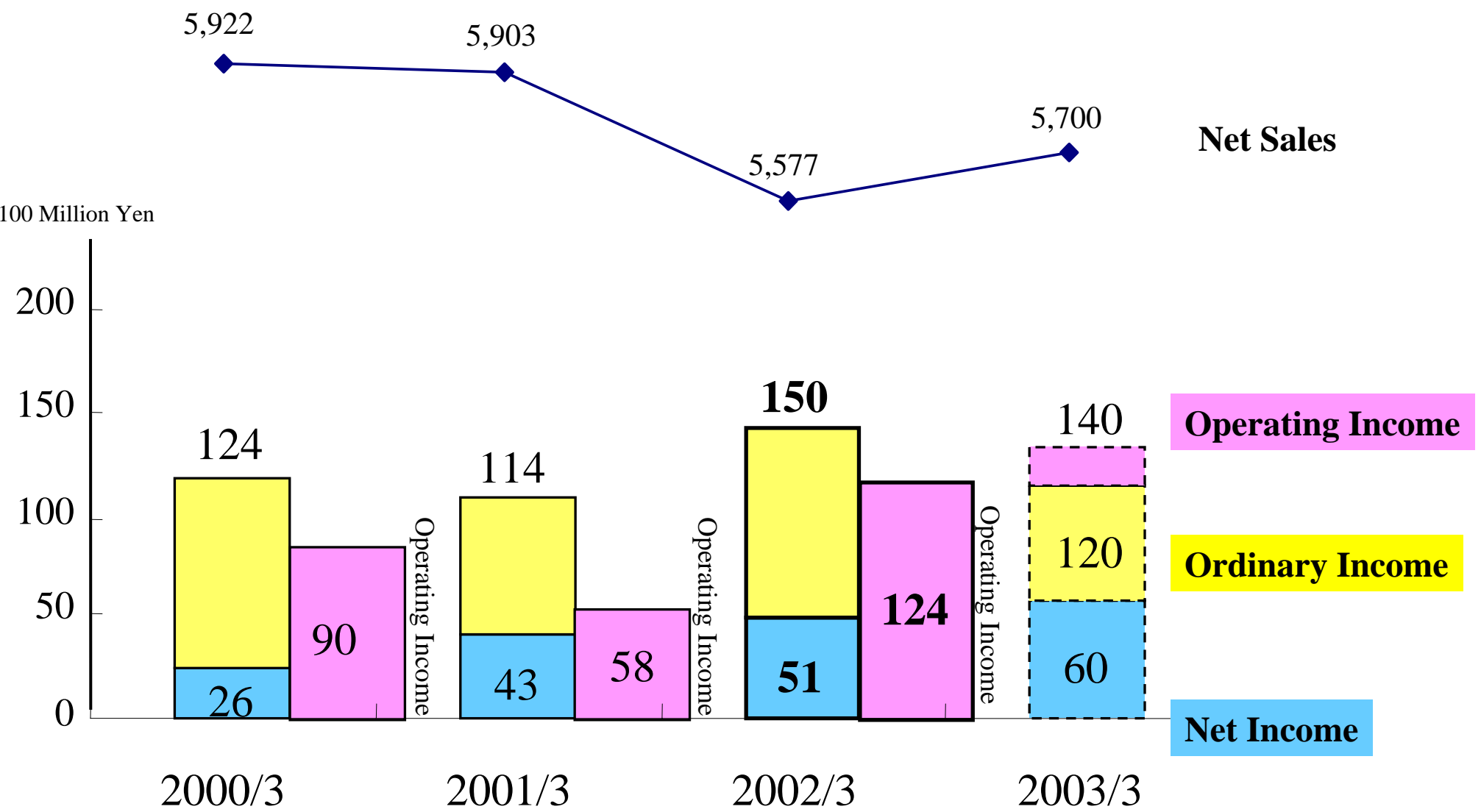


Non-consolidated Financial Results for FY 2002

(the year ended March 31, 2002)

< YAMAHA MOTOR CO., LTD. >

Sales and Income



Results

Factors Impacting Operating Income

100 Million Yen

Factors increasing profit	Foreign Exchange	:	248
	(Gain from Rate Change	:	379)
	(Price Decrease	:	-131)
	Production Cost Reduction		62
Factors decreasing profit	SGA Cost Increase	:	-19
	Product Mix and Other Factors	:	-225
Increase of Op. Income		:	66

Foreign Exchange Rate

100 Million Yen

Impact on op. income
of 1 yen change

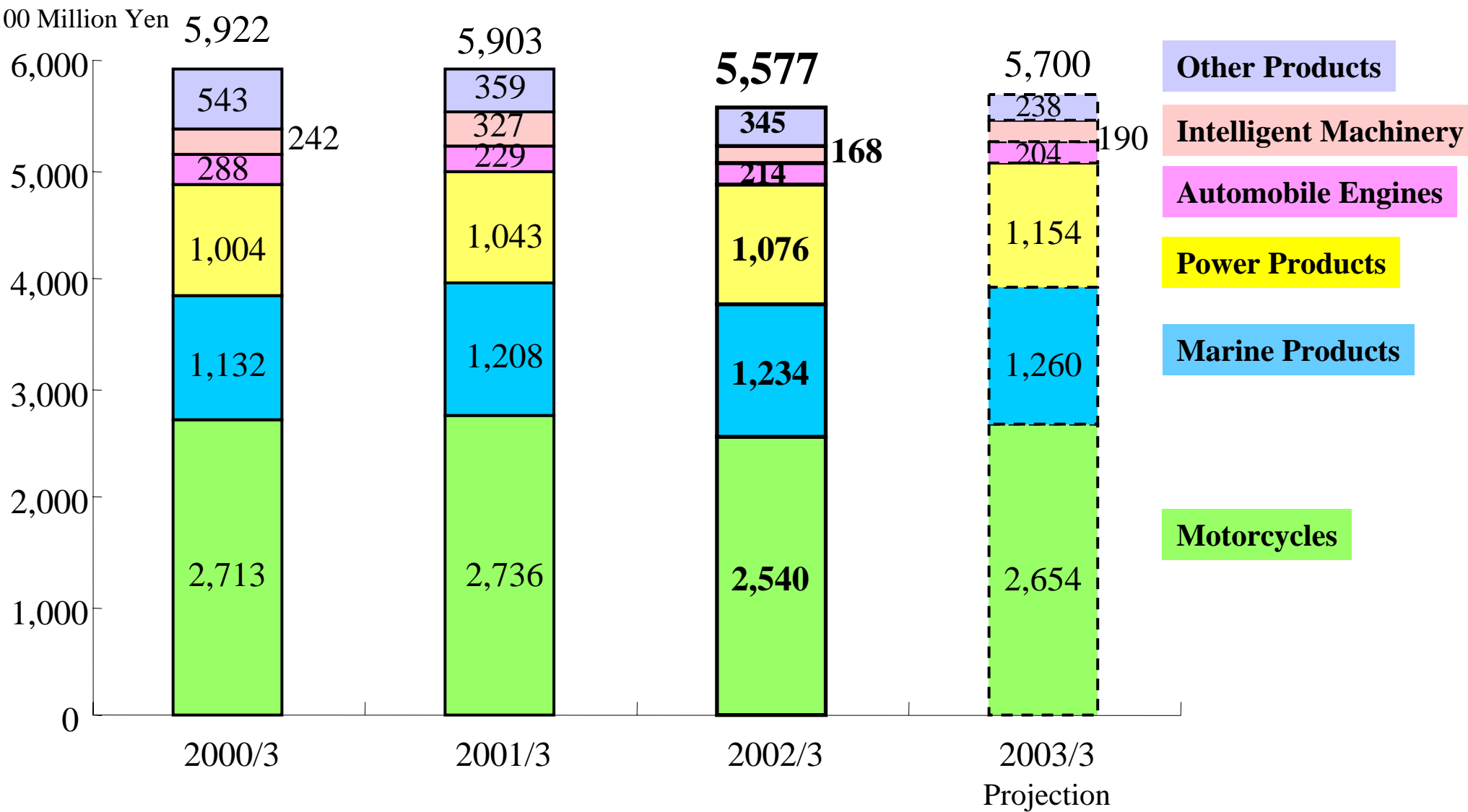
		<u>2000/3</u>	<u>2001/3</u>	<u>2002/3</u>	
US\$:	111Yen	107Yen	121Yen	15
Euro	:	116Yen	97Yen	108Yen	8

Forecast	<u>Factors Impacting Operating Income</u>			100 Million Yen
Factors increasing profit	Production Cost Reduction	:	53	
	SGA Cost Reduction	:	49	
	Foreign Exchange	:	4	
	(Gain from Rate Change	:	121)	
	(Price decrease	:	-117)	
Factors decreasing profit	Product Mix and Other Factors	:	-90	
Increase of Op. Income		:	16	

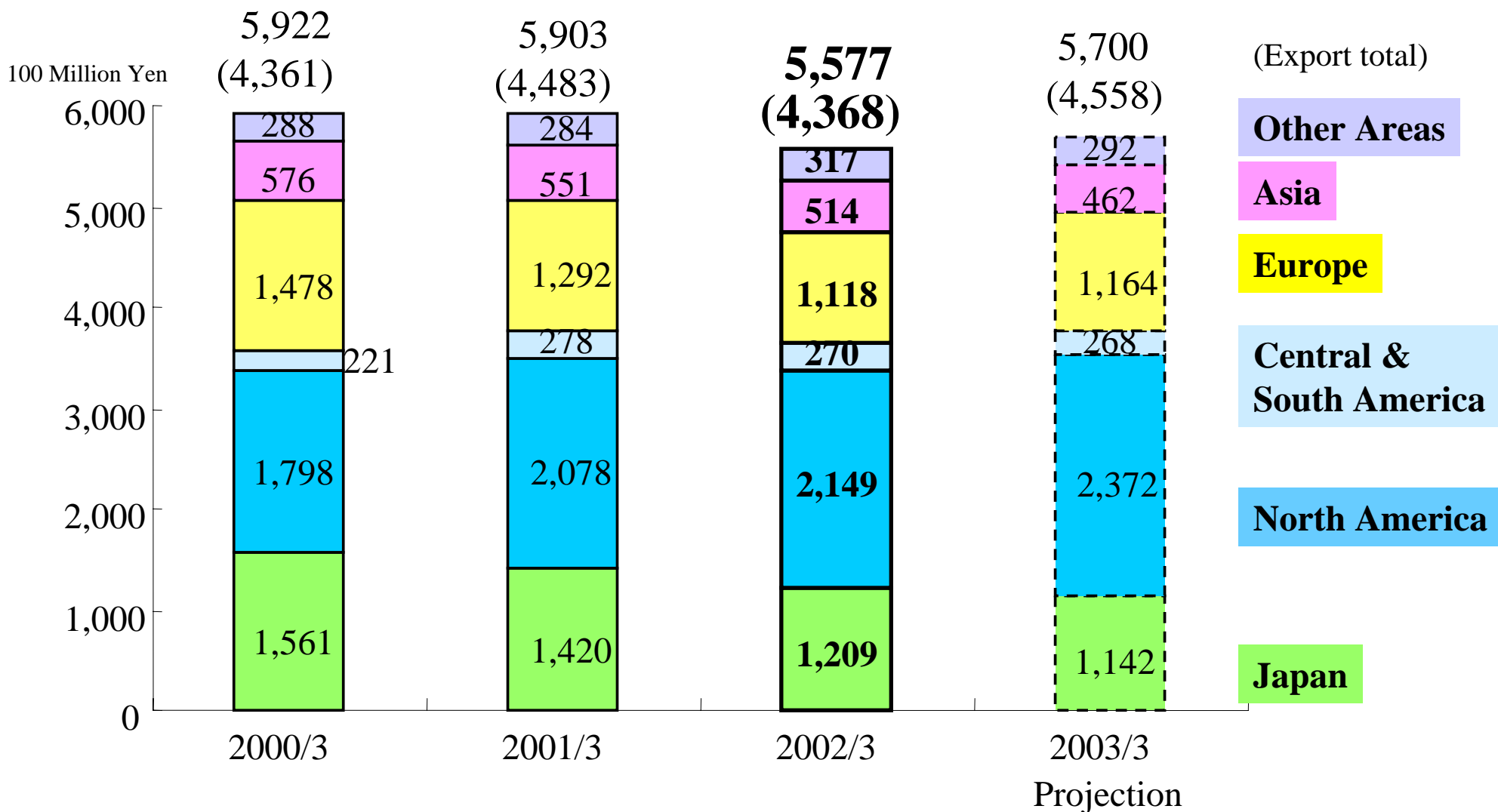
<u>Foreign Exchange Rate</u>				100 Million Yen	
		<u>2001/3</u>	<u>2002/3</u>	<u>2003/3</u>	Impact on op. income of 1 yen change
US\$:	107Yen	121Yen	125Yen	15
Euro	:	97Yen	108Yen	111Yen	9

Sales by Product Segment

100 Million Yen

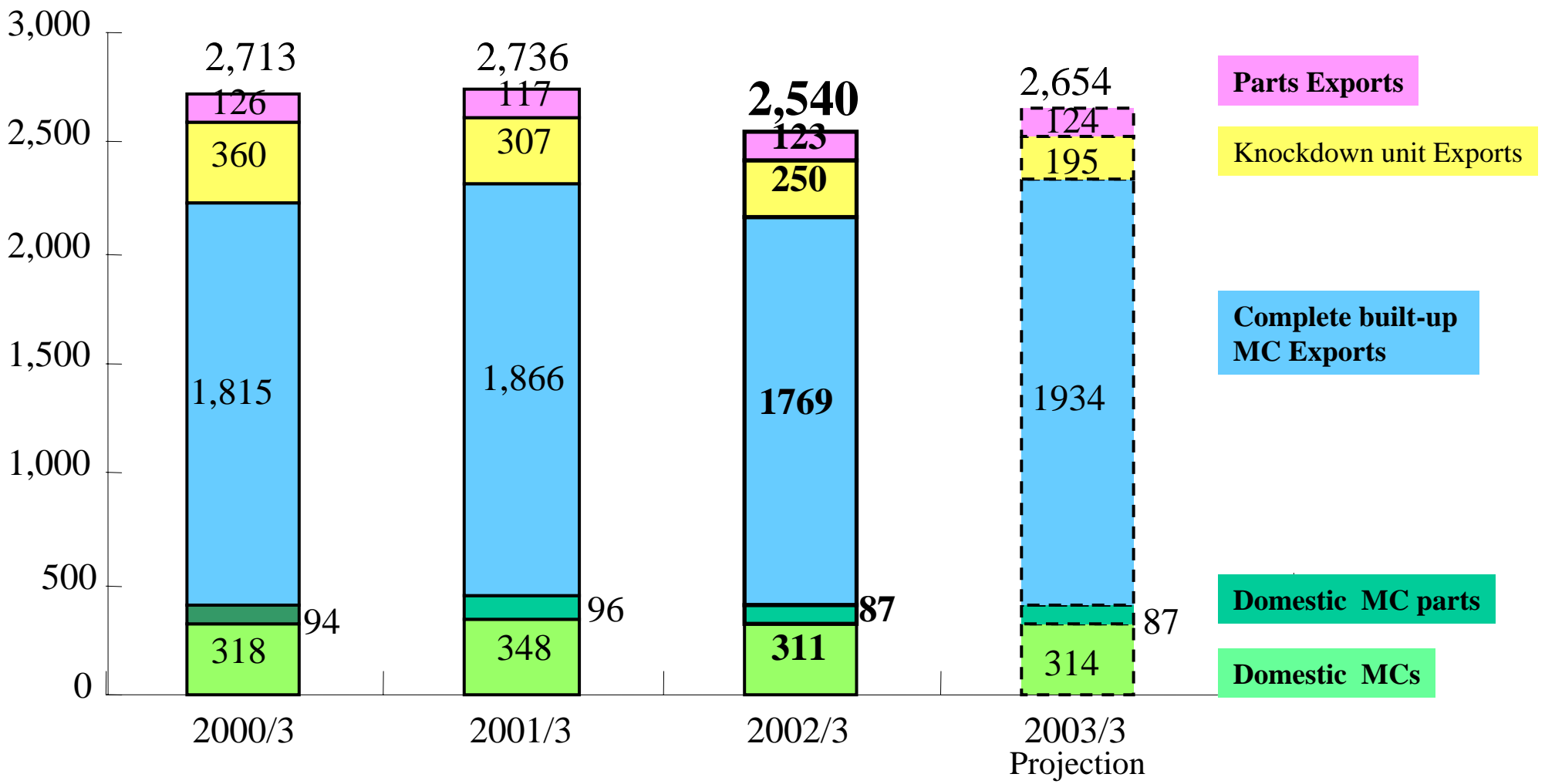


Sales by Geographical Segment



Motorcycle Sales

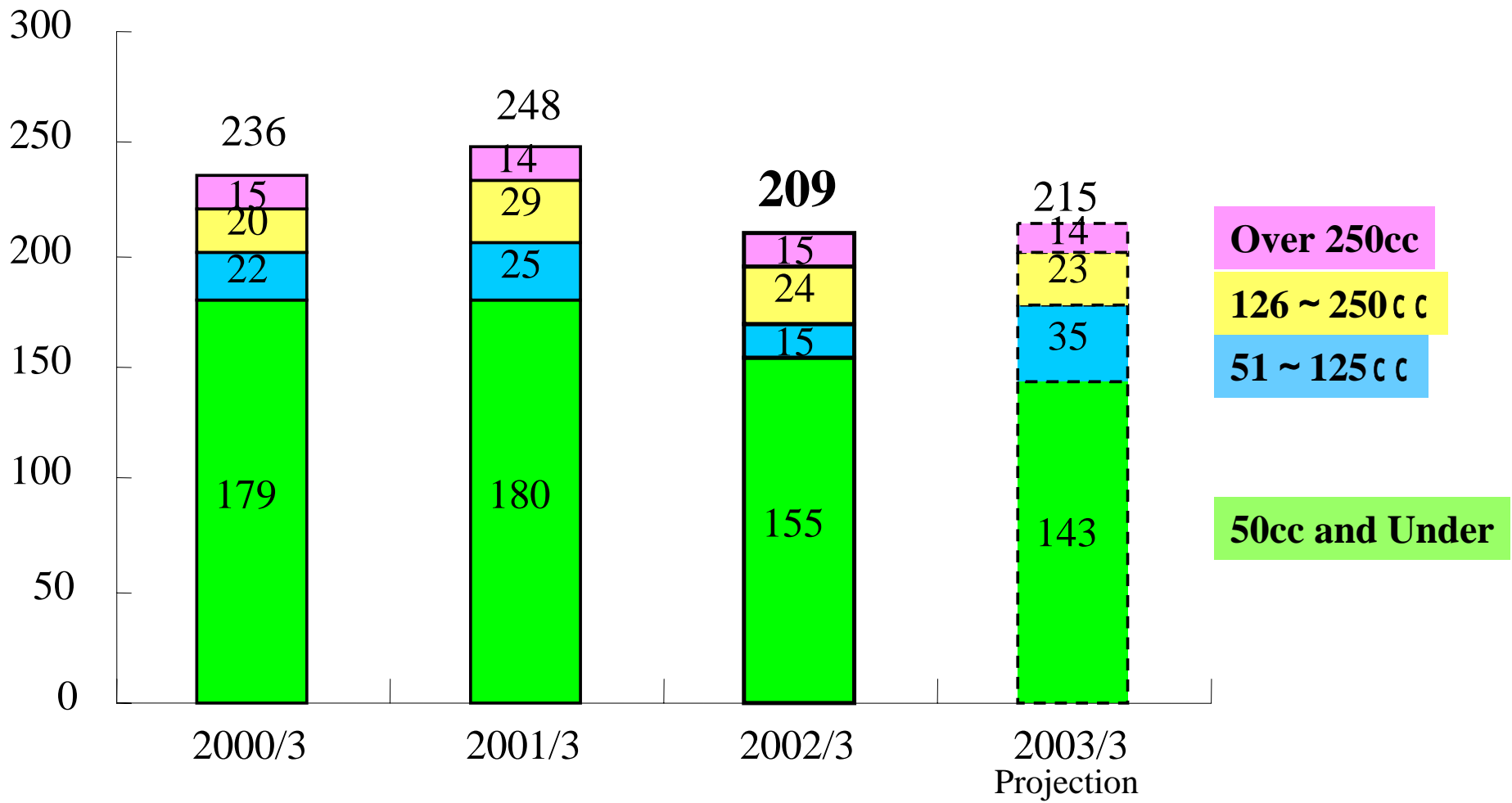
100 Million Yen



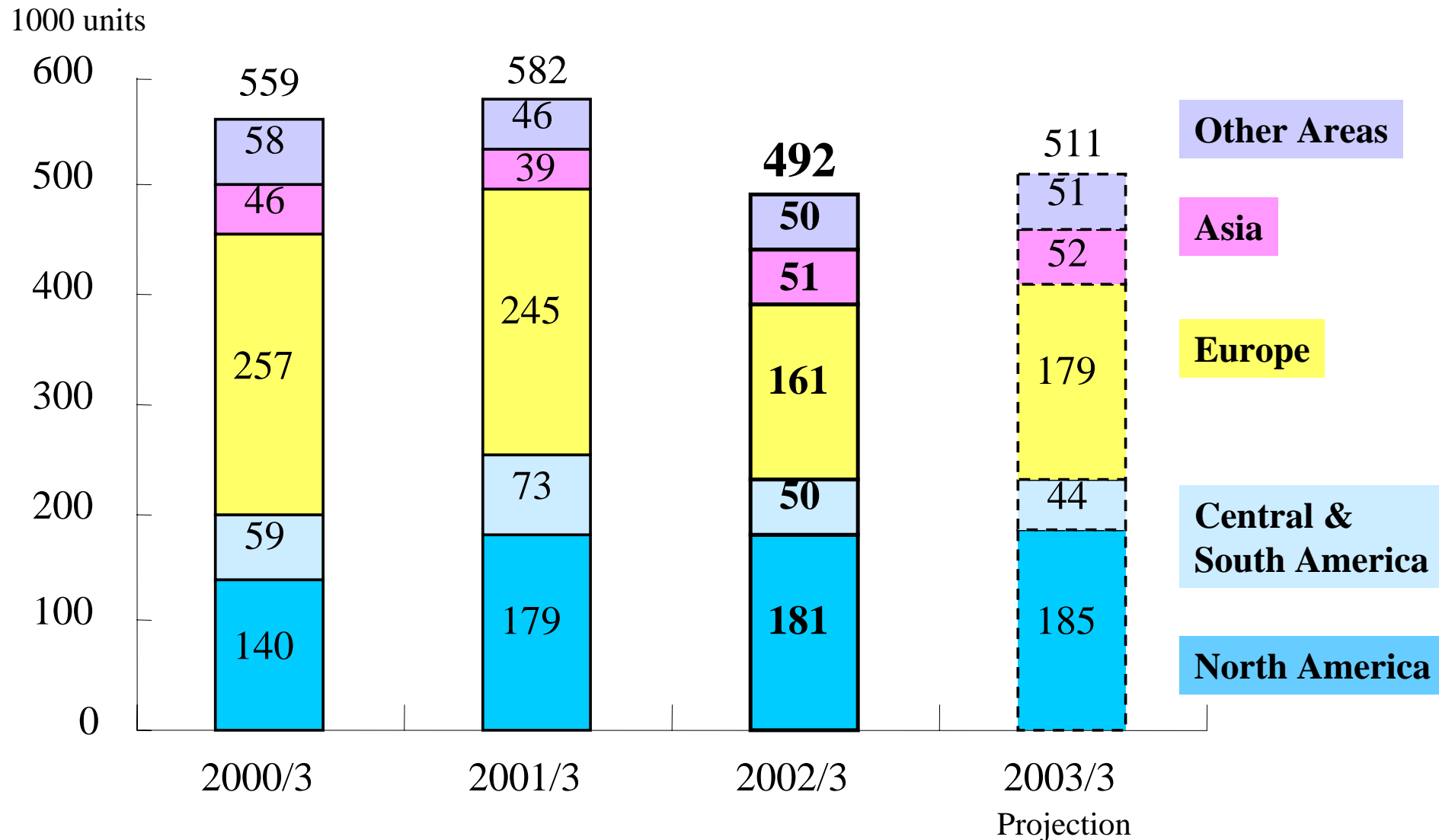
Projection

Domestic Unit Sales by Engine Category

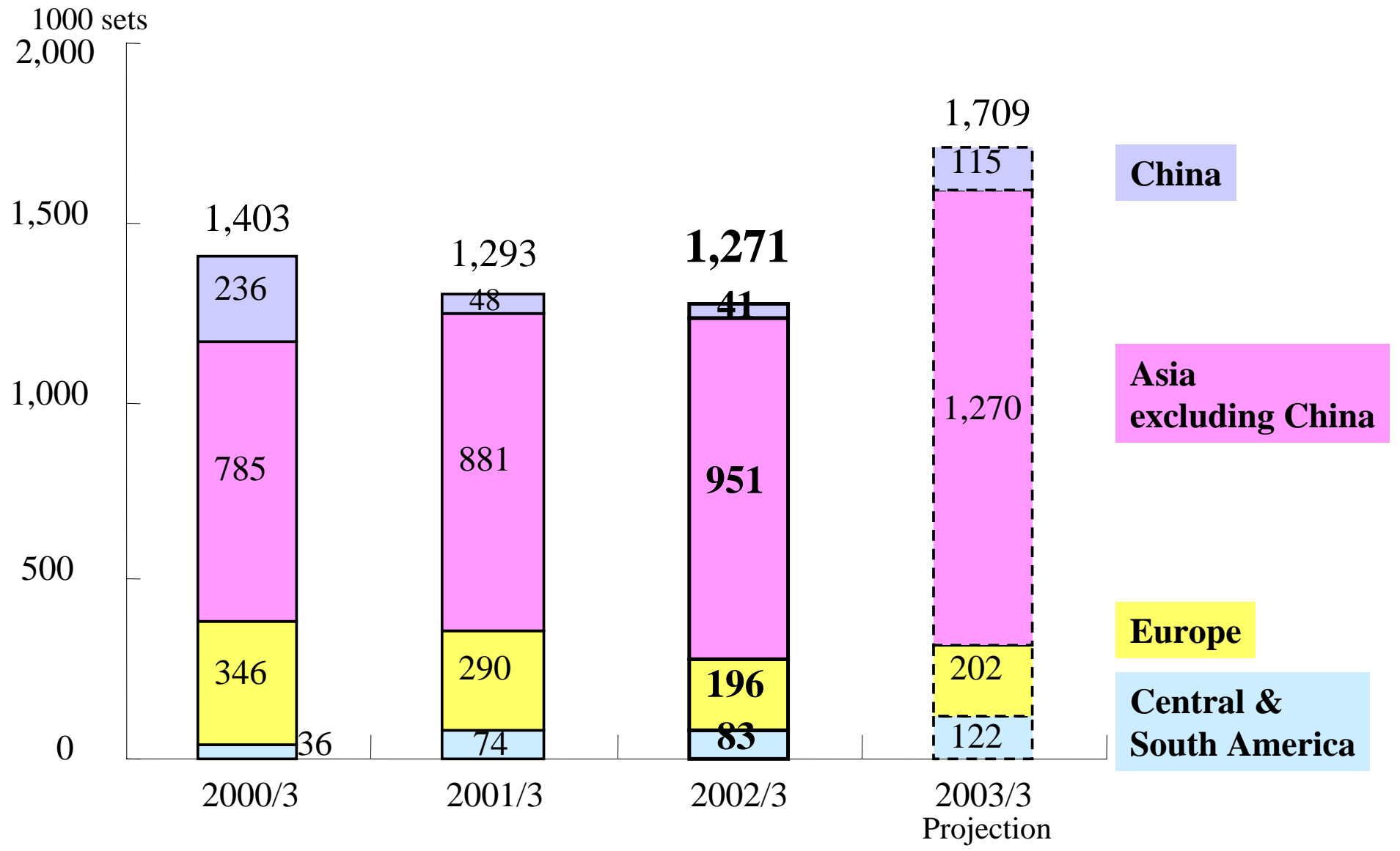
1000 units



Exported Motorcycle Units by Geographical Segment

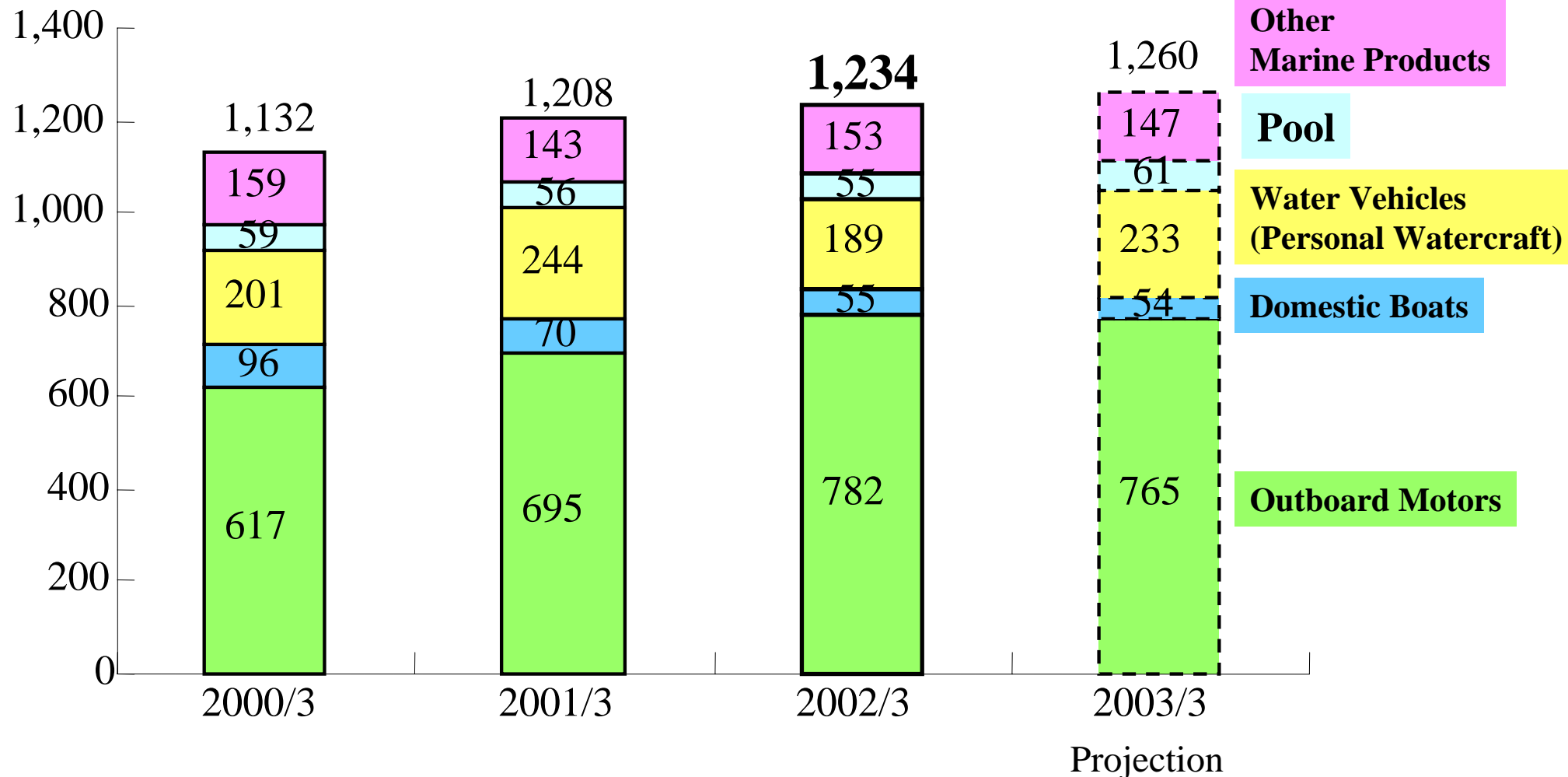


Exported MC Knockdown Units by Geographical Segment



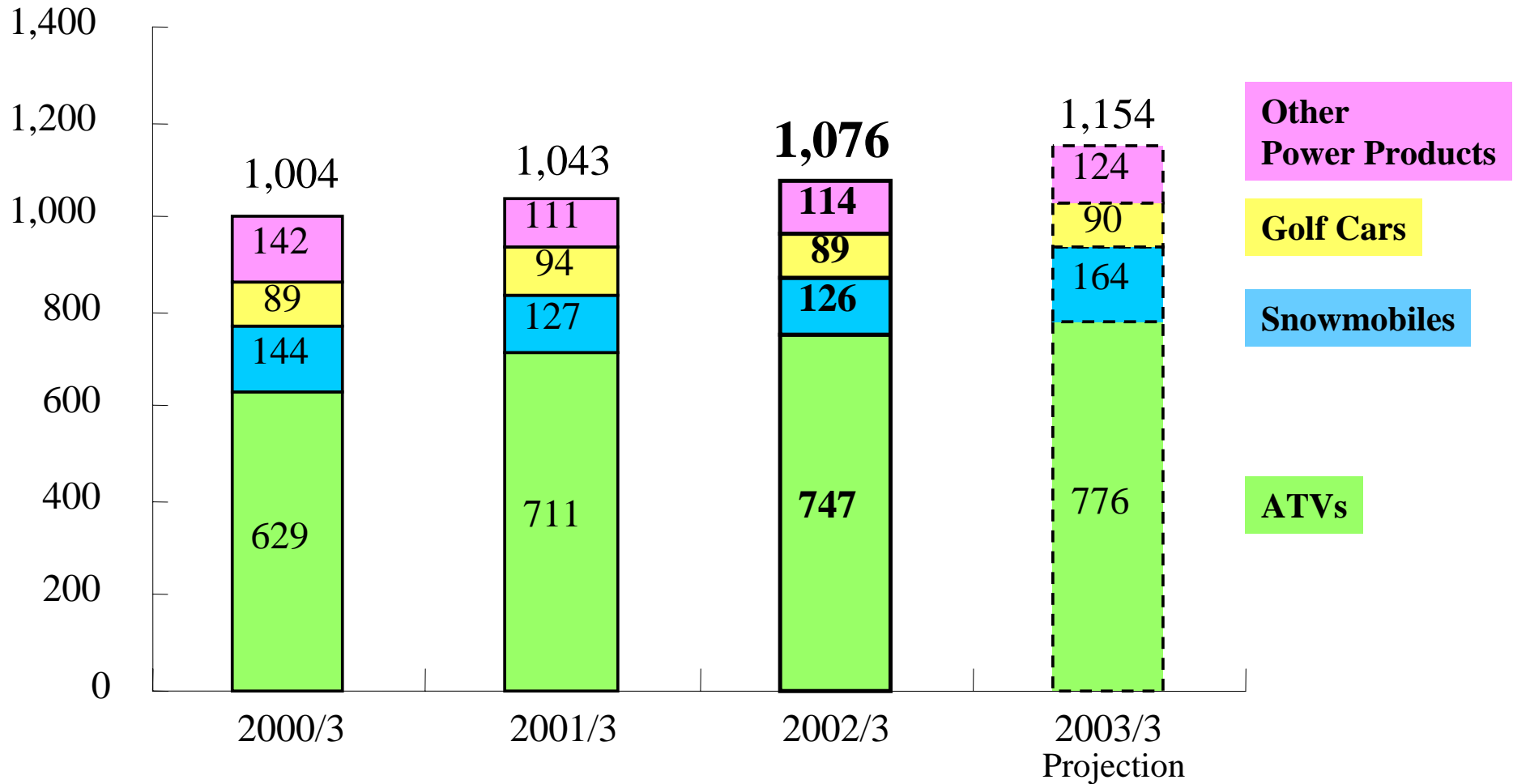
Marine Product Sales by Product Segment

100 Million Yen



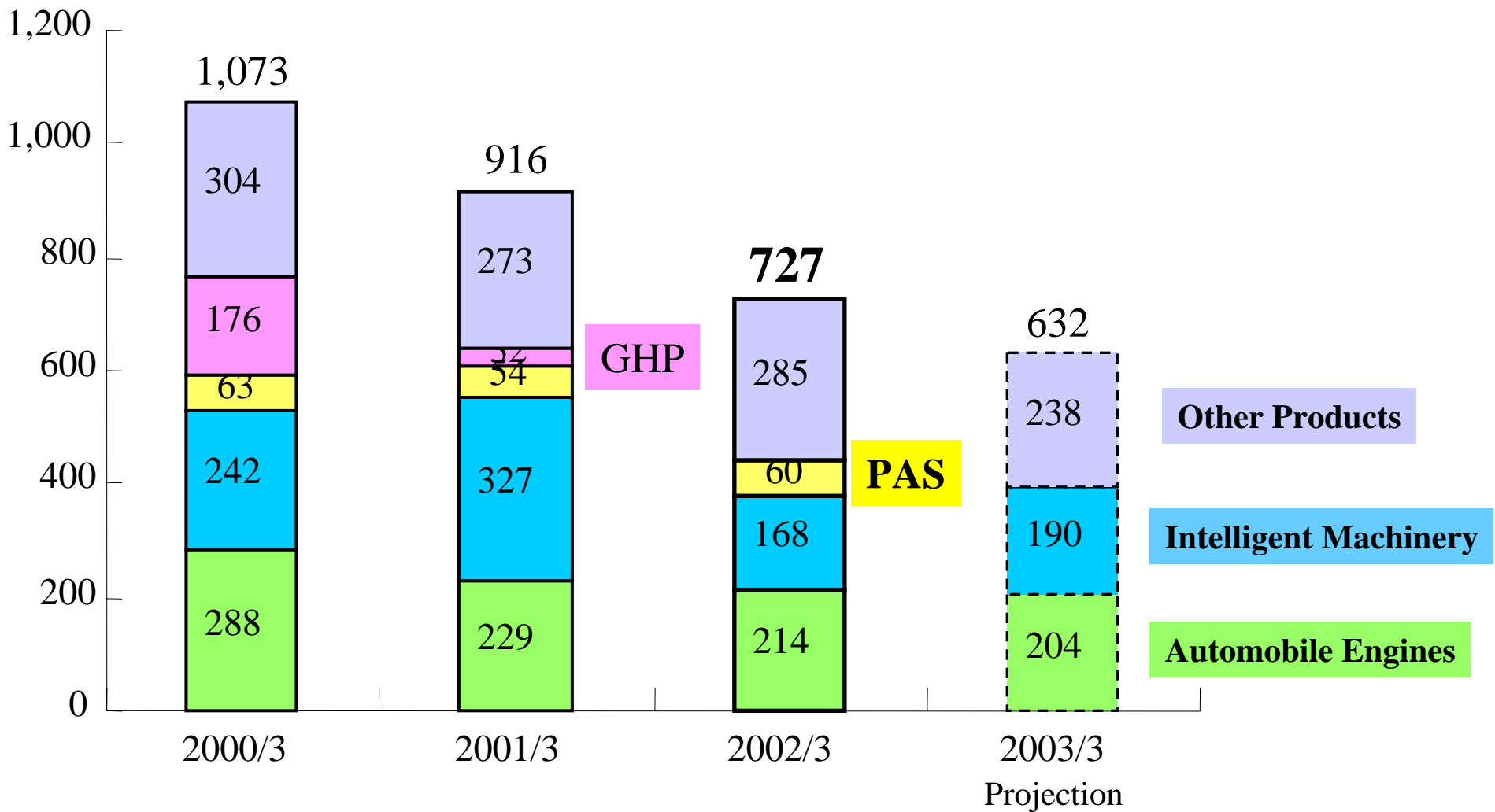
Power Product Sales by Product Segment

100 Million Yen



Other Products Sales by Product Segment

100 Million Yen



Please take a look at Yamaha Motor's Home page.

Yamaha Motor Group HP : <http://www.yamaha-motor.co.jp>

• Yamaha Motor Group HP (English) : <http://www.yamaha-motor.co.jp/eng>

• Just for fun: Information to help enjoy life (Japanese only) : <http://21yamaha.com>

• Information for Investors : <http://www.yamaha-motor.co.jp/profile/ir/index-e.html>