

Non-consolidated Financial Results for FY 2002

(First Half FY2002)

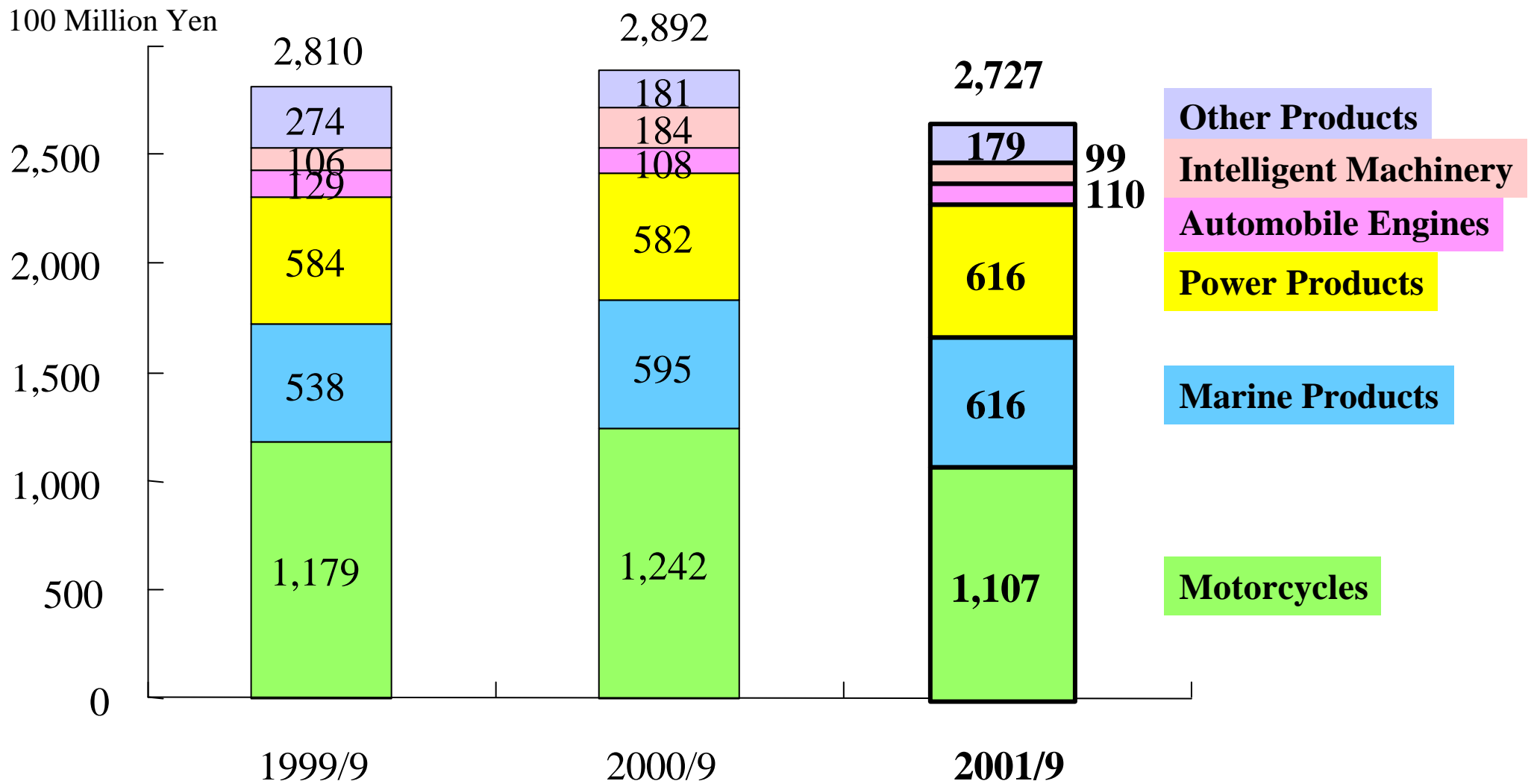
< YAMAHA MOTOR CO., LTD. >

Results		<u>Factors Impacting operating Income</u>		100 Million Yen
Factors increasing profit	Foreign Exchange	:	78	
	(Gain from Rate Change	:	+115)	
	(Price decrease		-37)	
	Production Cost Reduction		37	
Factors decreasing profit	SGA Cost increase	:	25	
	Product Mix and Other Factors	:	83	
			Decrease of Op. Income	-3

Results		<u>Foreign Exchange Rate</u>			100 Million Yen
		1999/9	2000/9	2001/9	Impact on op. income of 1 yen change
US\$:	117Yen	106Yen	118Yen	7
EURO	:	127Yen	101Yen	106Yen	4

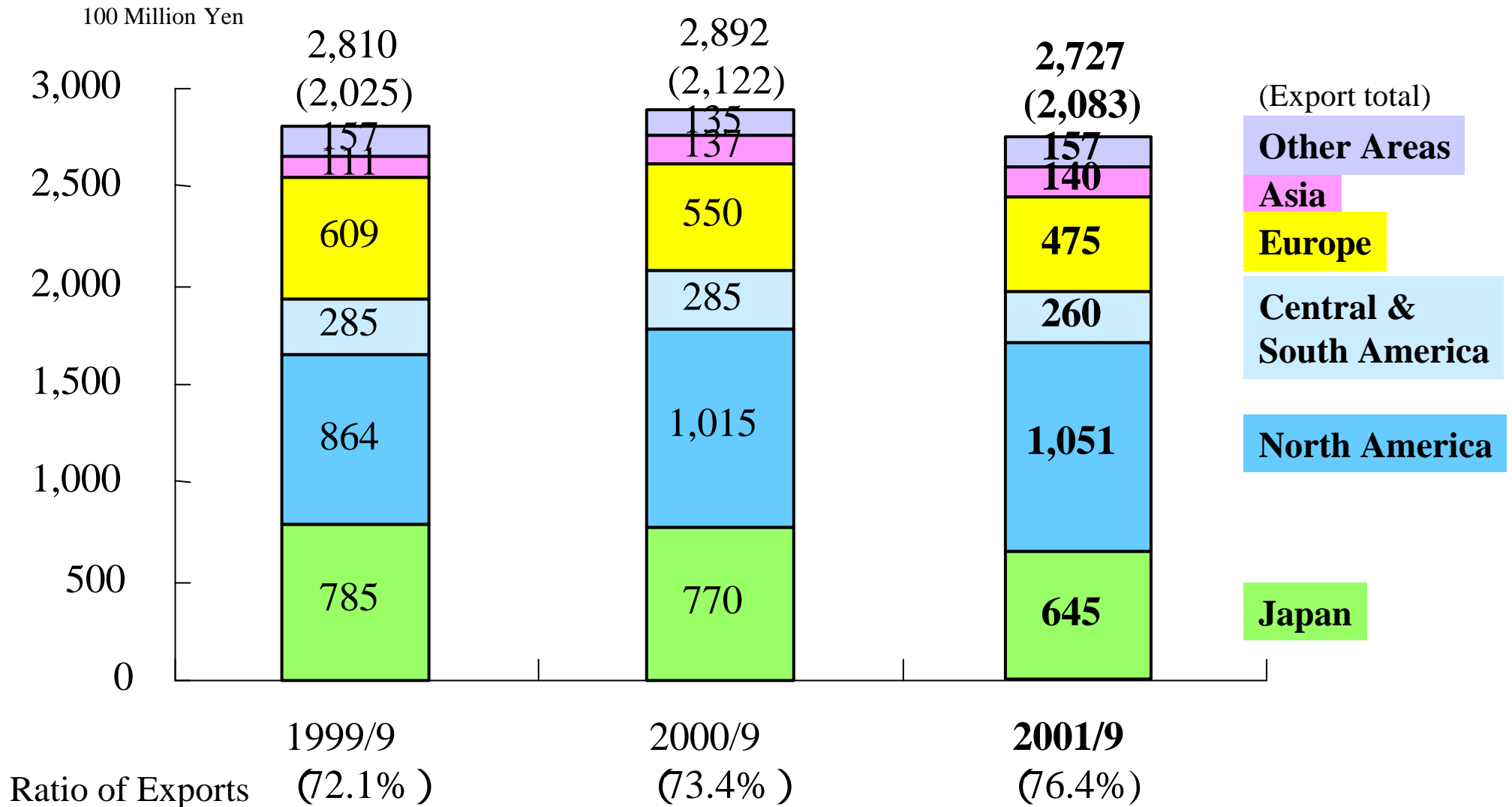
Results

Sales by Product Segment



Results

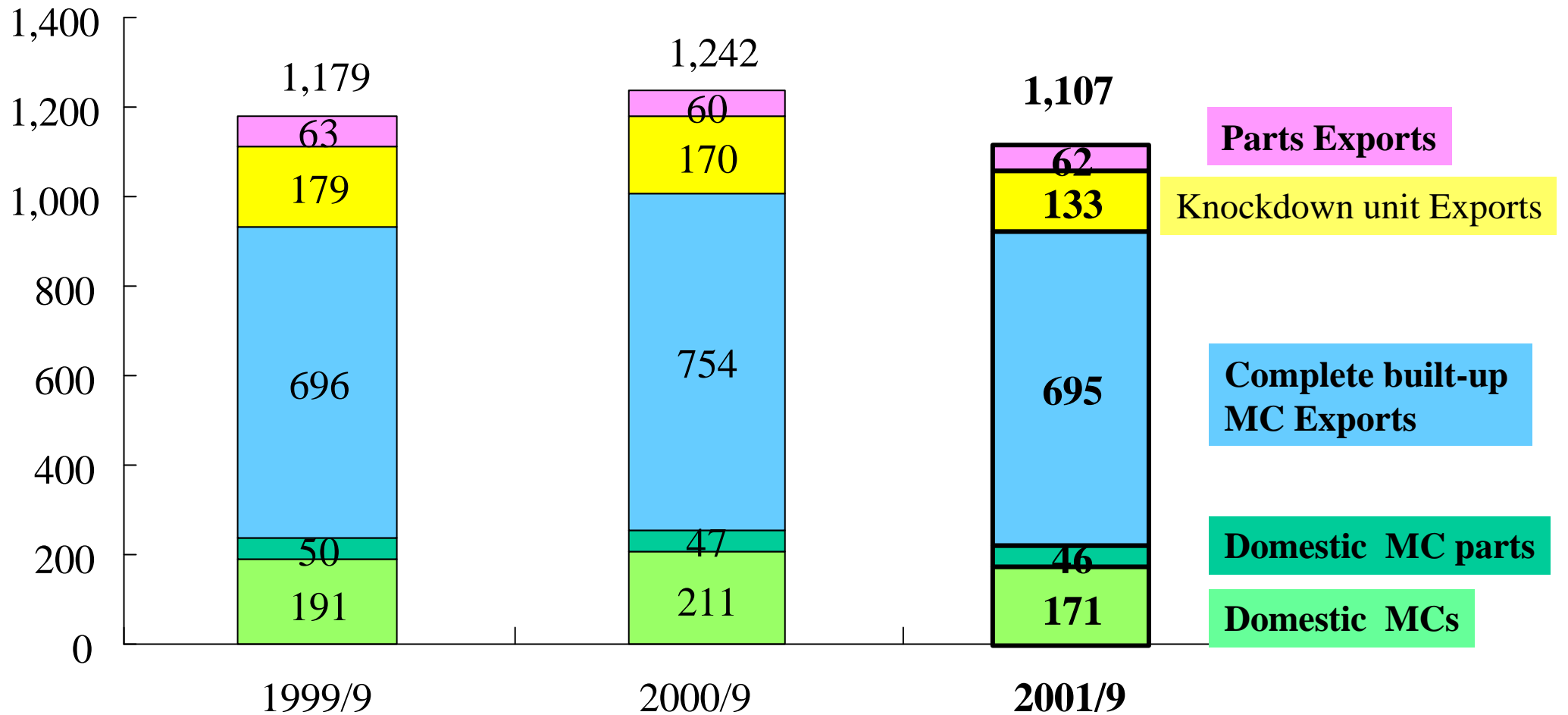
Sales by Geographical Segment



Results

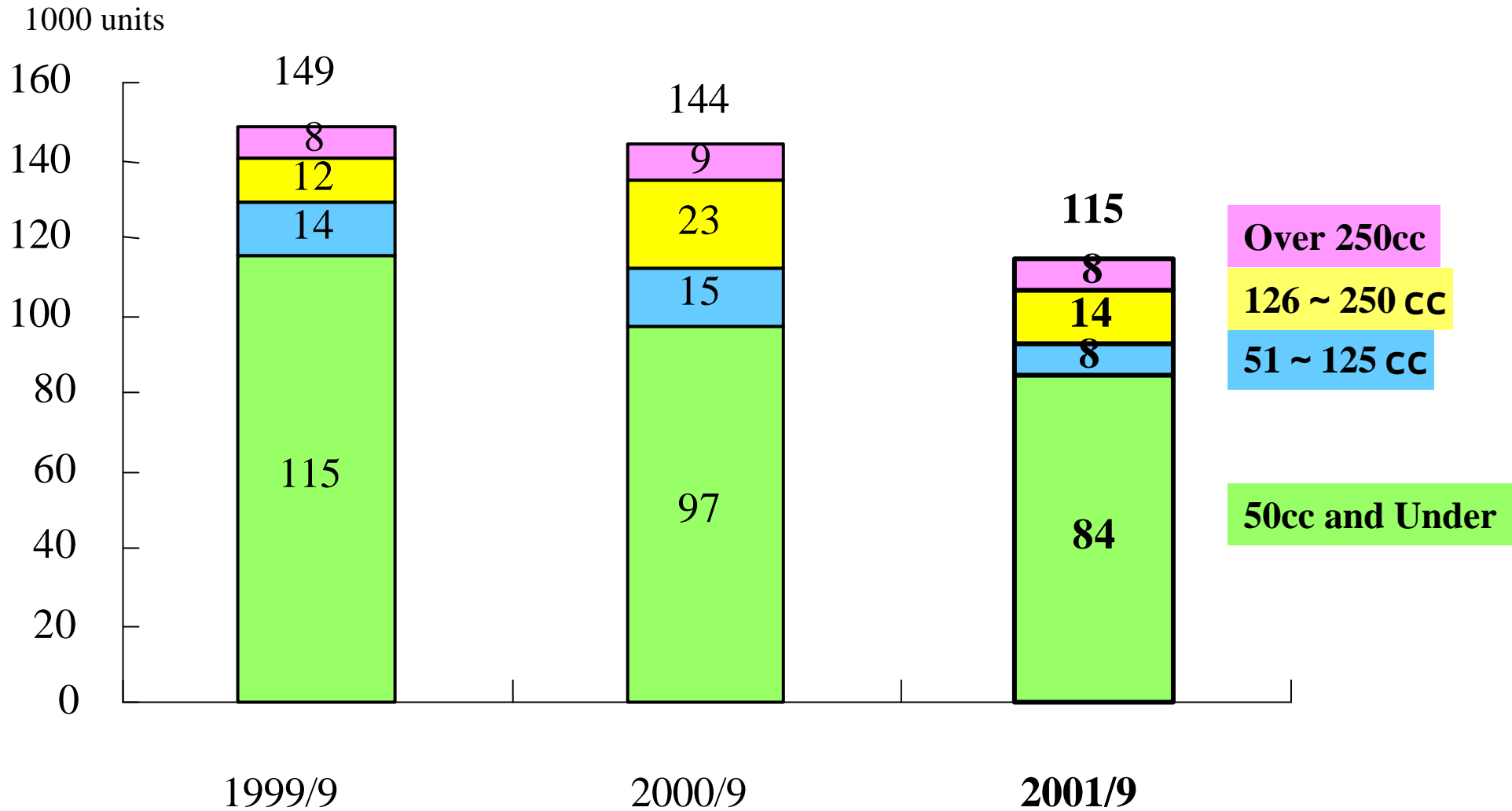
Motorcycle Sales

100 Million Yen



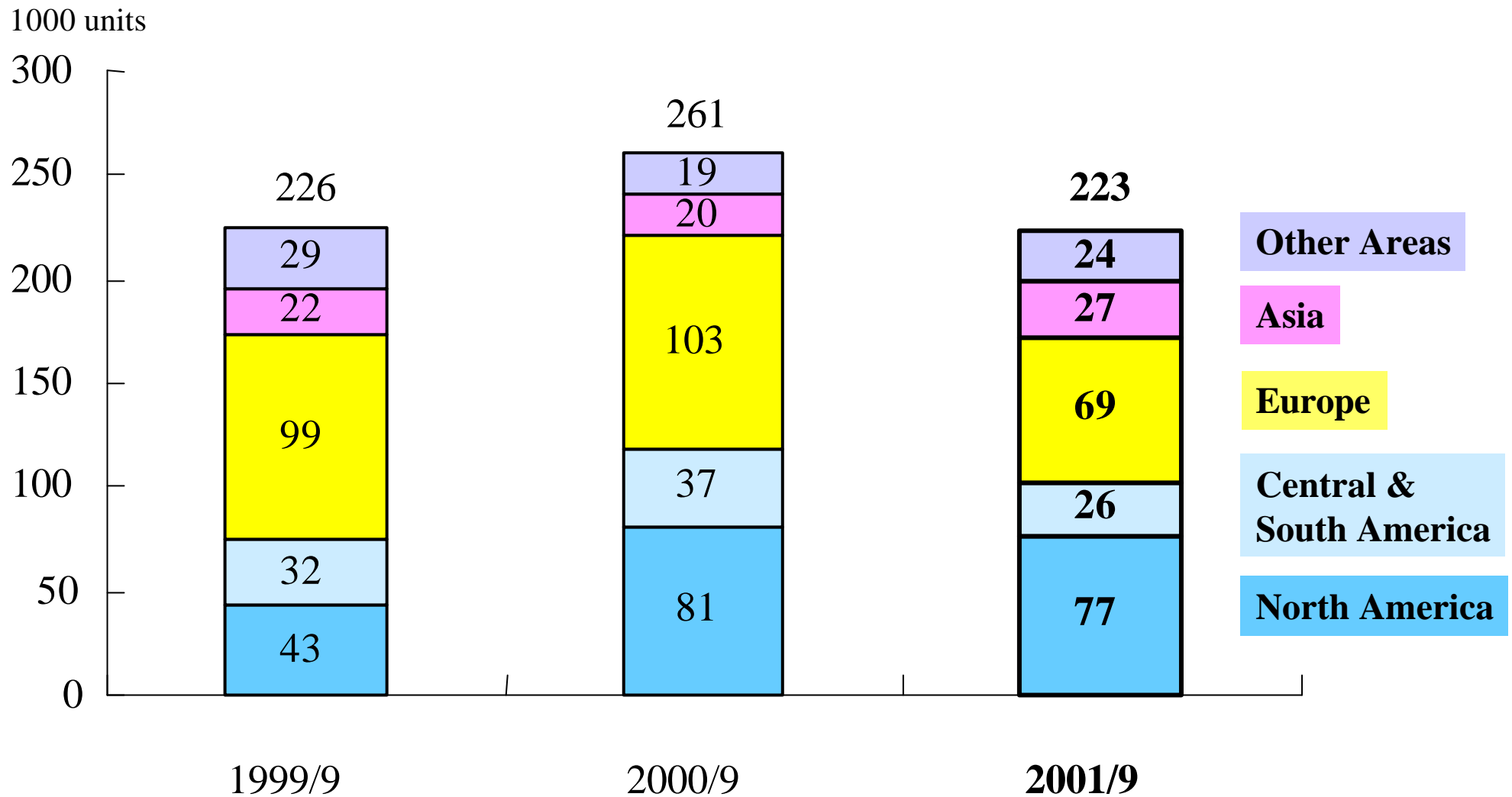
Results

Domestic Unit Sales by Engine Category



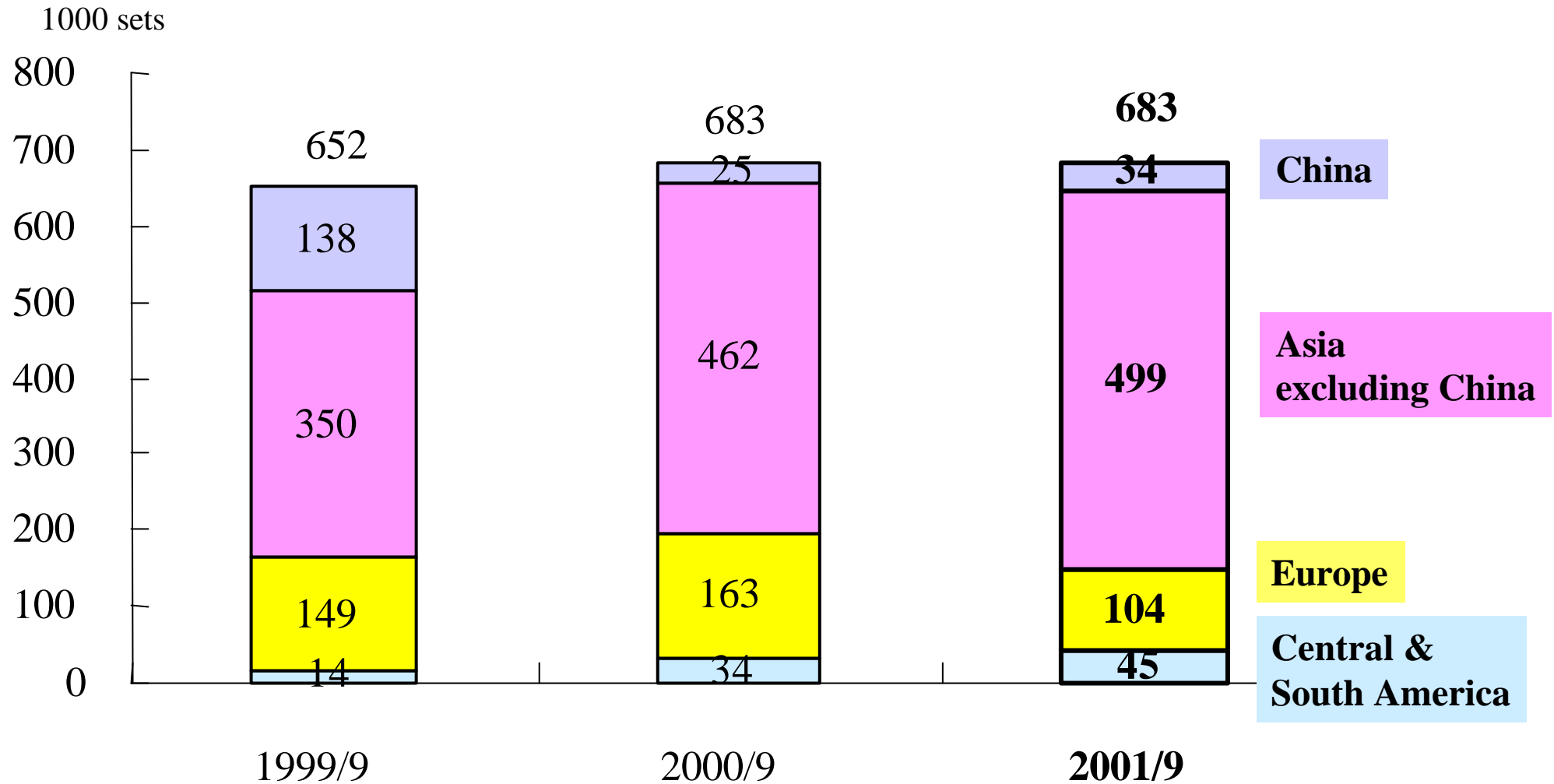
Results

Exported Motorcycle Units by Geographical Segment



Results

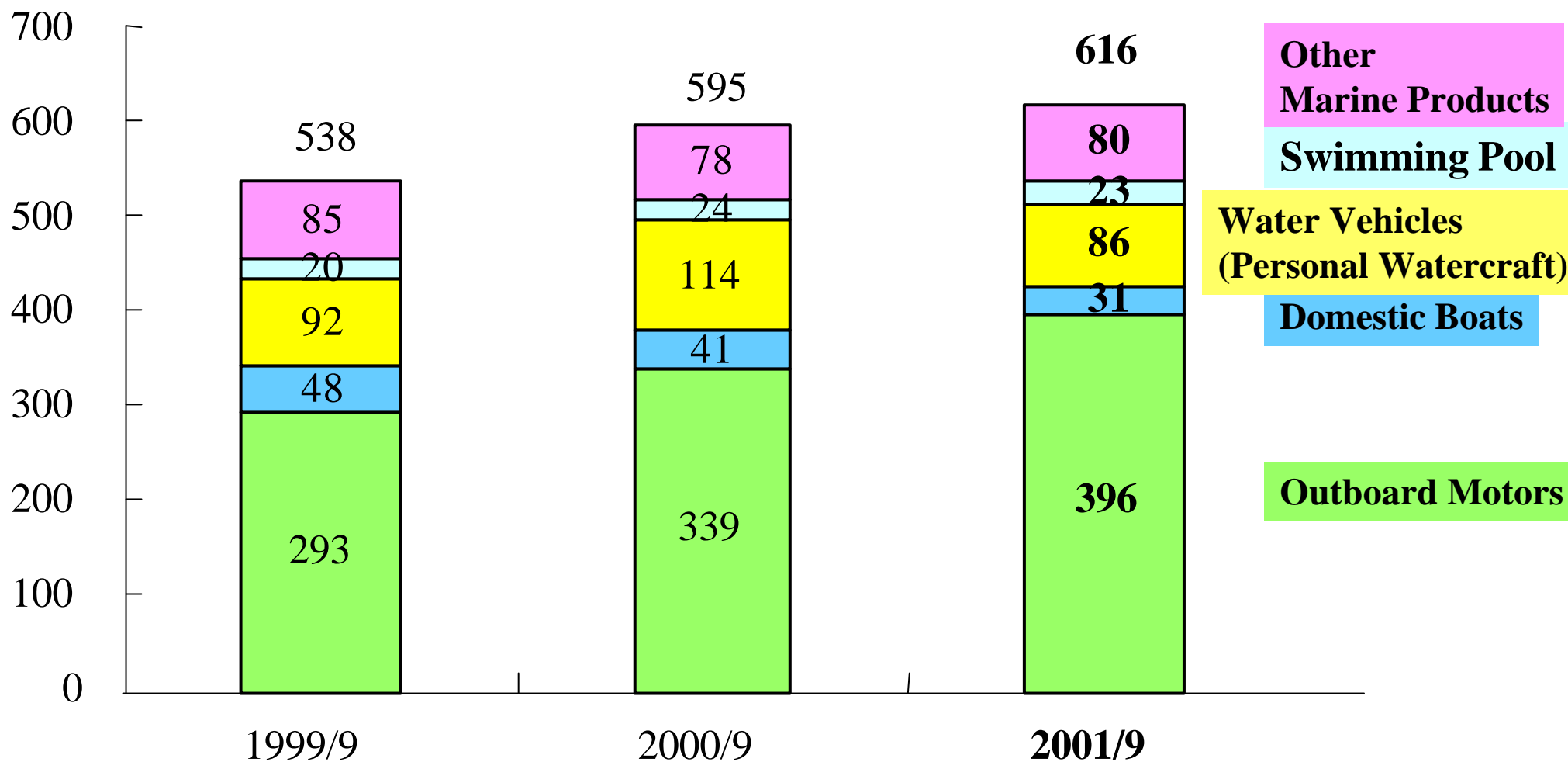
Exported MC Knockdown Units by Geographical Segment



Results

Marine Product Sales by Product Segment

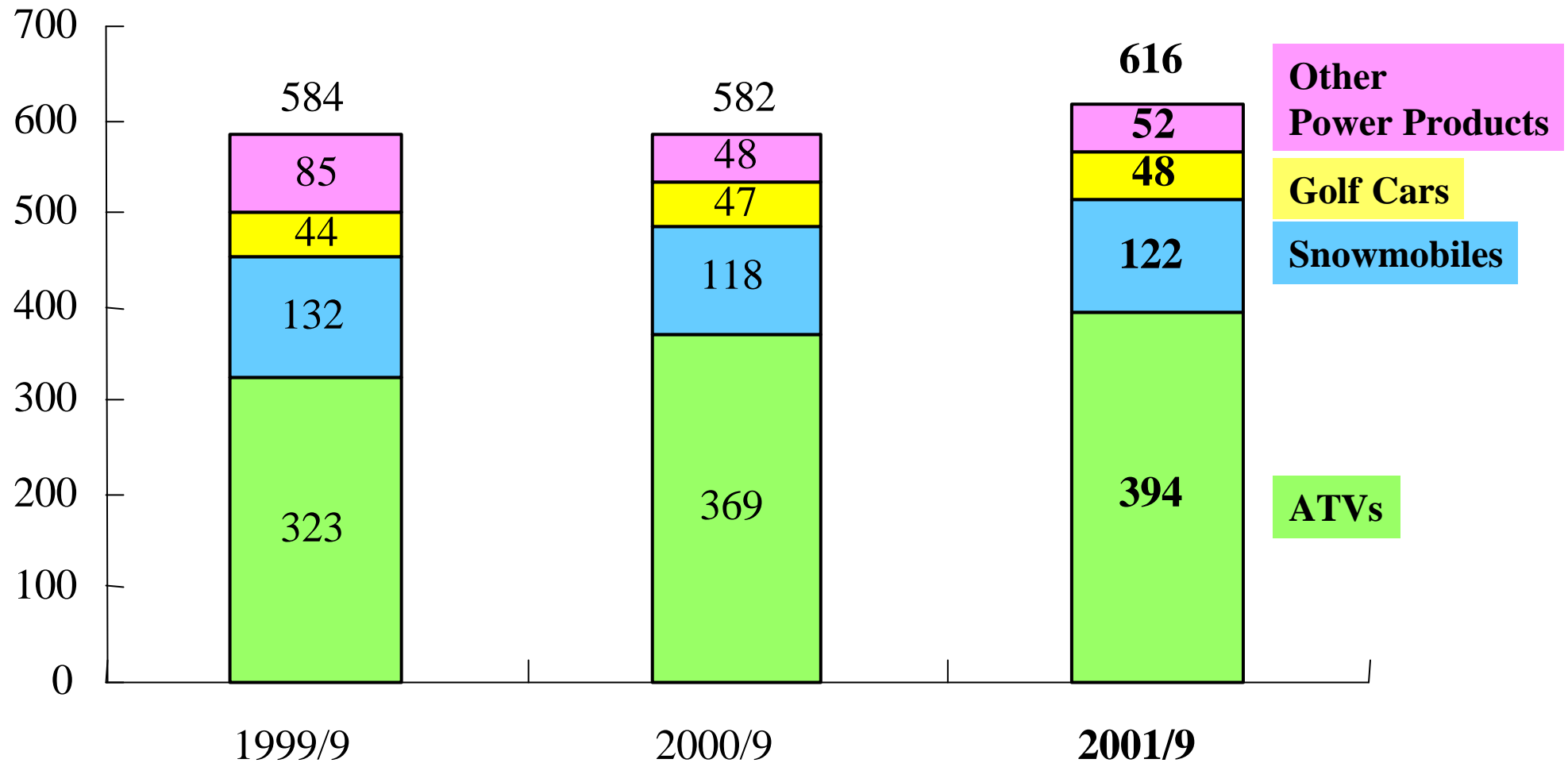
100 Million Yen



Results

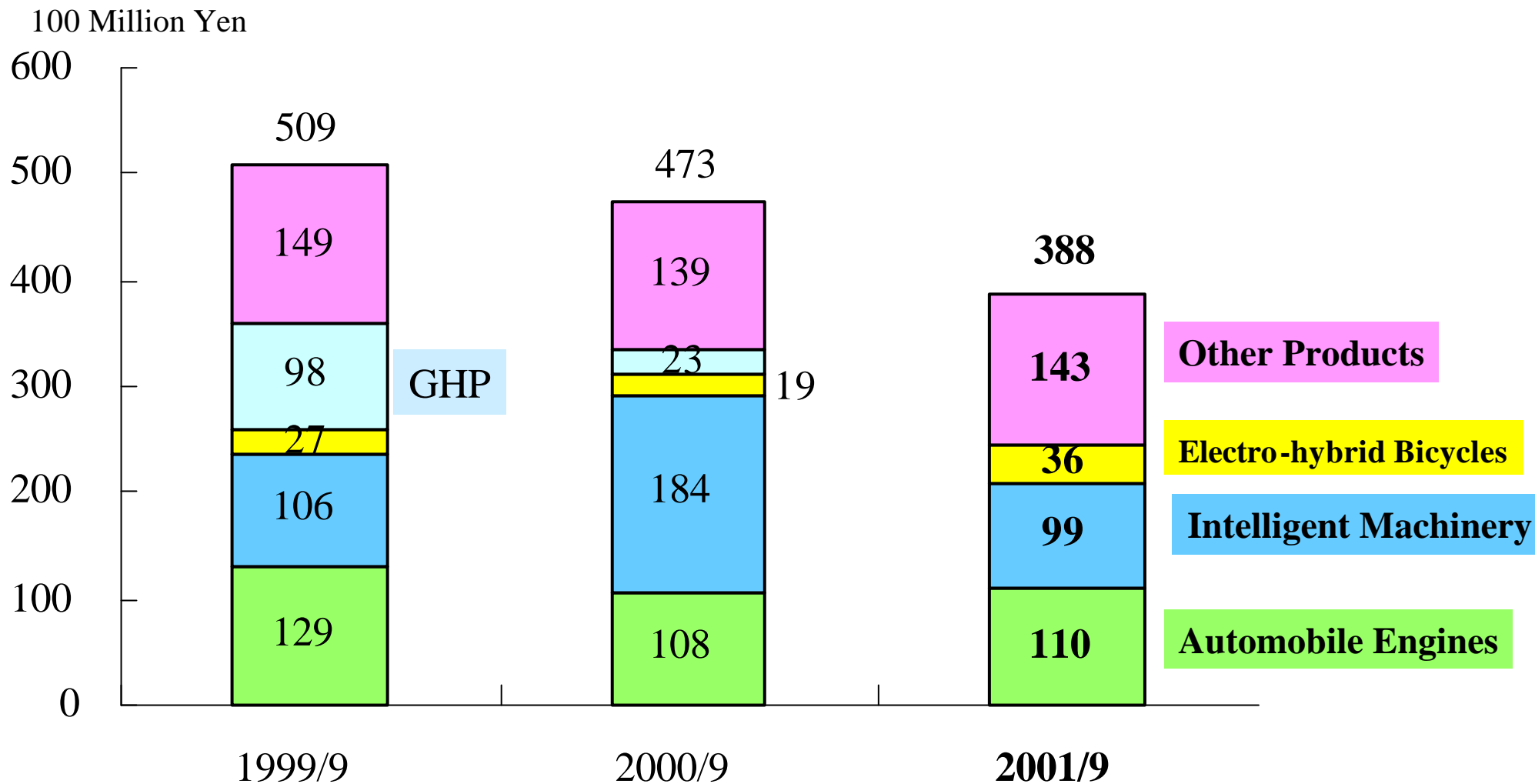
Power Product Sales by Product Segment

100 Million Yen



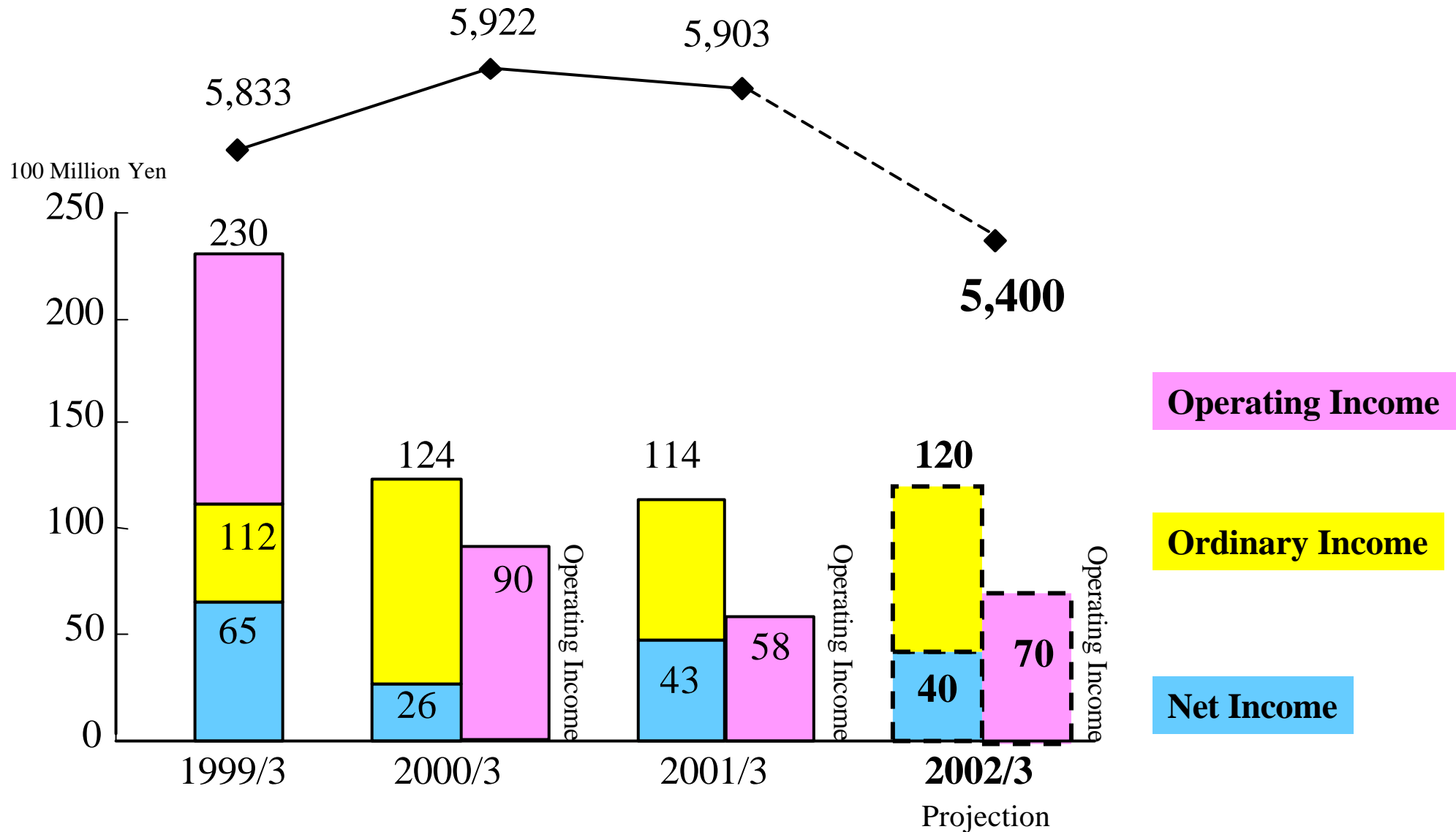
Results

Other Products Sales by Product Segment



Projection

Net Sales

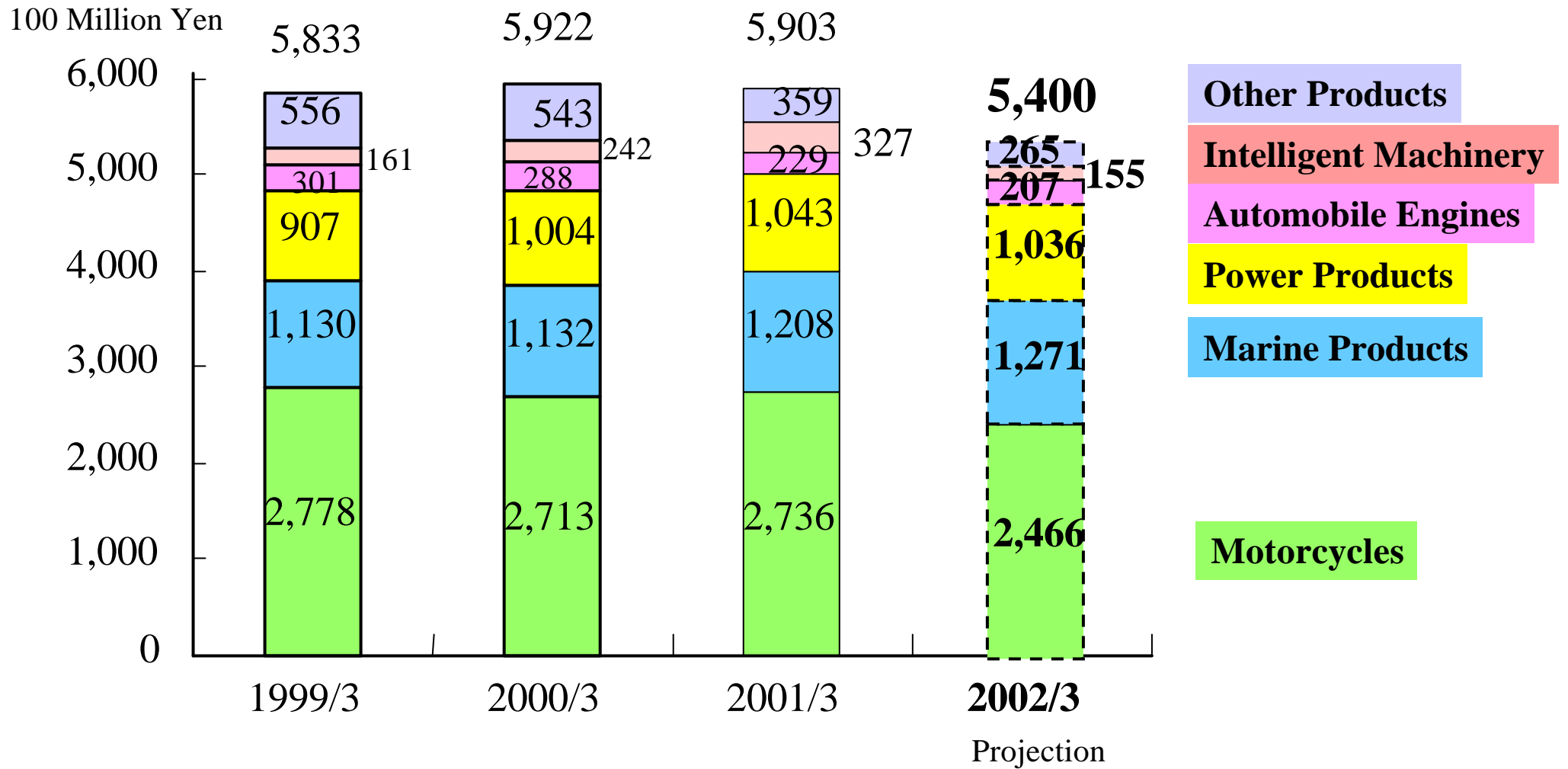


Projection	<u>Factors Impacting Operating Income</u>			100 Million Yen
Factors increasing profit	Production Cost Reduction	:	56	
	SGA Cost Reduction	:	17	
	Foreign Exchange	:	185	
	(Gain from Rate exchange	:	315)	
	(Price decrease	:	-130)	
Factors decreasing profit	Product Mix and Other Factors	:	-246	
Increase of Op. Income		:	12	

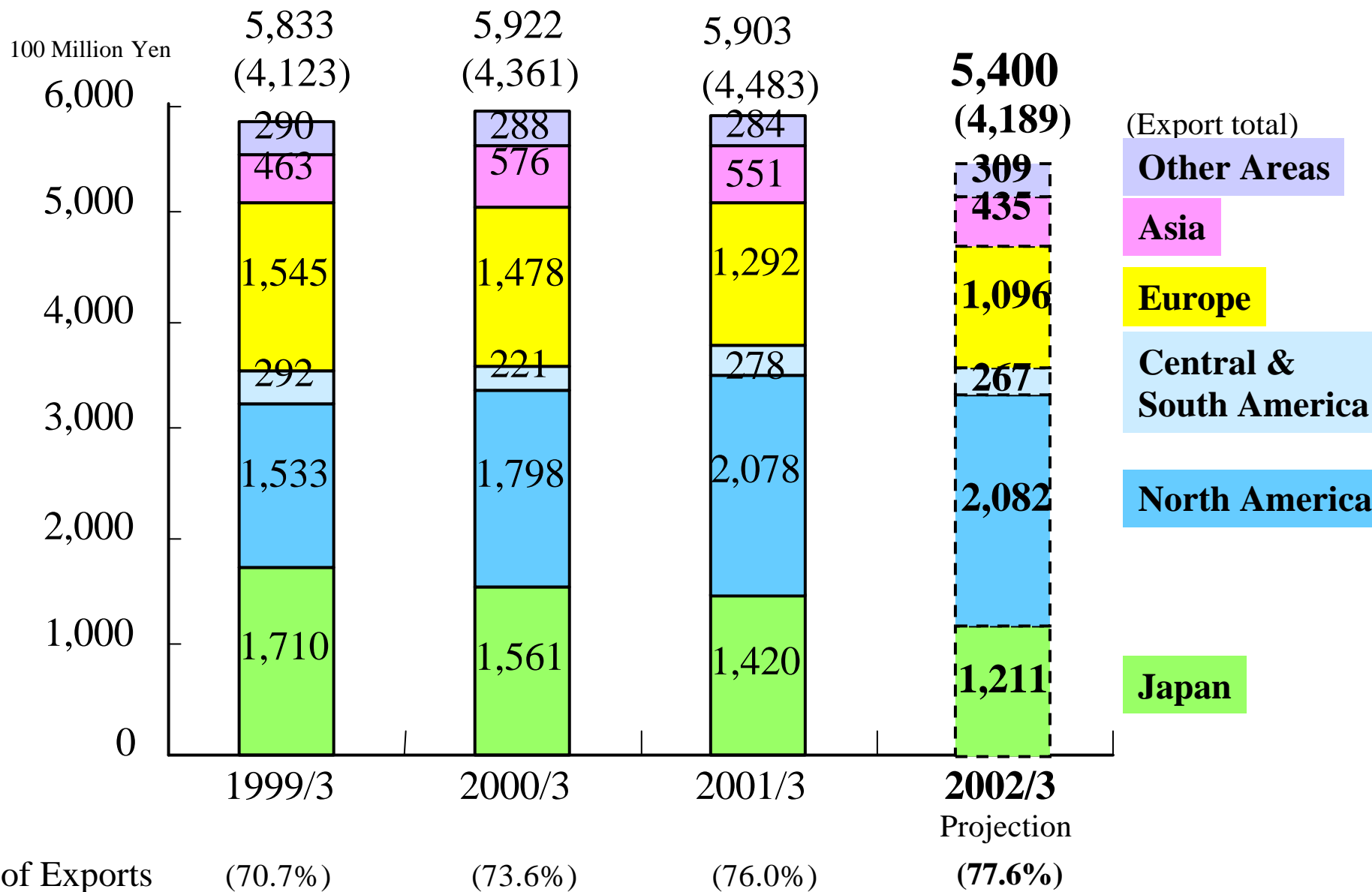
Projection	<u>Foreign Exchange Rate</u>			100 Million Yen	
		2000/3	2001/3	2002/3	Impact on op. income of 1 yen change
US\$:	111Yen	107Yen	119Yen	15
EURO	:	116Yen	97Yen	107Yen	8

Projection

Sales by Product Segment



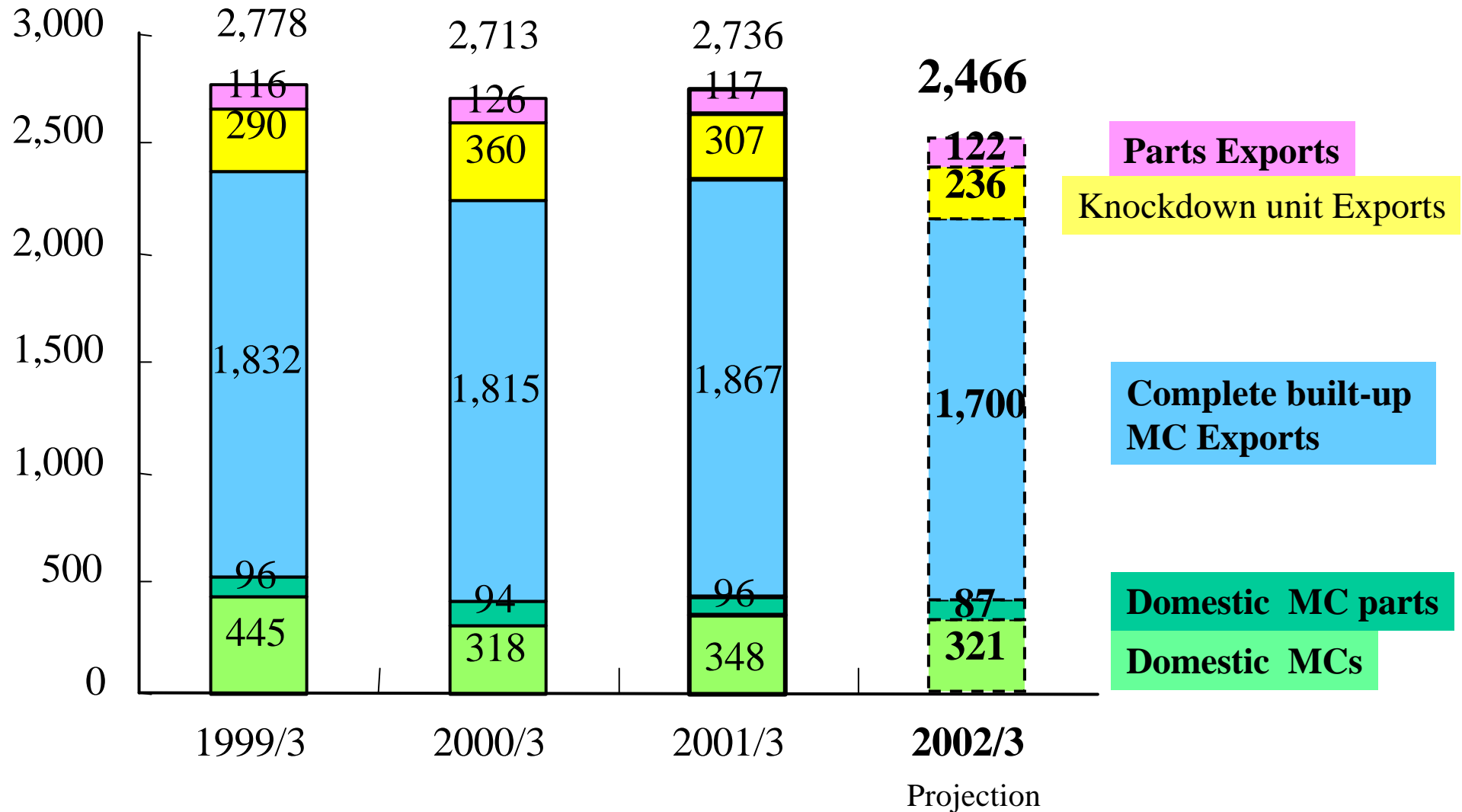
Projection



Projection

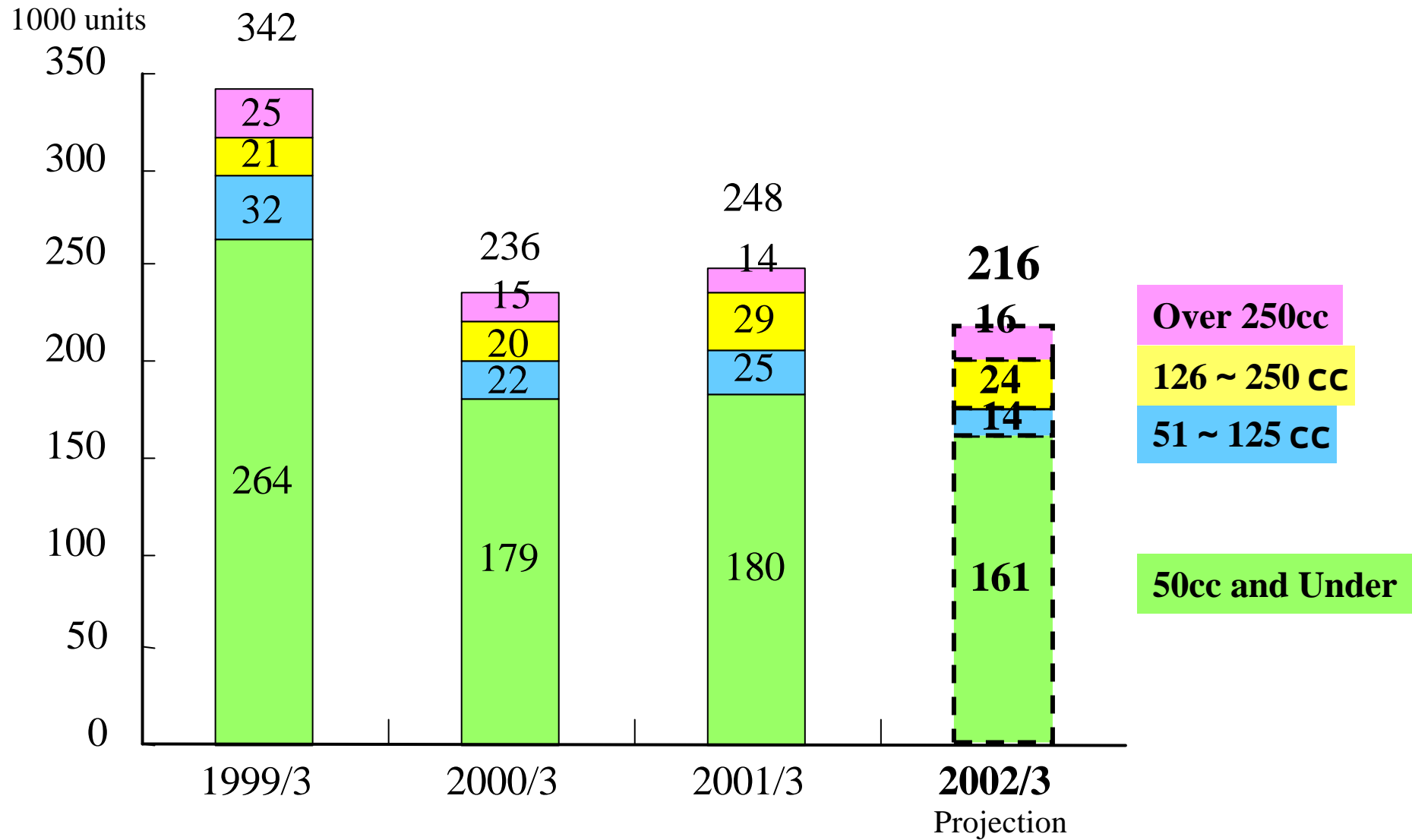
Motorcycle Sales

100 Million Yen



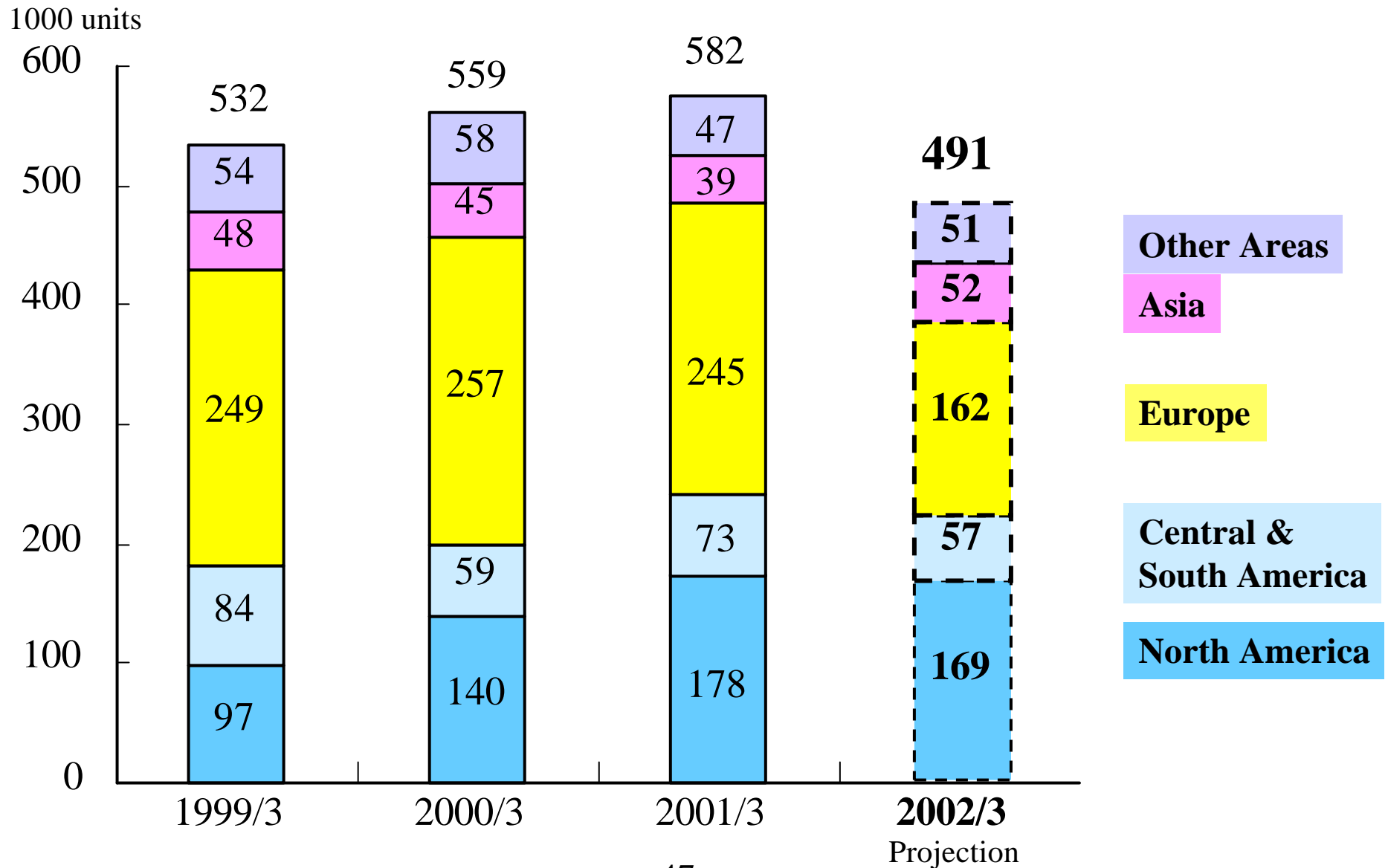
Projection

Domestic Unit Sales by Engine Category



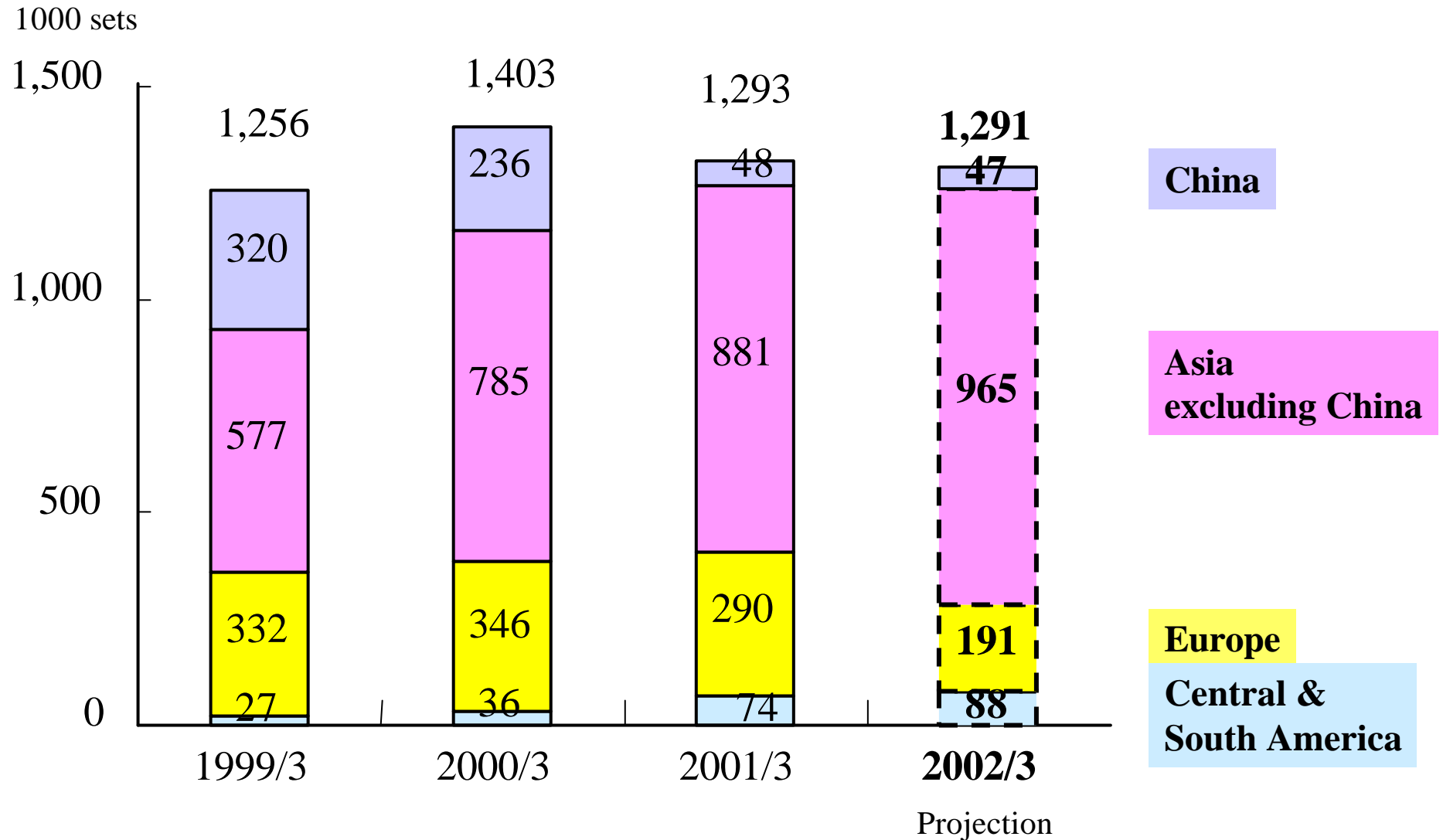
Projection

Exported Motorcycle Units by Geographical Segment



Projection

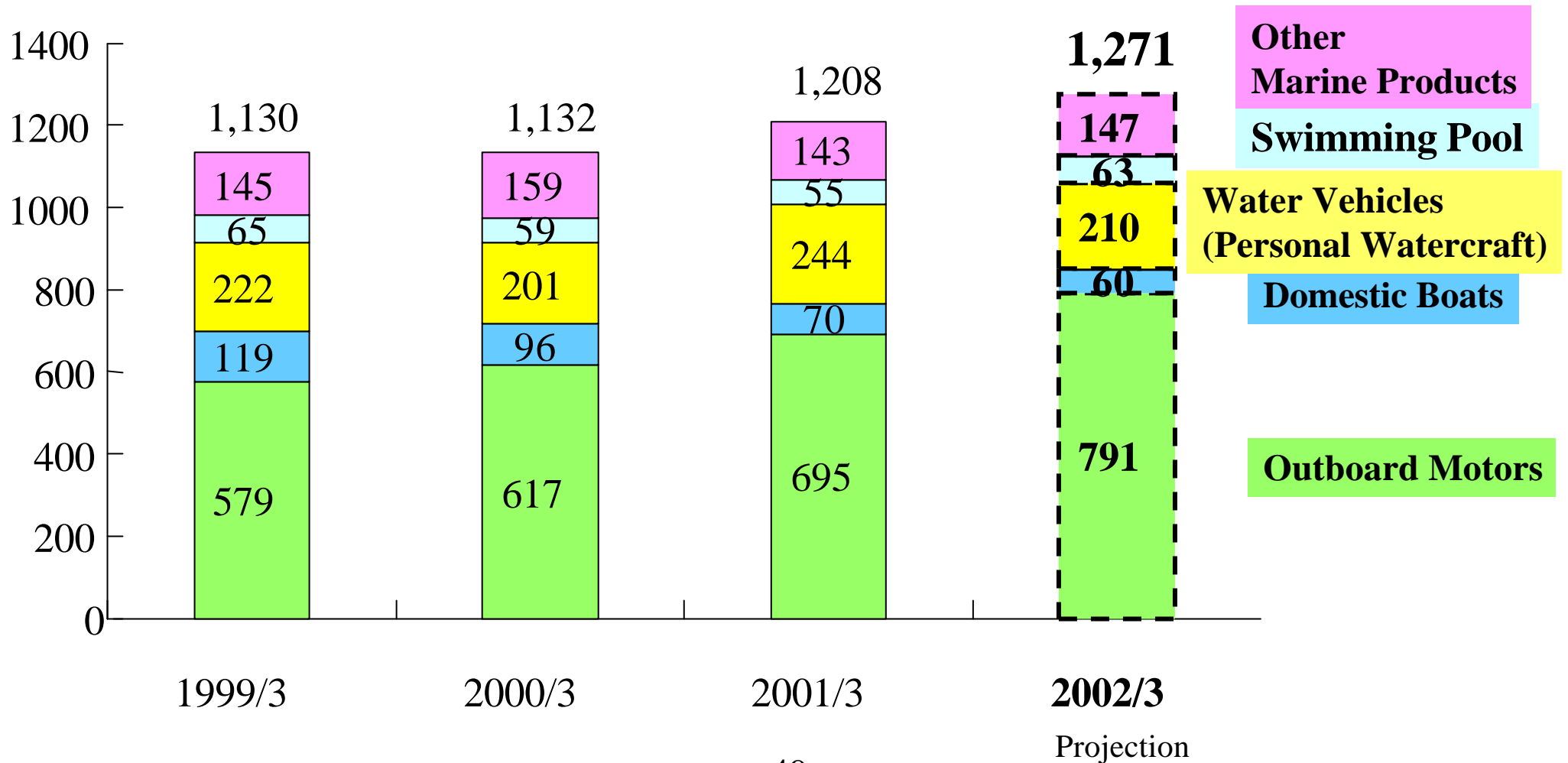
Exported MC Knockdown Units by Geographical Segment



Projection

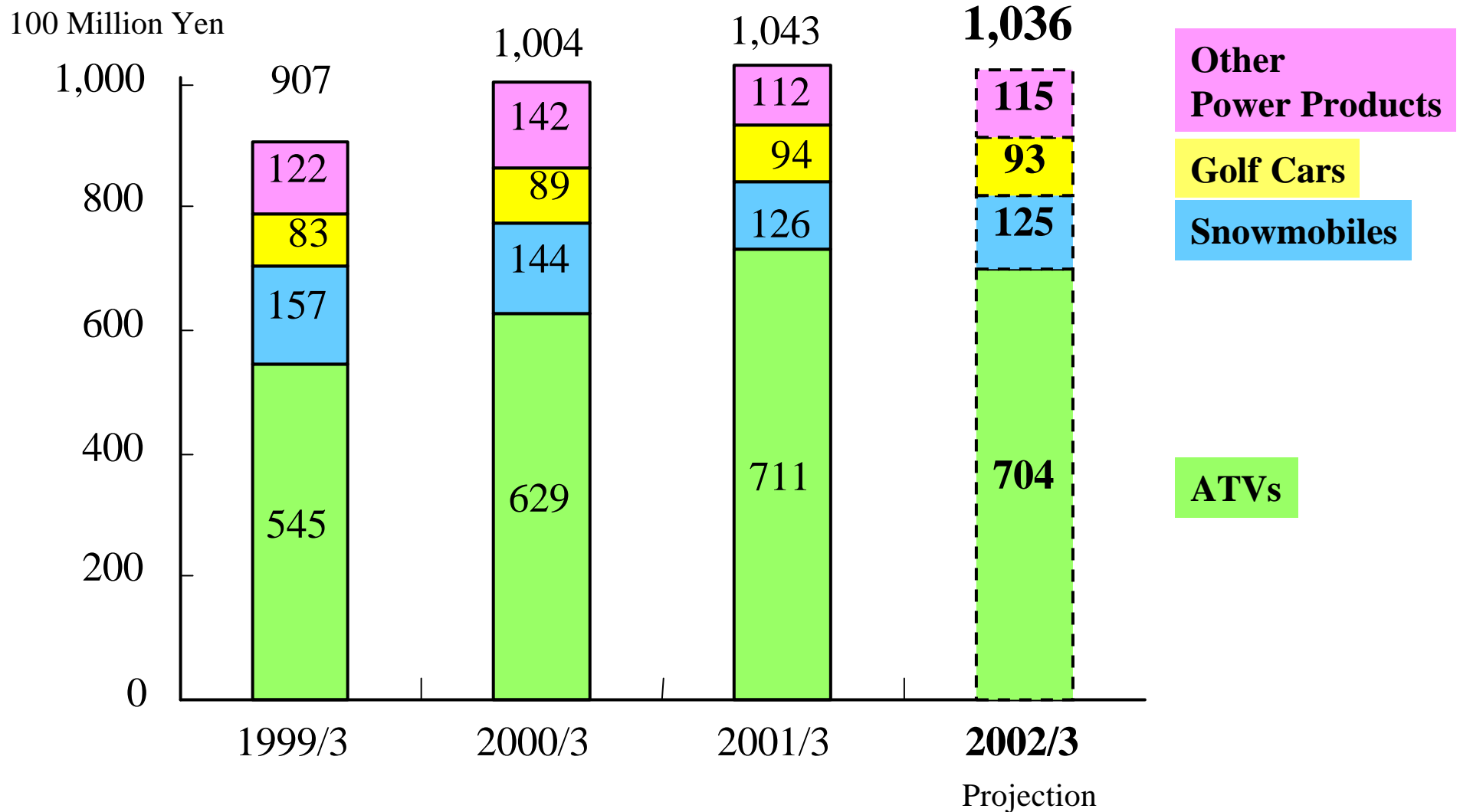
Marine Product Sales by Product Segment

100 Million Yen



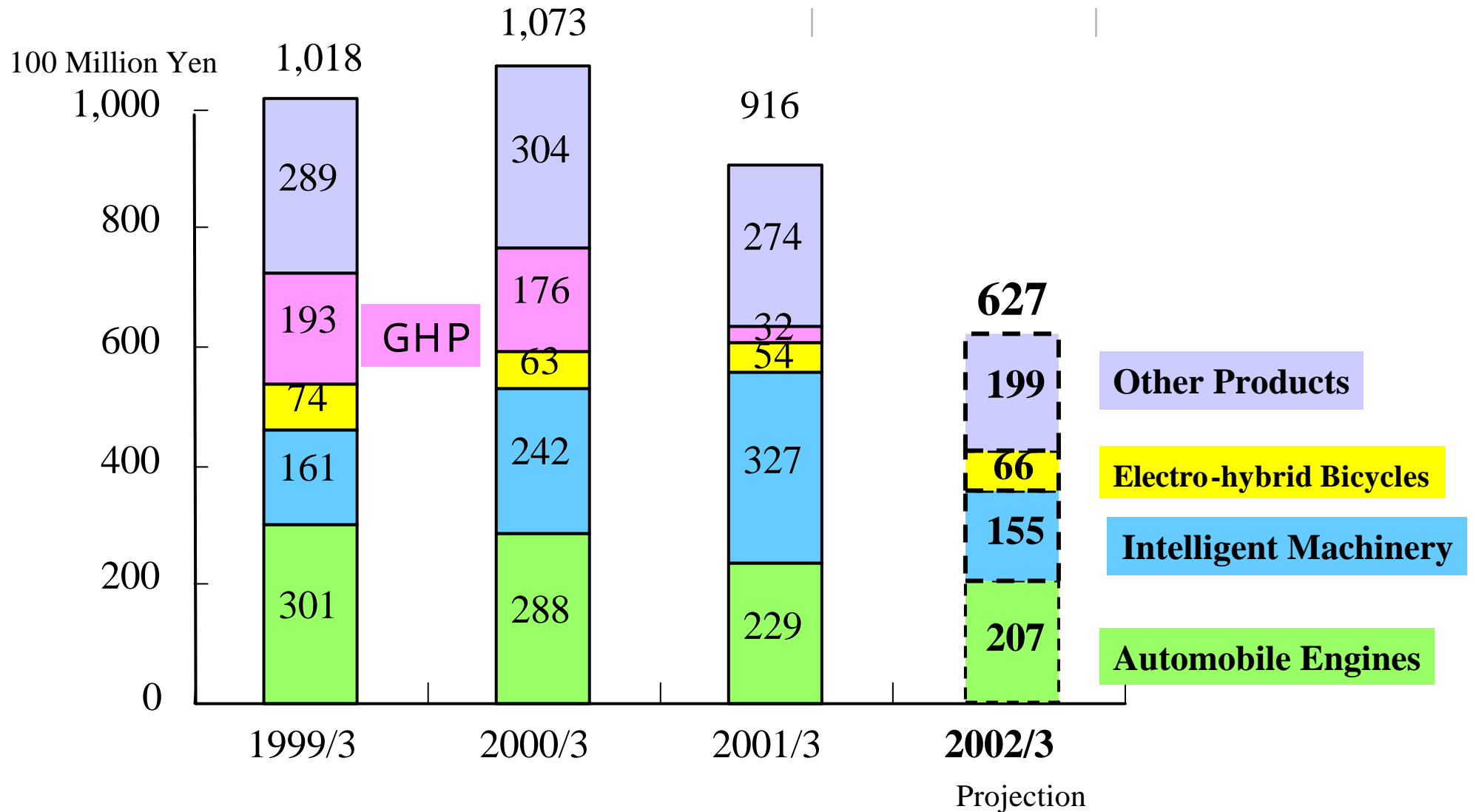
Projection

Power Product Sales by Product Segment



Projection

Other Products Sales by Product Segment



Please take a look at Yamaha Motor's Home page.

Yamaha Motor Group HP : <http://www.yamaha-motor.co.jp>

Yamaha Motor Group HP (English) : <http://www.yamaha-motor.co.jp/eng>

Just for fun: Information to help enjoy life (Japanese only) : <http://21yamaha.com>

Information for Investors <http://www.yamaha-motor.co.jp/profile/ir/index-e.html>