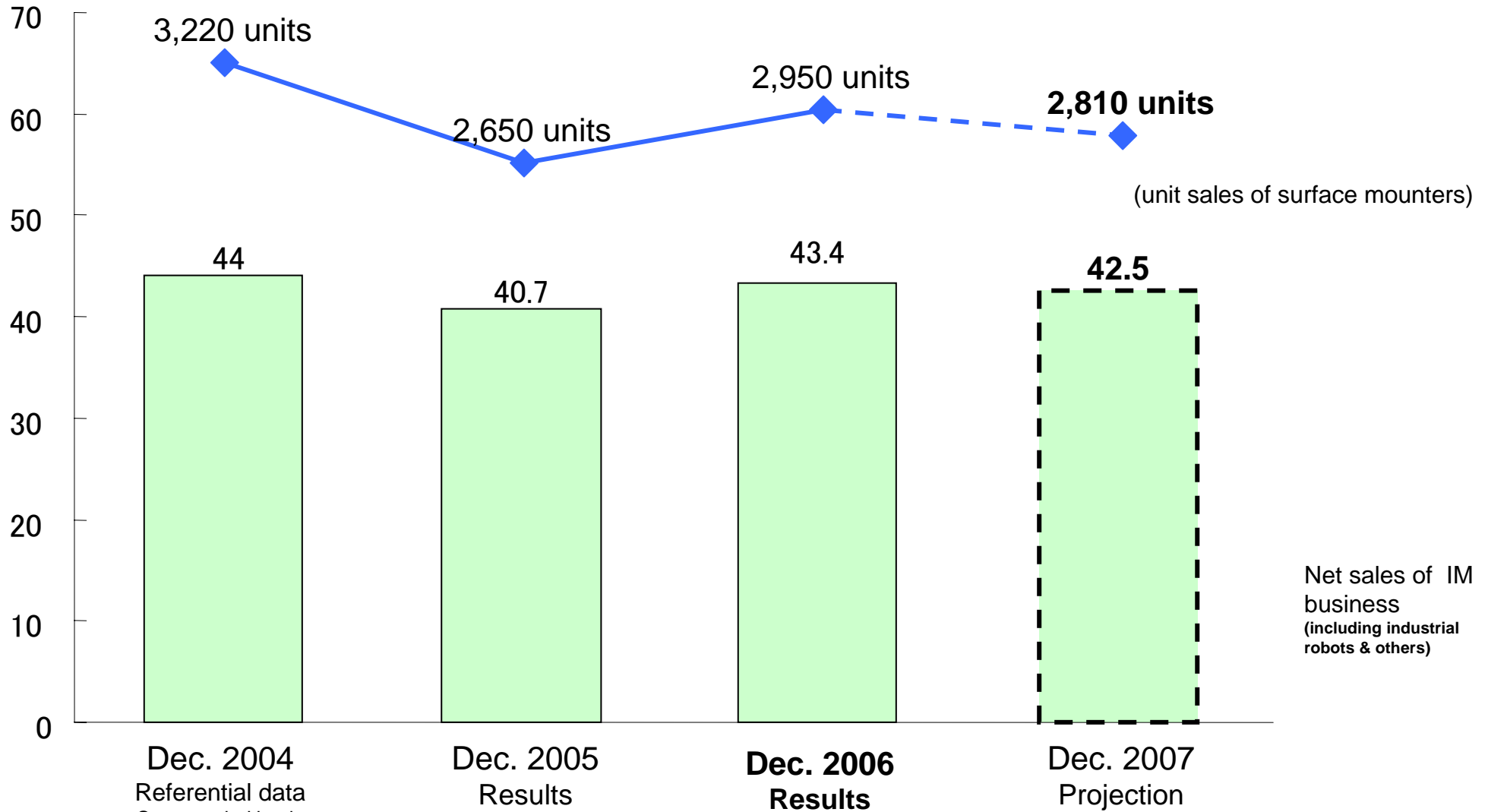


Projection FY2007 IM Business



Projection

1 Billion Yen



(Japan, North America, etc. Jan.—Dec.)
(Asia, Europe, etc. Jan.—Dec.)

Projection FY2007 FX rate and Impact



Projection

1 Billion Yen

	US\$	EUR	Others	Total	
Buy rate					
FY ended Dec. 2006	114	141	-	-	
FY ending Dec. 2007	114	148	-	-	
Rate Impact	-0.1	6.3	0.9	7.1	(1)
PL translation rate					
FY ended Dec. 2006	116	146	-	-	
FY ending Dec. 2007	114	148	-	-	
Impact from GP translation	-1.8	0.9	-2.2	-3.1	(2)
Impact on Gross profit	▲2.0	7.2	▲1.3	4.0	(1)+(2)

Impact from SGA translation 1.7

Impact on Operating Income **5.6**

US\$	EUR
2.2	0.9

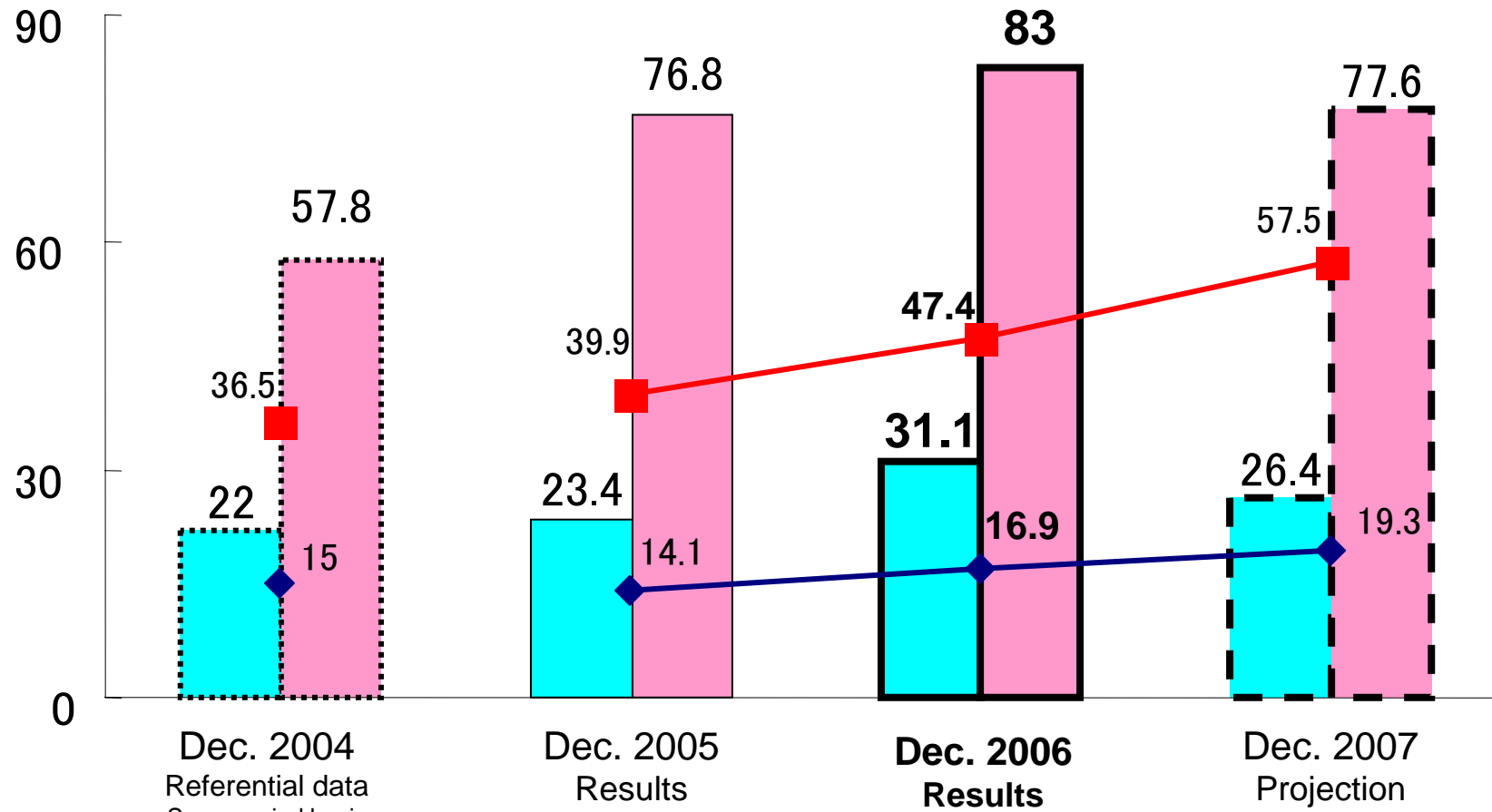
Impact of 1yen Change

Capital Expenditure/ Depreciation



Results **Projection**

1 Billion Yen



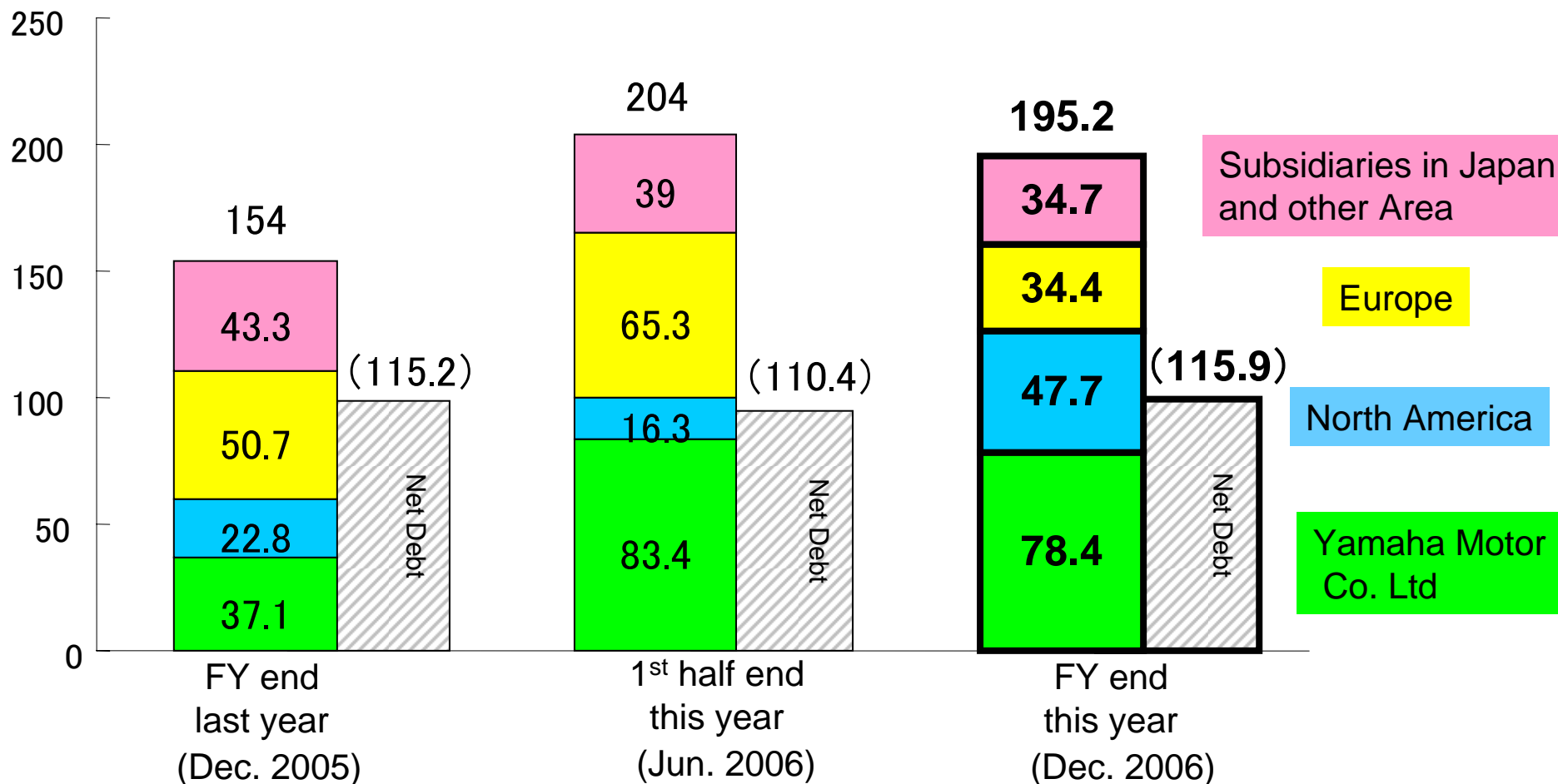
(Japan, North America, etc. Jan.—Dec.)
 (Asia, Europe, etc. Jan.—Dec.)

Interest bearing Debt



Results

1 Billion Yen



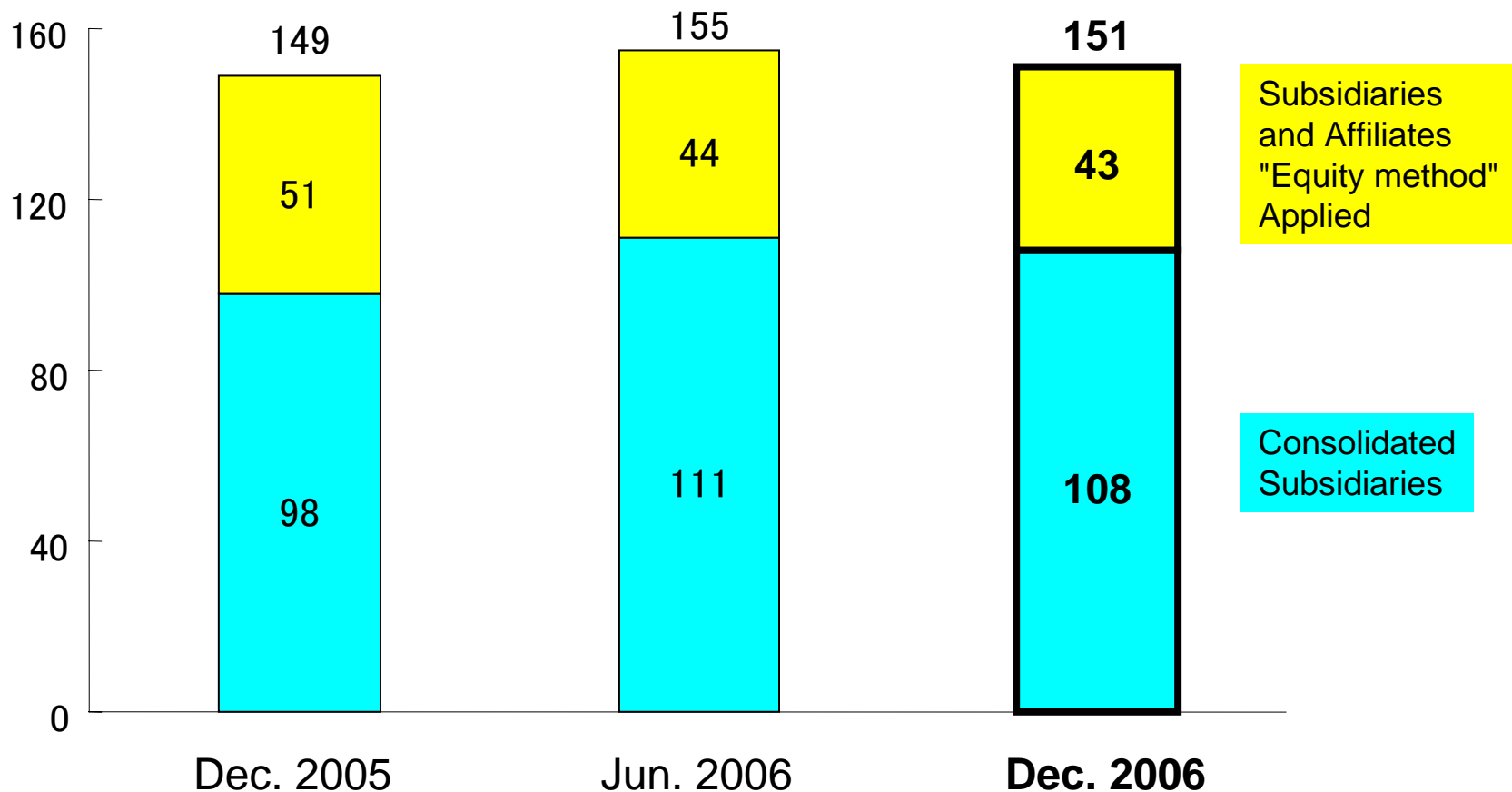
Net Debt = Interest Bearing Debt - Cash

Notes : "Subsidiaries in Japan and other area" includes elimination of consolidation

Number of Group Companies



Results

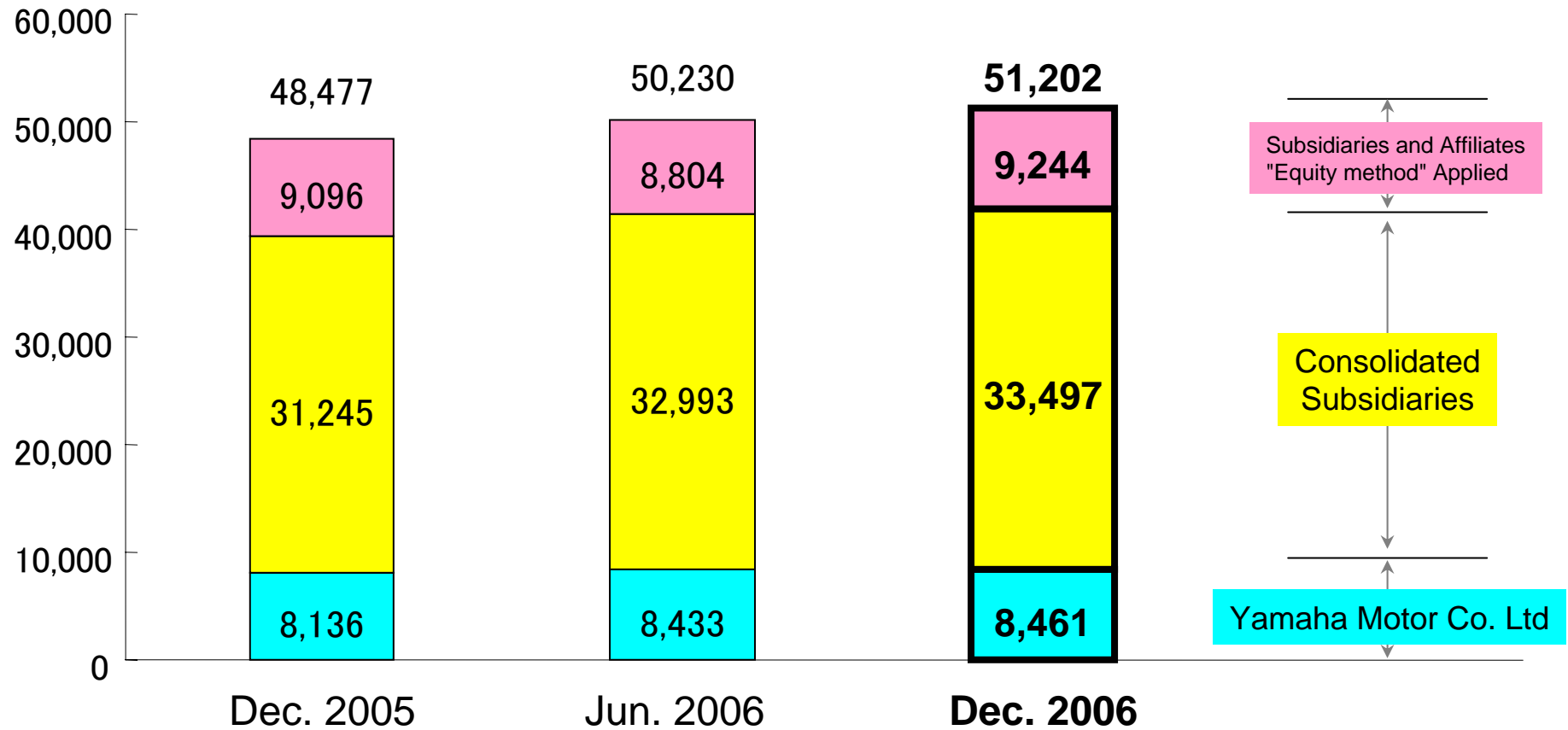


Subsidiaries	126	130	125
Affiliates	35	34	34
Total	161	164	159

Number of Group Employees



Results



Demand and YAMAHA Sales



	Demand (in 1000units except for Surface Mounters)							YAMAHA SALES(in 1000units except for Surface Mounters)					
	Mar. 2003 <small>(Apr. 2002-Mar. 2003)</small>	Mar. 2004 <small>(Apr. 2003-Mar. 2004)</small>	Dec. 2004 <small>(Jan. 2004-Dec. 2004)</small>	Dec. 2005 <small>(Jan 2005-Dec 2005)</small>	Dec. 2006 <small>(Jan 2006-Dec 2006)</small>	Dec. 2007 <small>(Jan 2007-Dec 2007)</small>		Mar. 2003 <small>(Apr. 2002-Mar. 2003)</small>	Mar. 2004 <small>(Apr. 2003-Mar. 2004)</small>	Dec. 2004 <small>(Jan. 2004-Dec. 2004)</small>	Dec. 2005 <small>(Jan 2005-Dec 2005)</small>	Dec. 2006 <small>(Jan 2006-Dec 2006)</small>	Dec. 2007 <small>(Jan 2007-Dec 2007)</small>
JAPAN	816	777	735	739	739	721	JAPAN	203	178	172	167	161	163
NORTH AMERICA	929	929	1,040	1,089	1,104	1,148	NORTH AMERICA	199	184	195	223	207	233
EUROPE	1,889	1,912	1,879	1,868	1,968	2,044	EUROPE	383	368	411	421	407	424
INDONESIA	2,470	2,950	4,150	5,380	4,600	5,000	INDONESIA	351	568	874	1,224	1,458	1,700
THAILAND	1,325	1,758	2,040	2,099	1,961	1,750	THAILAND	143	186	275	397	464	480
INDIA	4,914	5,110	5,970	7,249	8,284	8,800	INDIA	289	219	213	194	228	230
VIETNAM	1,383	1,202	1,200	1,011	1,268	1,535	VIETNAM	113	127	204	240	350	435
TAIWAN	660	760	780	790	738	700	TAIWAN	190	231	249	248	239	231
Other Asia	669	886	1,275	1,555	1,675	1,815	Other Asia	115	116	115	200	224	225
CHINA	11,360	11,970	12,000	12,690	13,620	13,620	CHINA	131	289	226	224	308	340
Total ASIA	22,781	24,636	27,415	30,773	32,145	33,220	Total ASIA	1,332	1,734	2,156	2,727	3,272	3,641
BRAZIL	800	851	901	1,017	1,260	1,377	BRAZIL	101	114	121	147	180	221
Other Regions	1,337	1,956	1,925	2,616	4,314	4,576	Other Regions	117	102	116	163	193	208
Total MOTORCYCLES	28,552	31,061	33,895	38,103	41,531	43,085	Total MOTORCYCLES	2,335	2,681	3,171	3,849	4,419	4,889
OUTBOARD MOTORS	823	828	854	859	851	834	OUTBOARD MOTORS	306	314	325	350	342	347
ATVs	962	1,053	1,090	1,115	1,018	-	ATVs	248	246	273	285	263	278
SURFACE MOUNTERS	9,450	13,870	17,350	17,368	17,700	17,700	SURFACE MOUNTERS	1,640	2,480	3,220	2,650	2,950	2,810

(*1)Dec. 2004; converted to the 12-month period from irregular 9-month period consolidation due to the change of accounting period

(*2)ATVs includes *Side X Side* category

		(irregular 9-month period)						Projection
		Mar. 2002	Mar. 2003	Mar. 2004	Dec. 2004	Dec. 2005	Dec. 2006	Dec. 2007
Net Sales	(1 billion yen)	946.8	1,013.2	1,020.3	1,012.0	1,375.2	1,582.0	1,650.0
Operating Income	(1 billion yen)	37.2	67.7	73.1	70.1	103.3	123.5	128.0
Ordinary income	(1 billion yen)	32.7	67.2	72.3	70.4	103.1	125.4	133.0
Net Income	(1 billion yen)	9.5	25.6	40.1	38.2	64.0	77.2	78.0
EX Rate(US\$/EUR)		121/108	123/117	114/128	109/134	107/136	114/141	114/148
Total Asset	(1 billion yen)	707.9	699.1	701.9	767.7	958.5	1,128.7	1,150.0
Shareholders' Equity	(1 billion yen)	163.6	180.2	249.4	293.8	383.9	470.6	520.0
Equity Ratio		23.1%	25.8%	35.5%	38.3%	40.1%	41.7%	45.2%
ROS (Return On Sales)		3.5%	6.6%	7.1%	7.0%	7.5%	7.9%	8.1%
ROE (Return On Equity)		5.8%	14.2%	16.1%	13.0%	16.7%	16.4%	15.0%
ROA (Return On Asset)		4.6%	9.6%	10.3%	9.2%	10.8%	11.1%	11.6%
Issued Capital	(million shares)	231	231	275	281	286	286	286
EPS (Earnings Per Share)	(Yen)	41	111	146	136	224	270	273
BPS (Bookvalue Per Share)	(Yen)	708	780	908	1,043	1,343	1,645	1,817

(*1) Dec. 2004; irregular 9-month period due to the change of accounting period

(*2) number of shares for EPS calculation and equity for ROE calculation, are based on those of fiscal year end
(for FY2007 assumption of issued shares : 286.1 million shares)

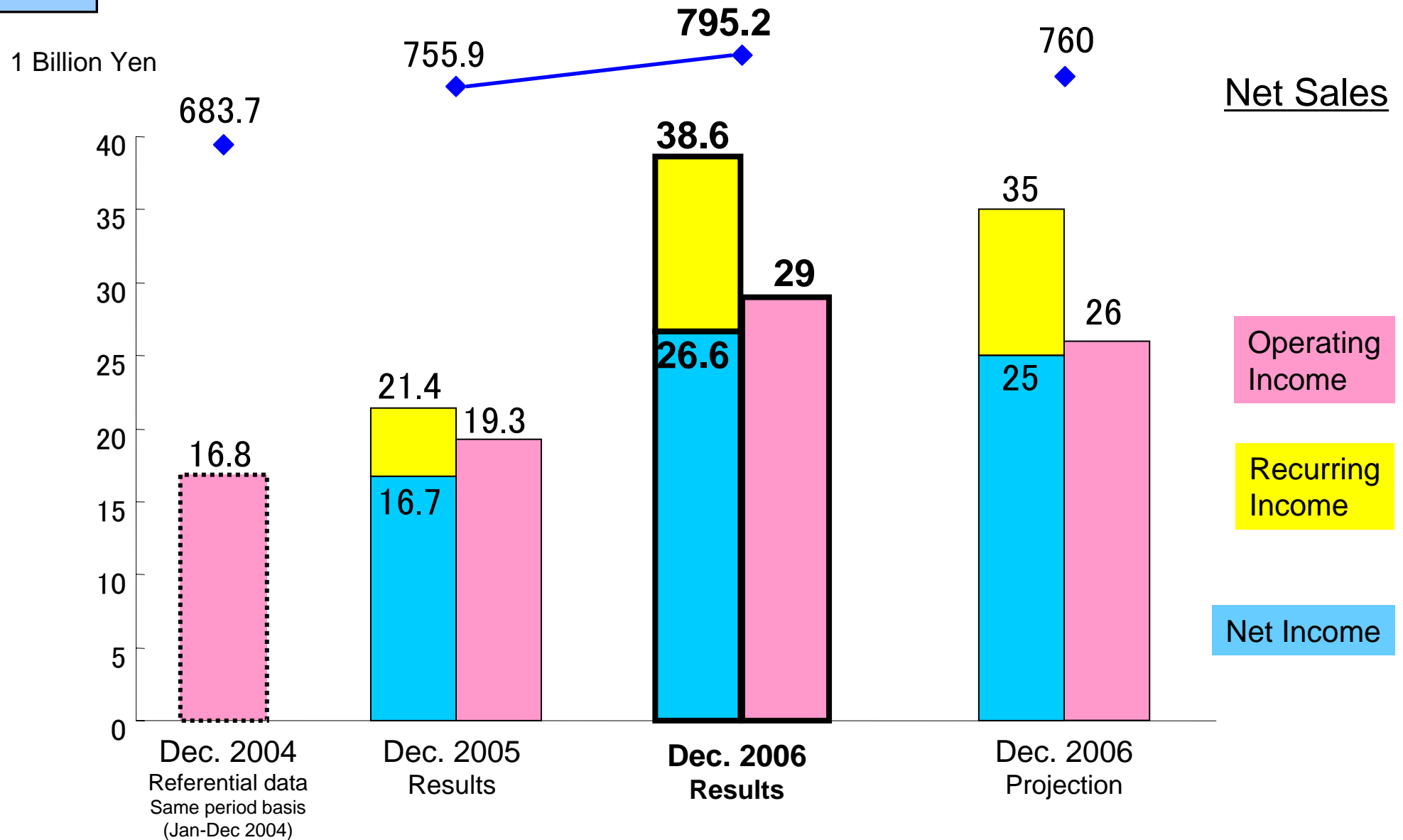
**Non-consolidated Financial Results
for the Fiscal Year Ended December 31, 2006**

Sales and Income

[Non-consolidated]



Results



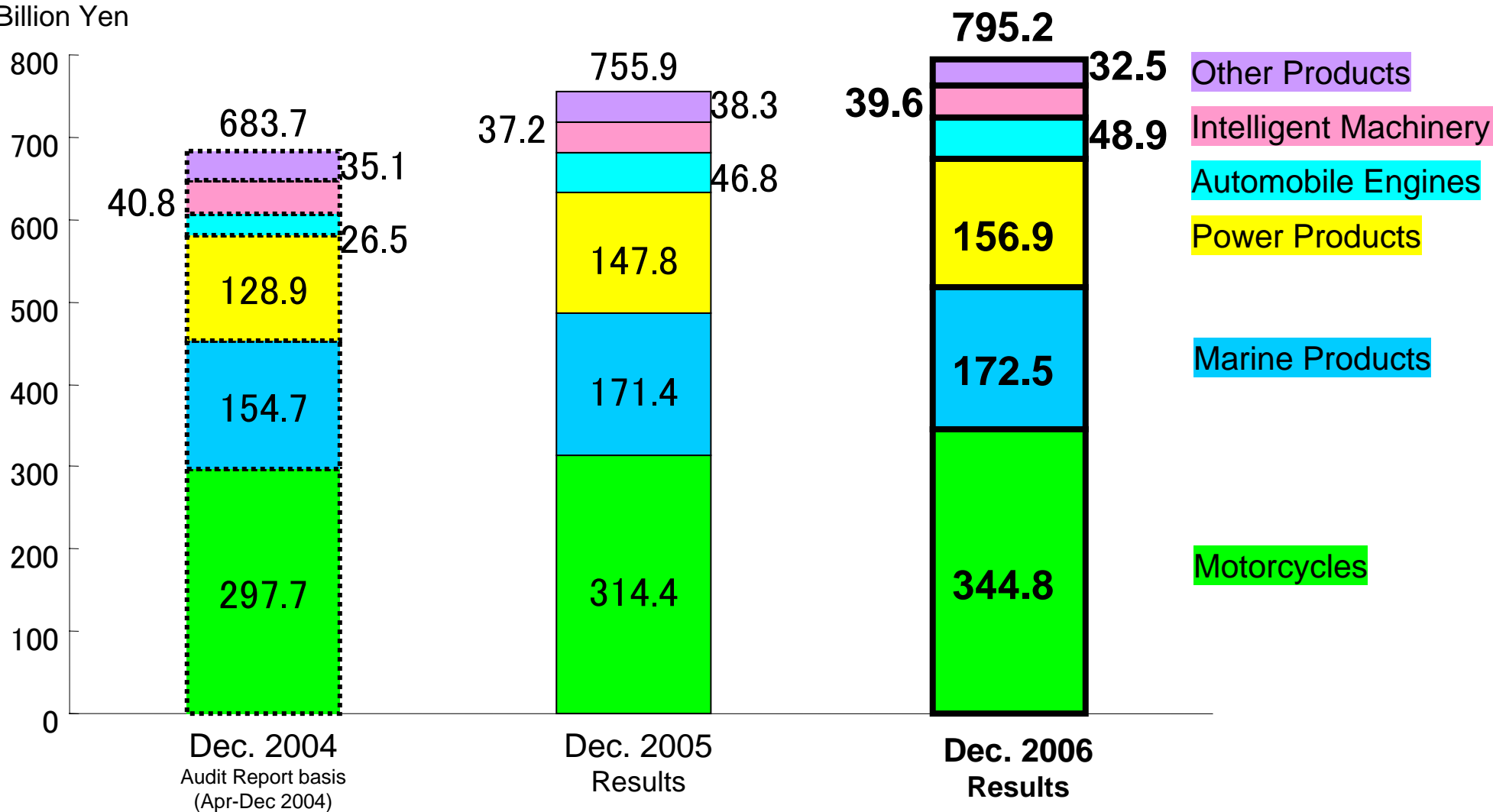
Sales by Product Segment

[Non-consolidated]



Results

1 Billion Yen



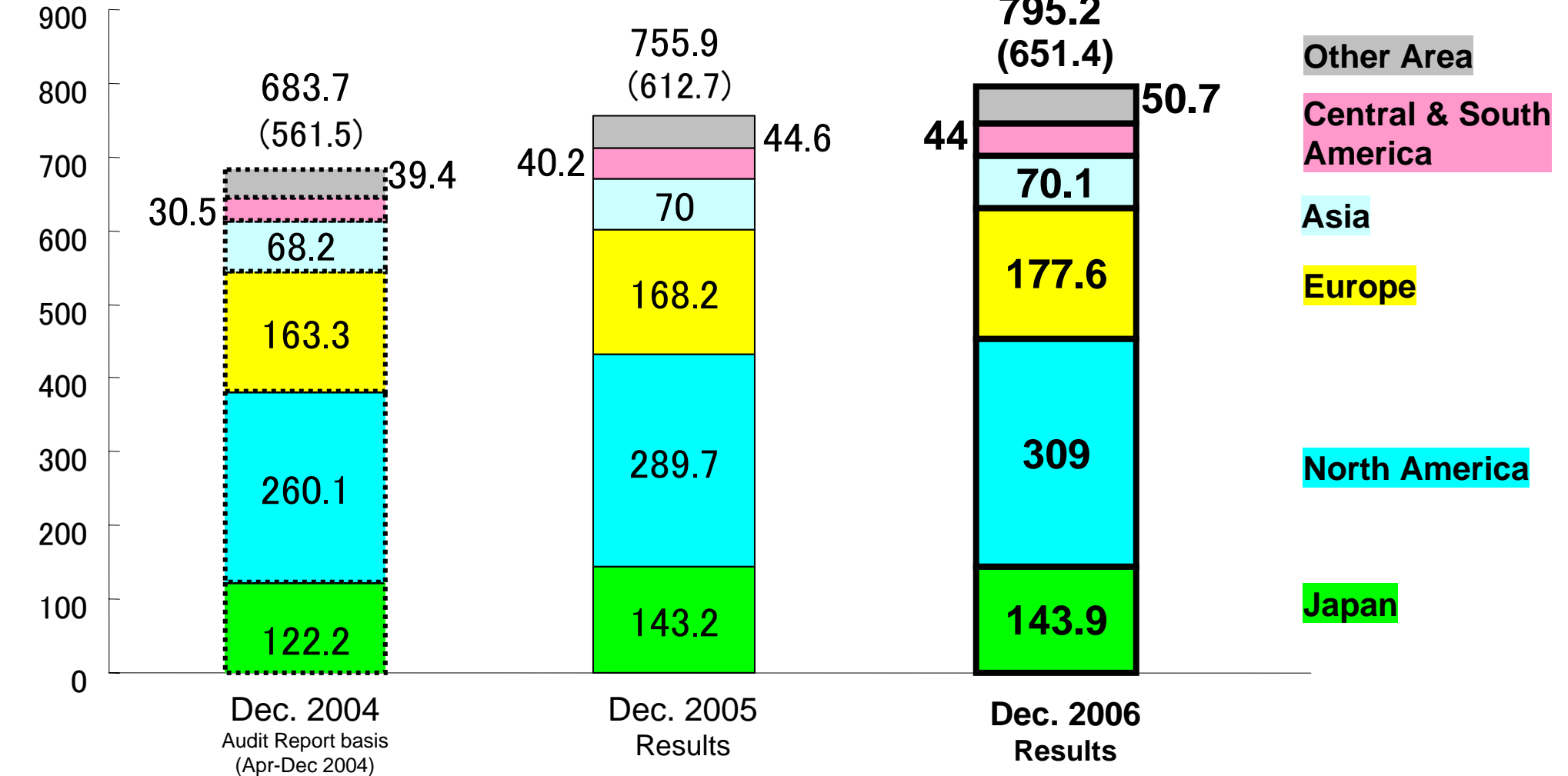
Sales by Geographical Segment

[Non-consolidated]



Results

1 Billion Yen



(Export %)

(82.1%)

(81.1%)

(81.9%)

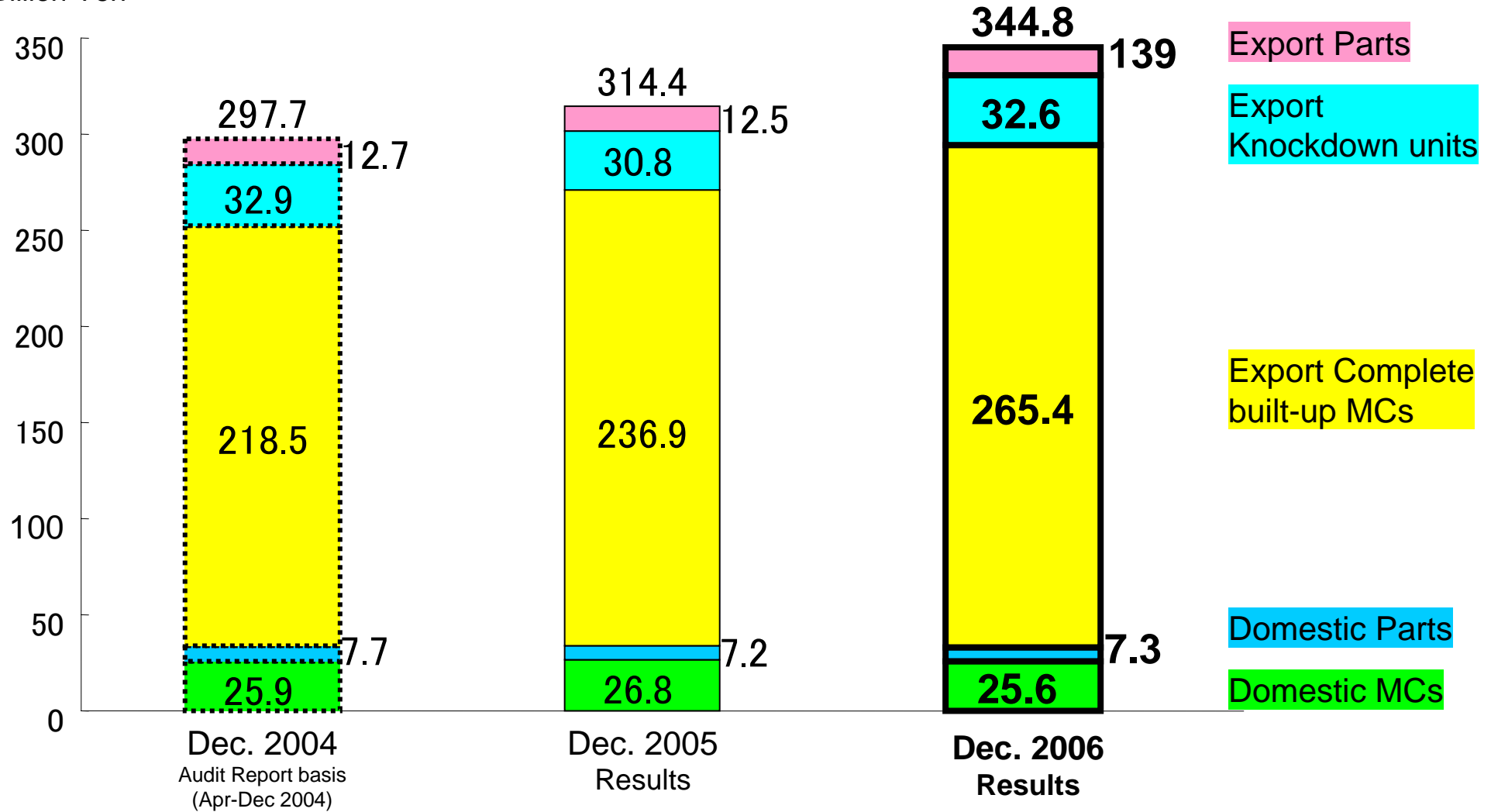
Motorcycle Sales

[Non-consolidated]



Results

1 Billion Yen

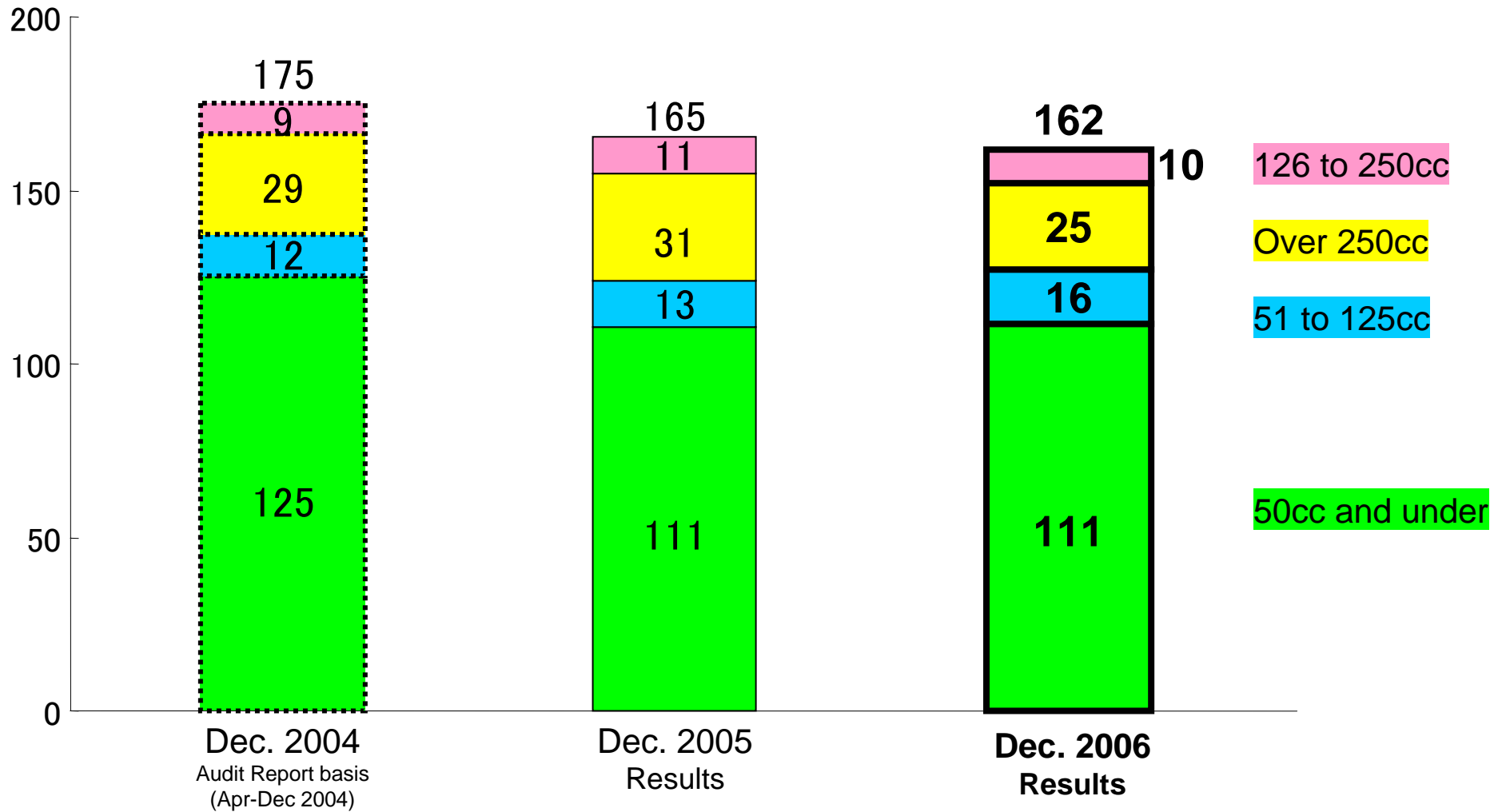


Domestic Motorcycle Unit Sales by Engine Category [Non-consolidated]



Results

1,000 units

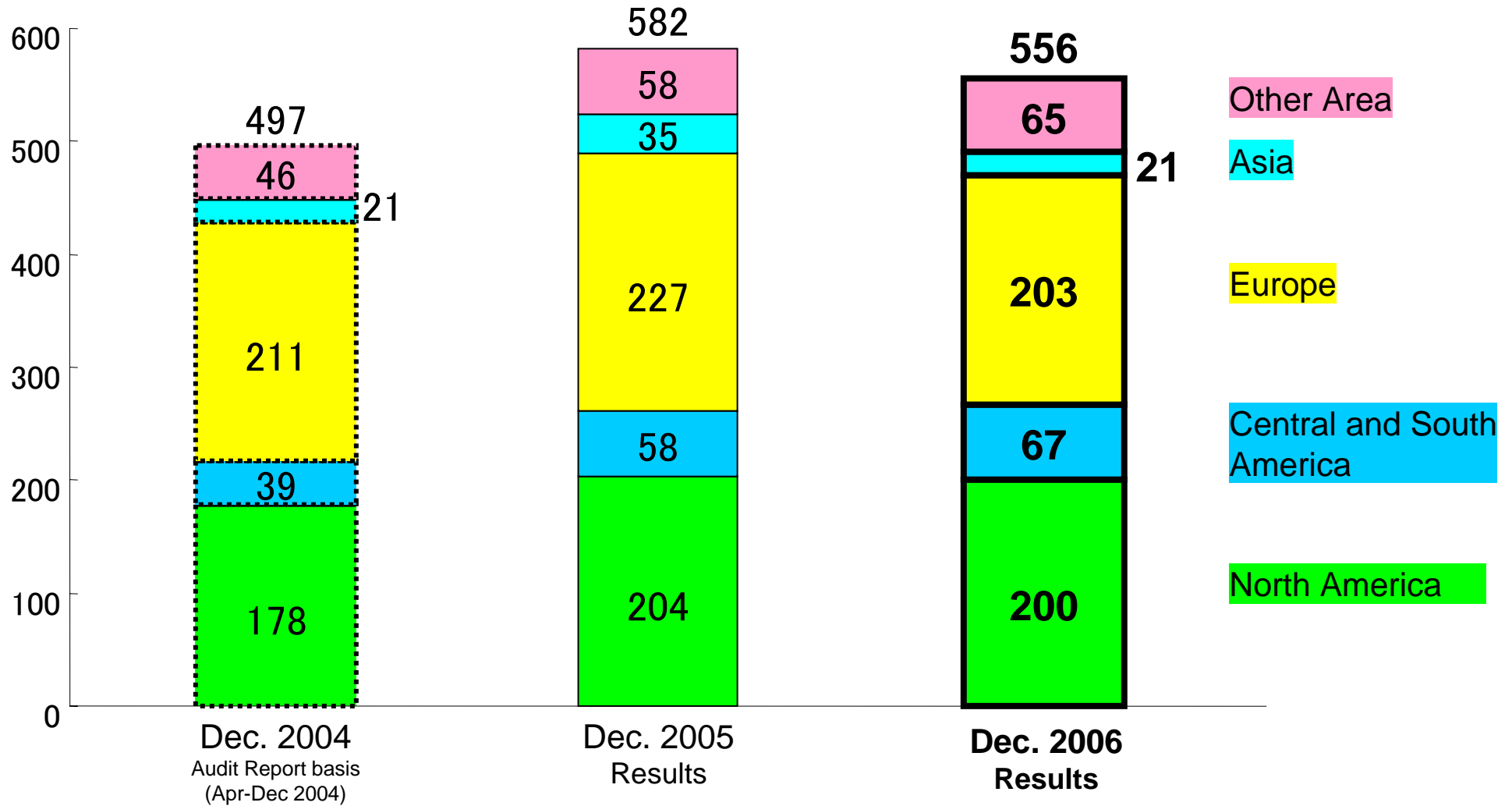


Exported Motorcycle Units by Geographical Segment [Non-consolidated]



Results

1,000 units

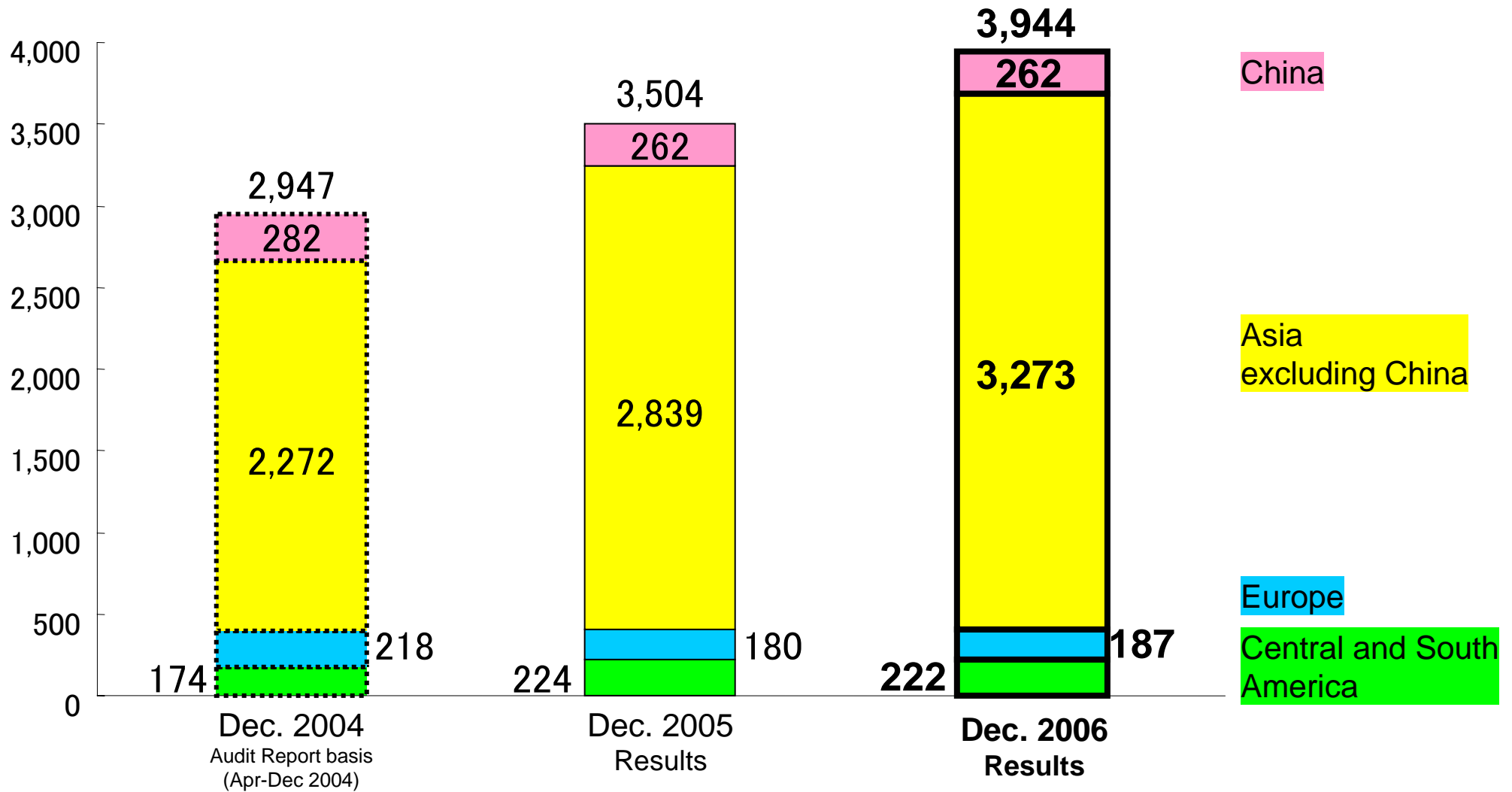


Exported MC Knockdown units by Geographical Segment [Non-consolidated]



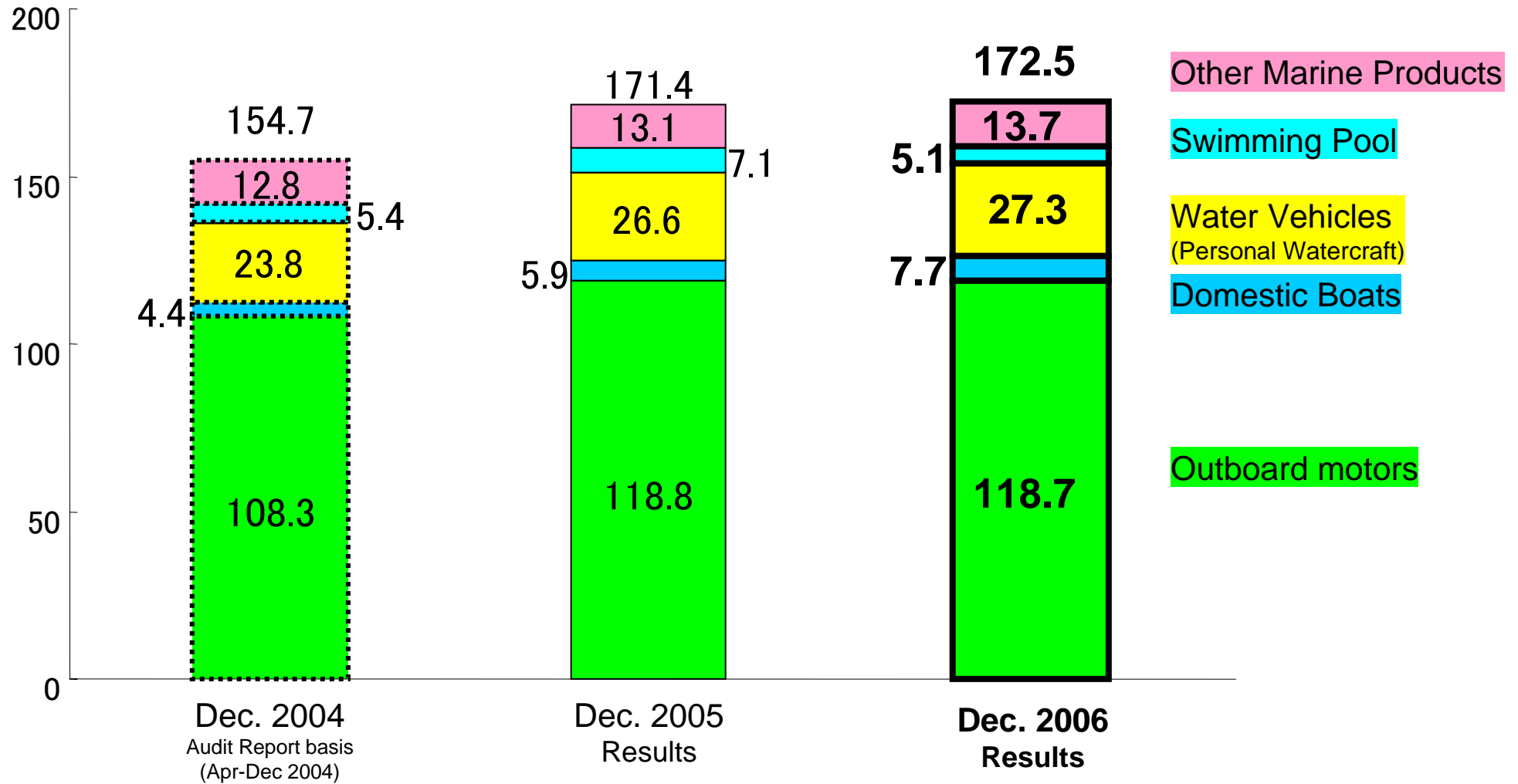
Results

1,000 units



Results

1 Billion Yen



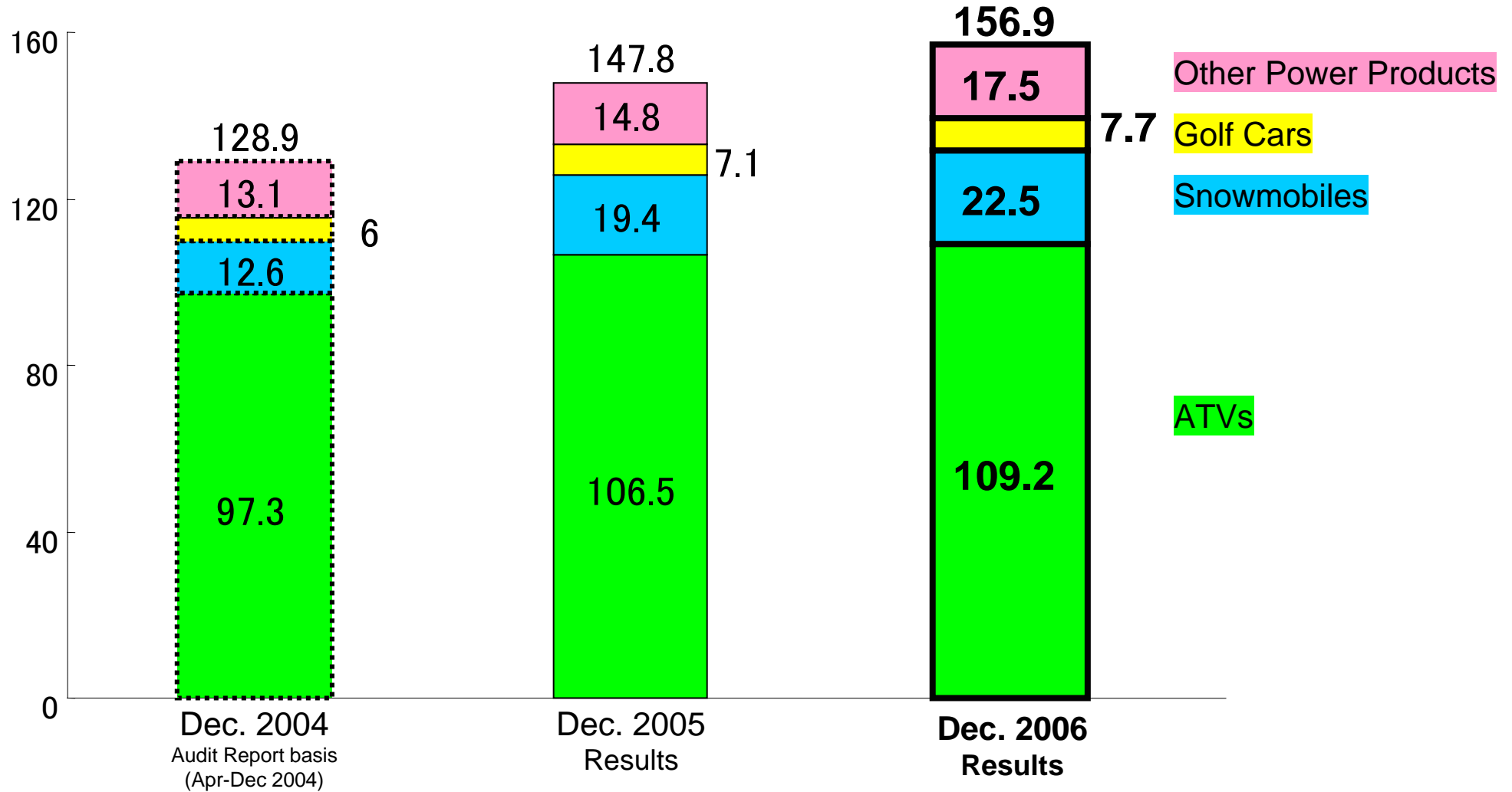
Power Product Sales by Product Segment

[Non-consolidated]



Results

1 Billion Yen



Please take a look at Yamaha Motor official website.

Japanese site : <http://www.yamaha-motor.co.jp>

English site : <http://www.yamaha-motor.co.jp/global/>

For Investors

<http://www.yamaha-motor.co.jp/global/ir/>
for Investor Meeting Presentations : <http://www.yamaha-motor.co.jp/global/ir/explanation/>
for IR Materials : <http://www.yamaha-motor.co.jp/global/ir/material/>
Fact Book, Annual Report etc