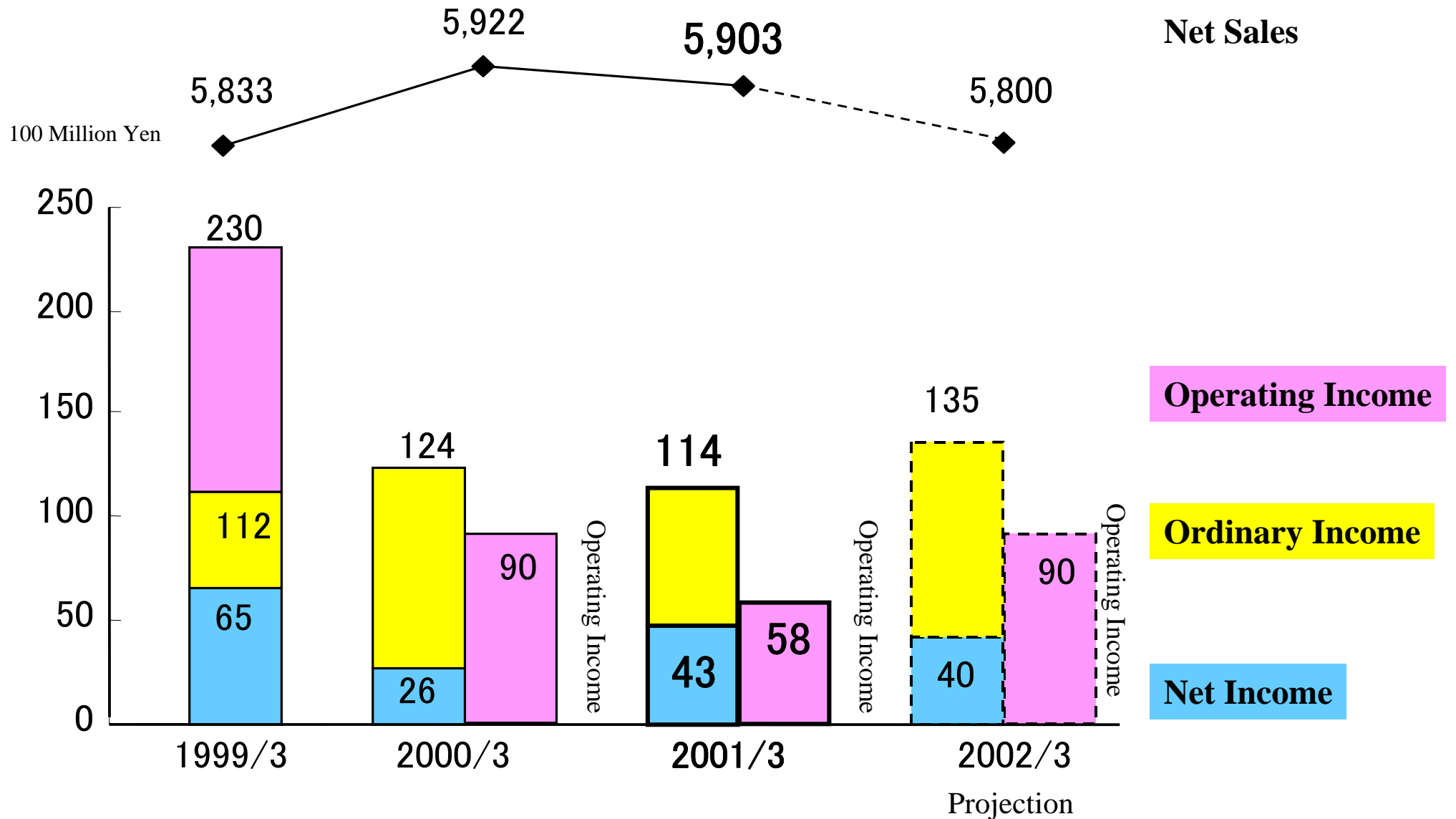


**Non-consolidated Financial Results for FY 2001 (the year ended March 31, 2001)
and Forecast for FY 2002**

< YAMAHA MOTOR CO., LTD. >

Sales and Income



Results		<u>Factors Impacting Operating Income</u>		100 Million Yen
Factors increasing profit		Product Mix and Other Factors	:	68
		Production Cost Reduction	:	59
		SGA Cost Reduction	:	20
Factors decreasing profit		Foreign Exchange	:	△179
		(Loss from Rate Change	:	△352)
		(Price Increase	:	173)
Decrease of Op. Income			:	△ 32

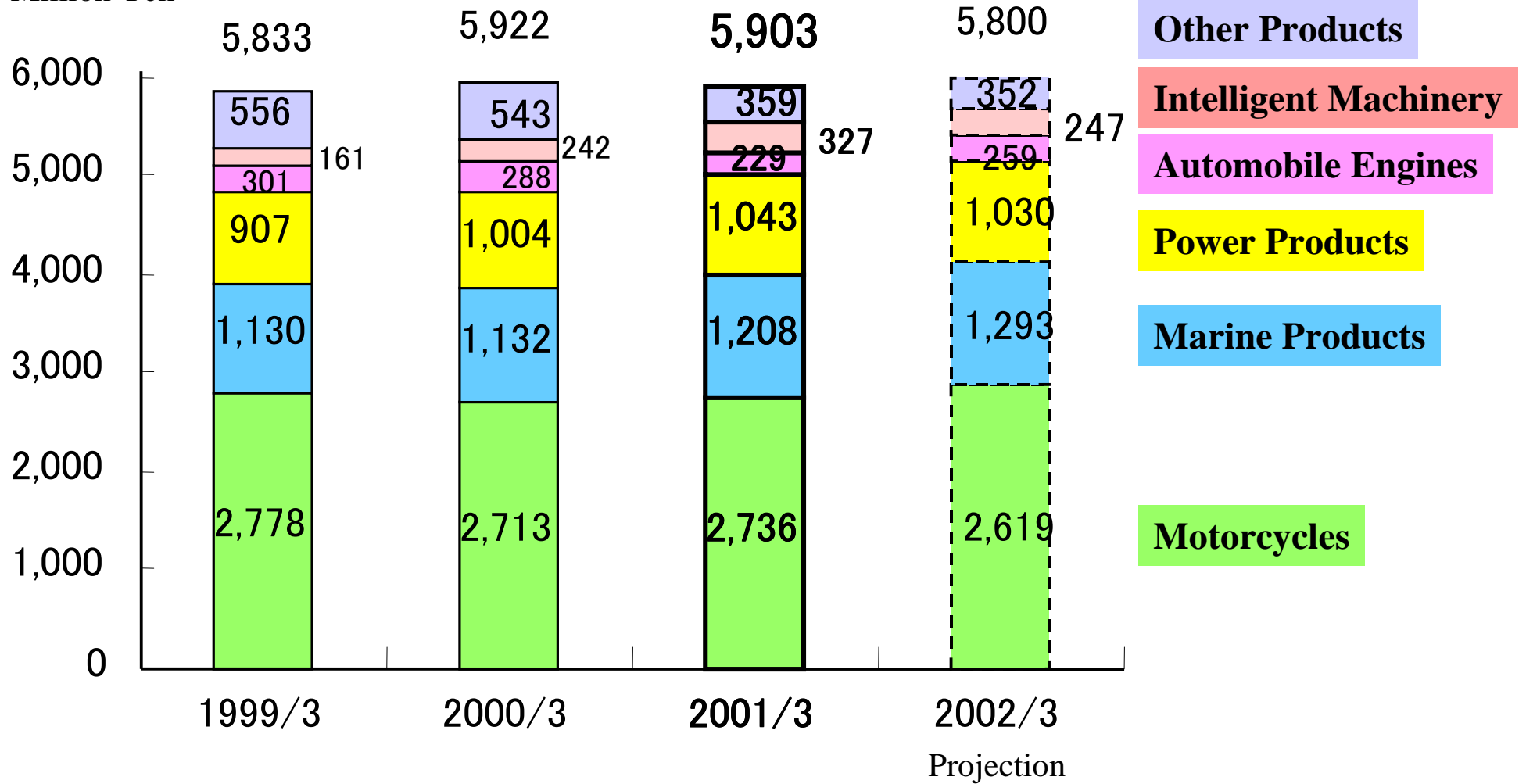
<u>Foreign Exchange Rate</u>				100 Million Yen	
	<u>1999/3</u>	<u>2000/3</u>	<u>2001/3</u>	Impact on op. income of 1 yen change	
US\$:	130Yen	111Yen	107Yen	17
Euro	:	144Yen	116Yen	97Yen	11

Forecast	<u>Factors Impacting Operating Income</u>			100 Million Yen
Factors increasing profit	Production Cost Reduction	:	54	
	SGA Cost Reduction	:	9	
	Foreign Exchange	:	147	
	(Gain from Rate Change	:	261)	
	(Price decrease	:	△114)	
Factors decreasing profit	Product Mix and Other Factors	:	△178	
Increase of Op. Income			: 32	

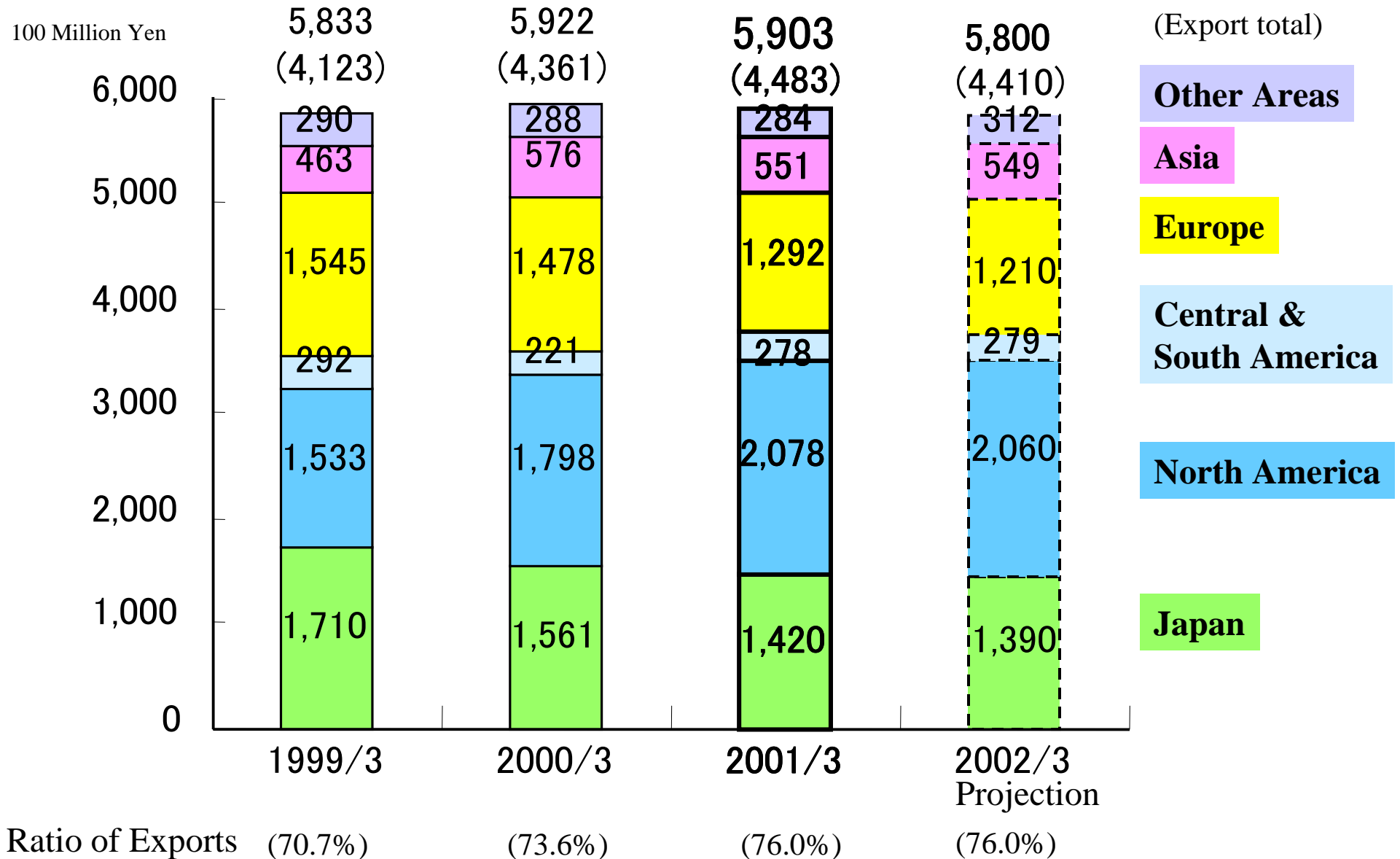
<u>Foreign Exchange Rate</u>				100 Million Yen	
		<u>2000/3</u>	<u>2001/3</u>	<u>2002/3</u>	Impact on op. income of 1 yen change
US\$:	111Yen	107Yen	116Yen	16
Euro	:	116Yen	97Yen	105Yen	10

Sales by Product Segment

100 Million Yen

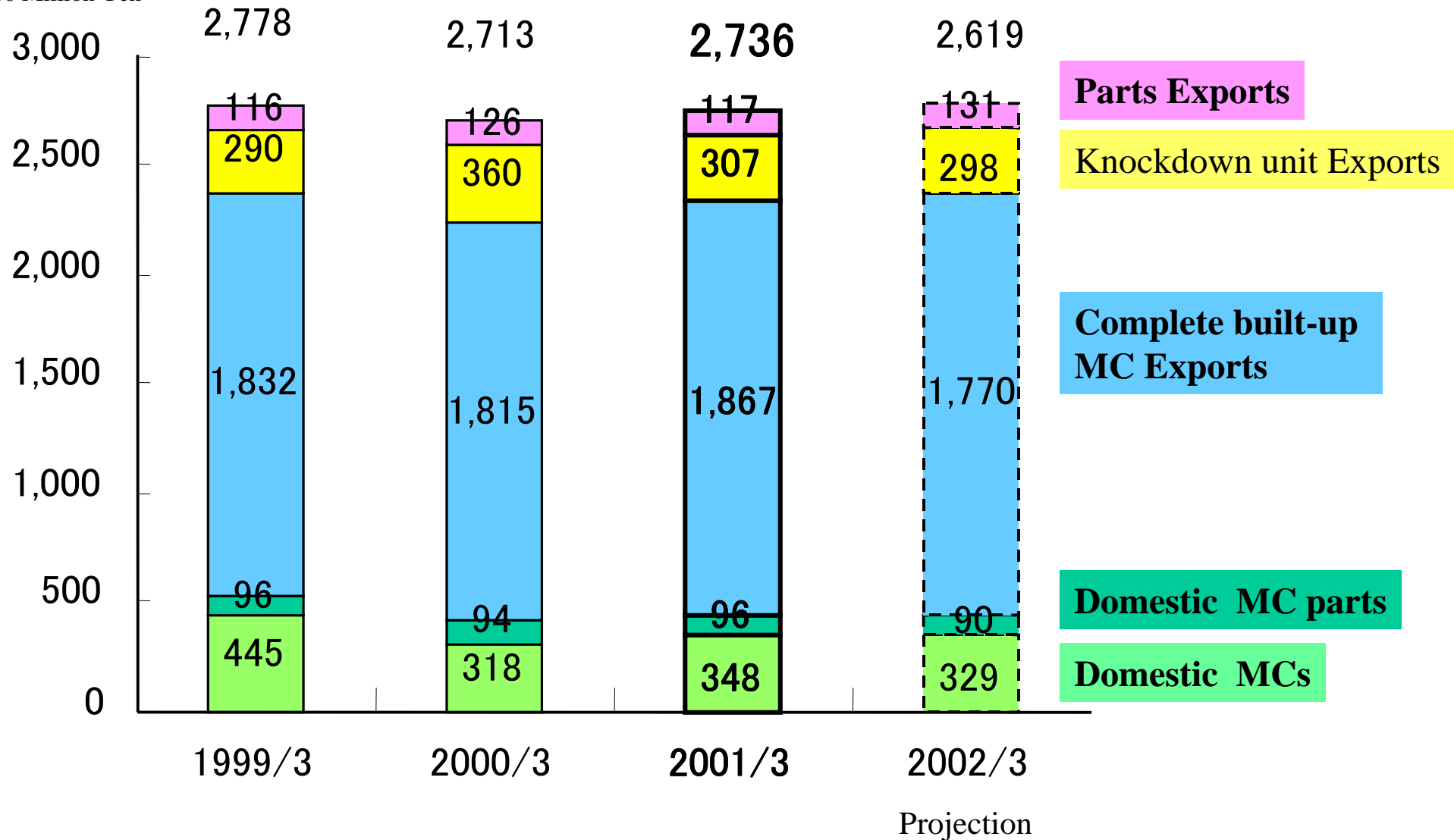


Sales by Geographical Segment

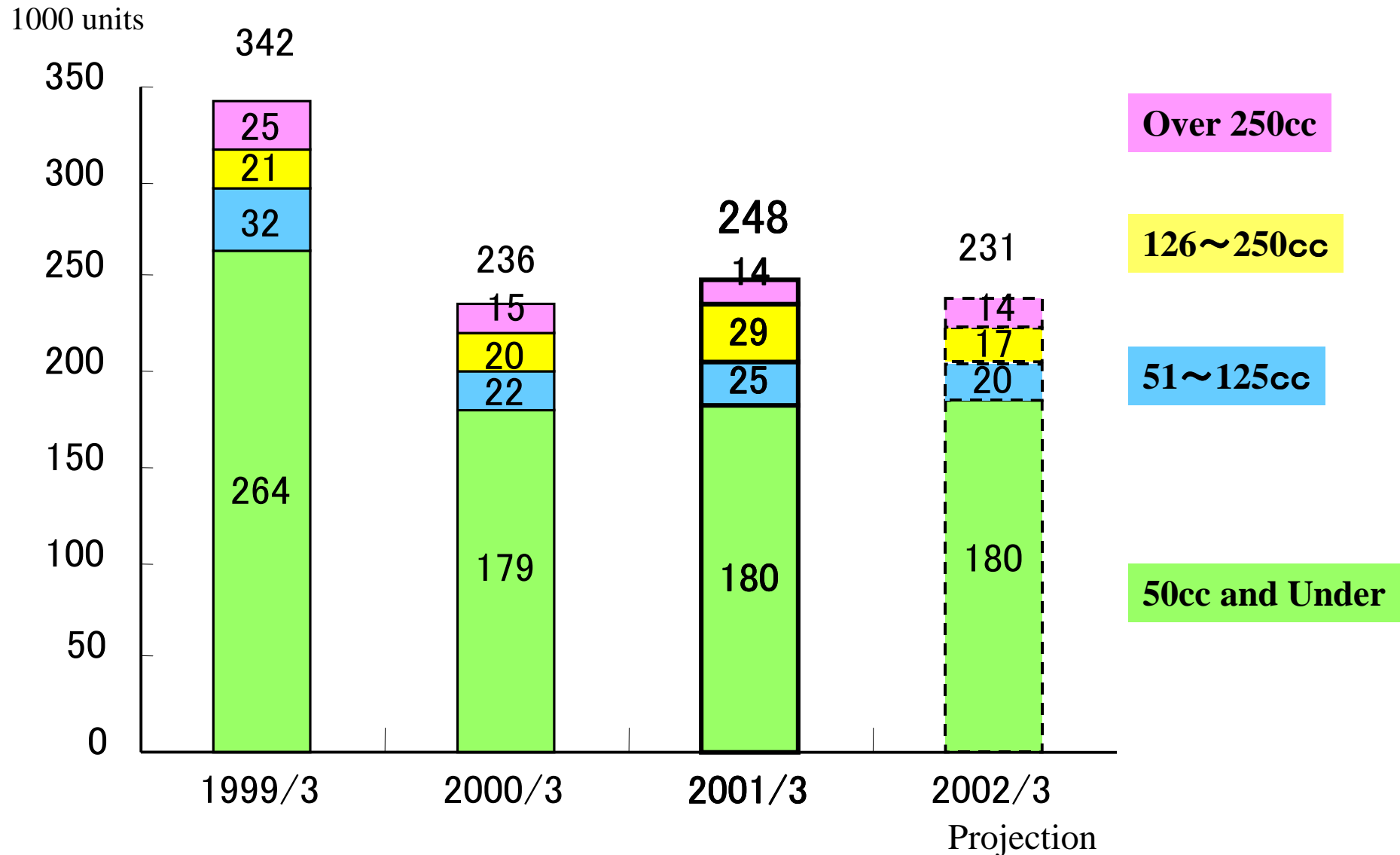


Motorcycle Sales

100 Million Yen

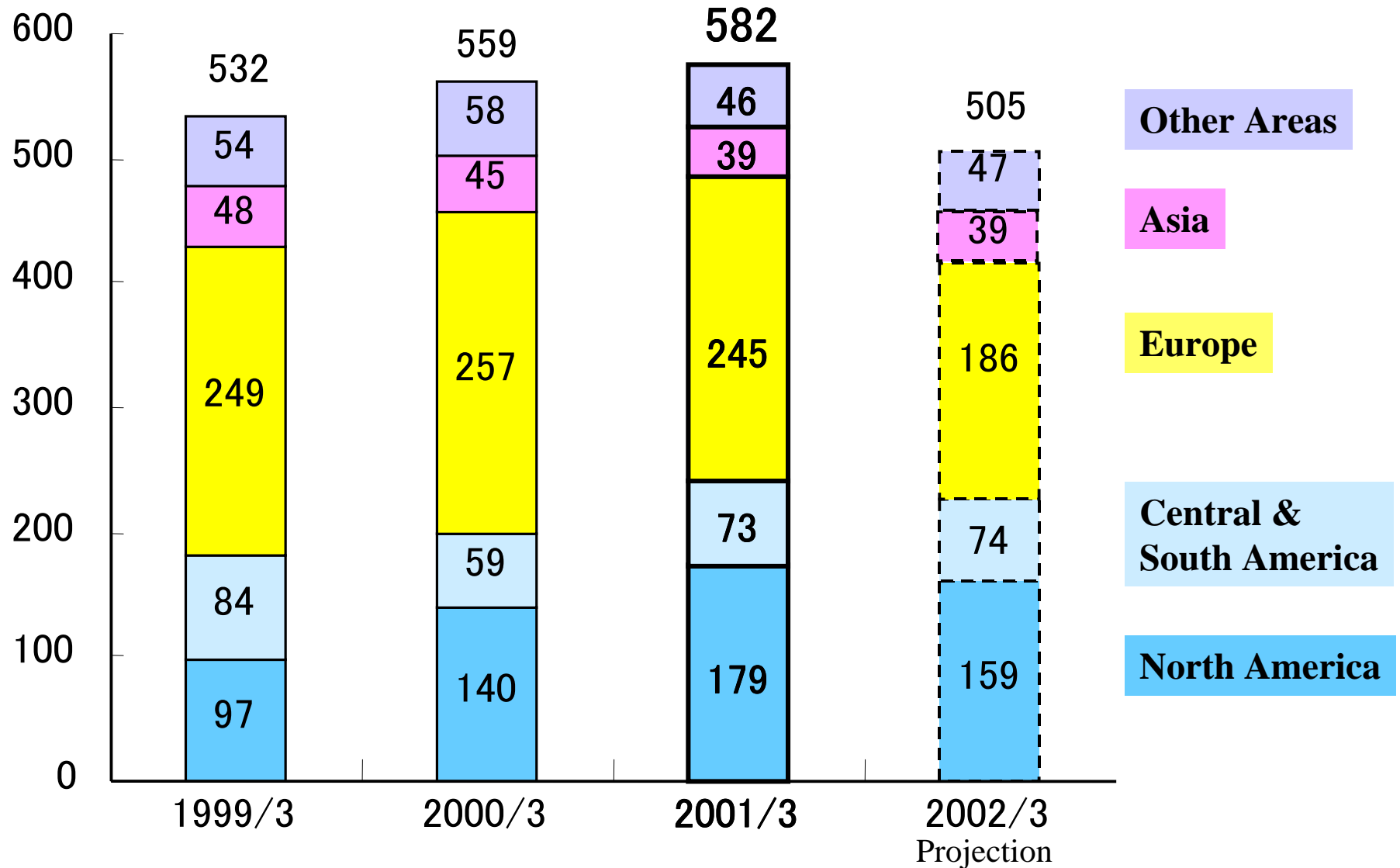


Domestic Unit Sales by Engine Category

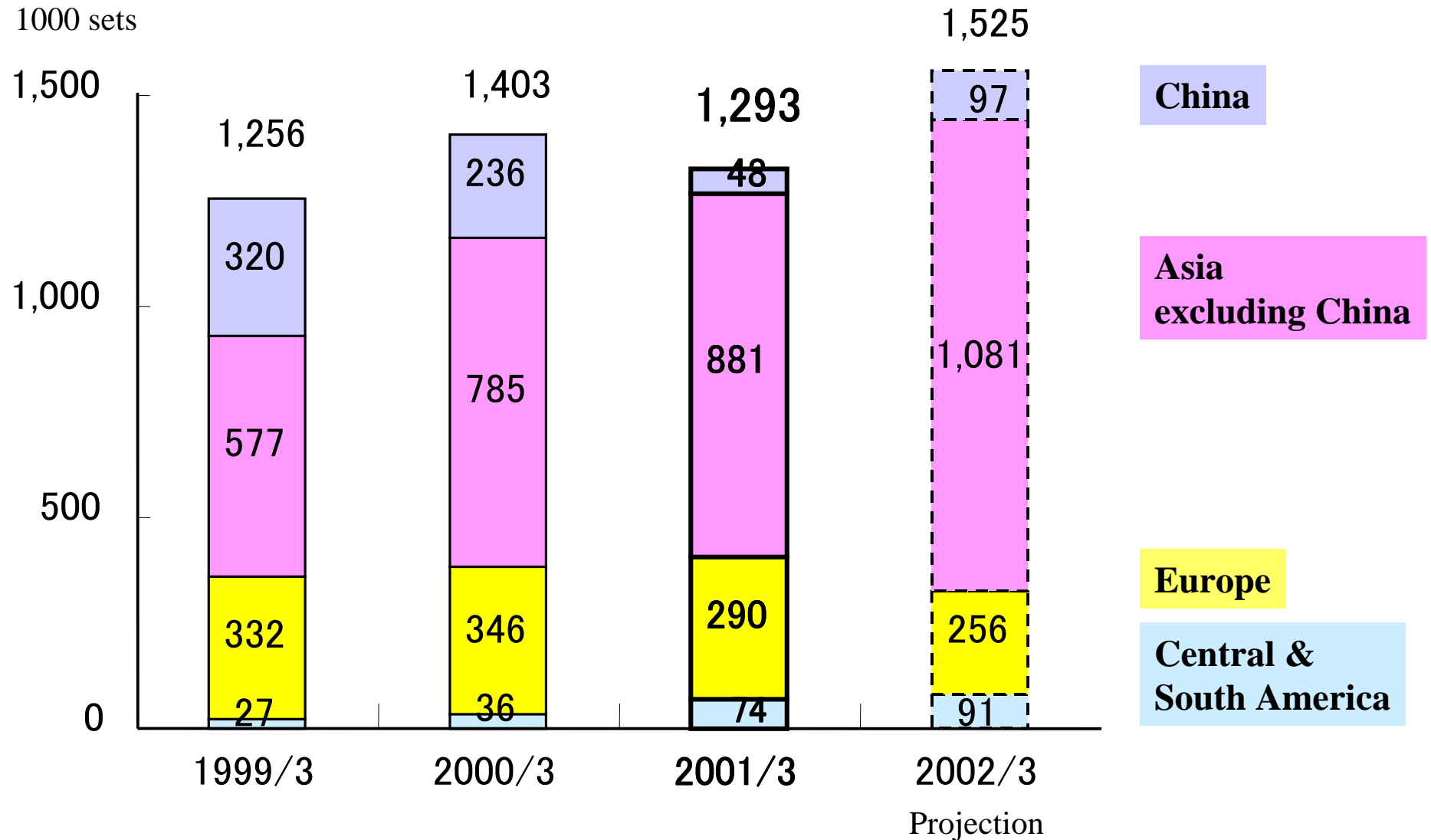


Exported Motorcycle Units by Geographical Segment

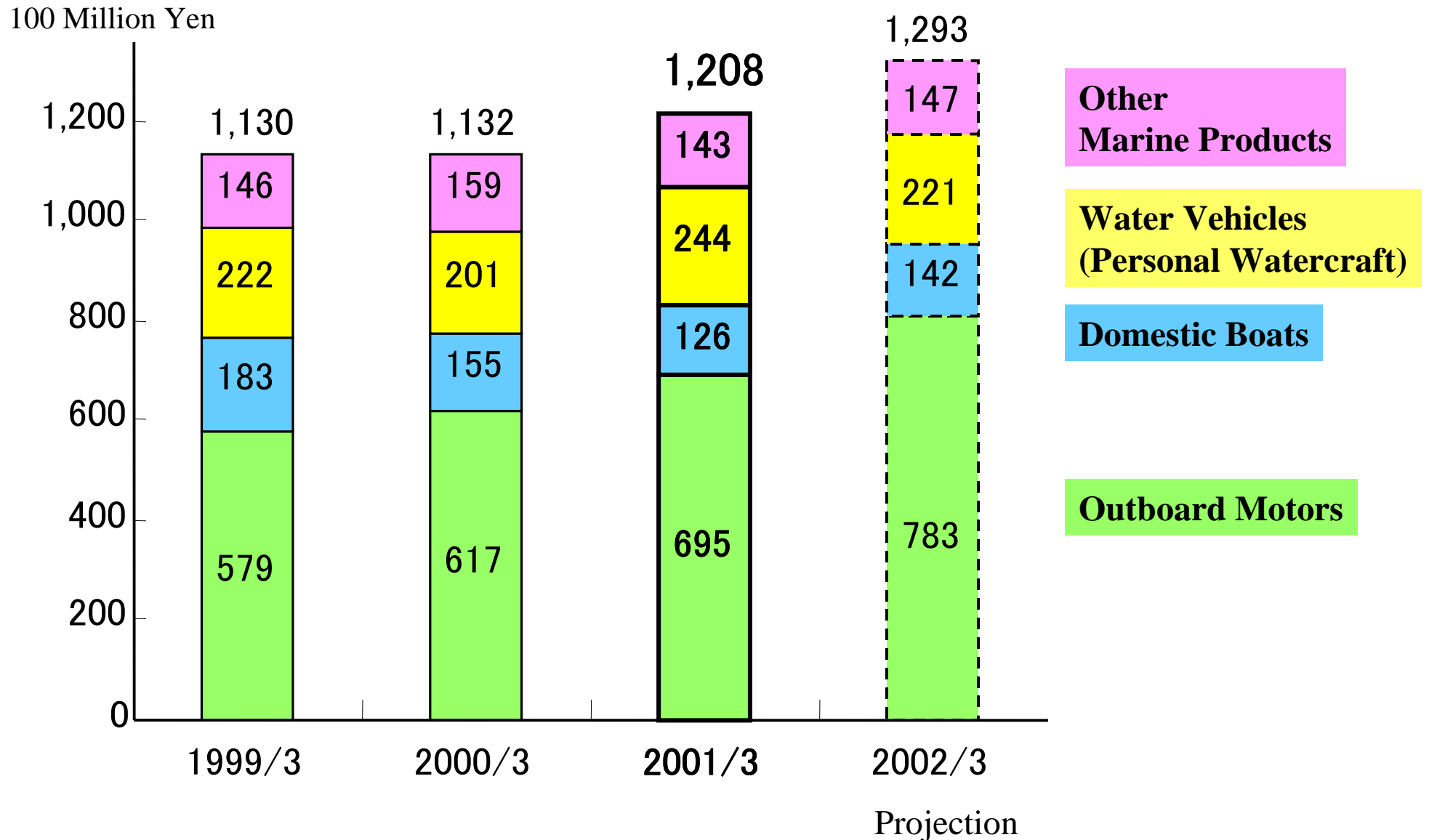
1000 units



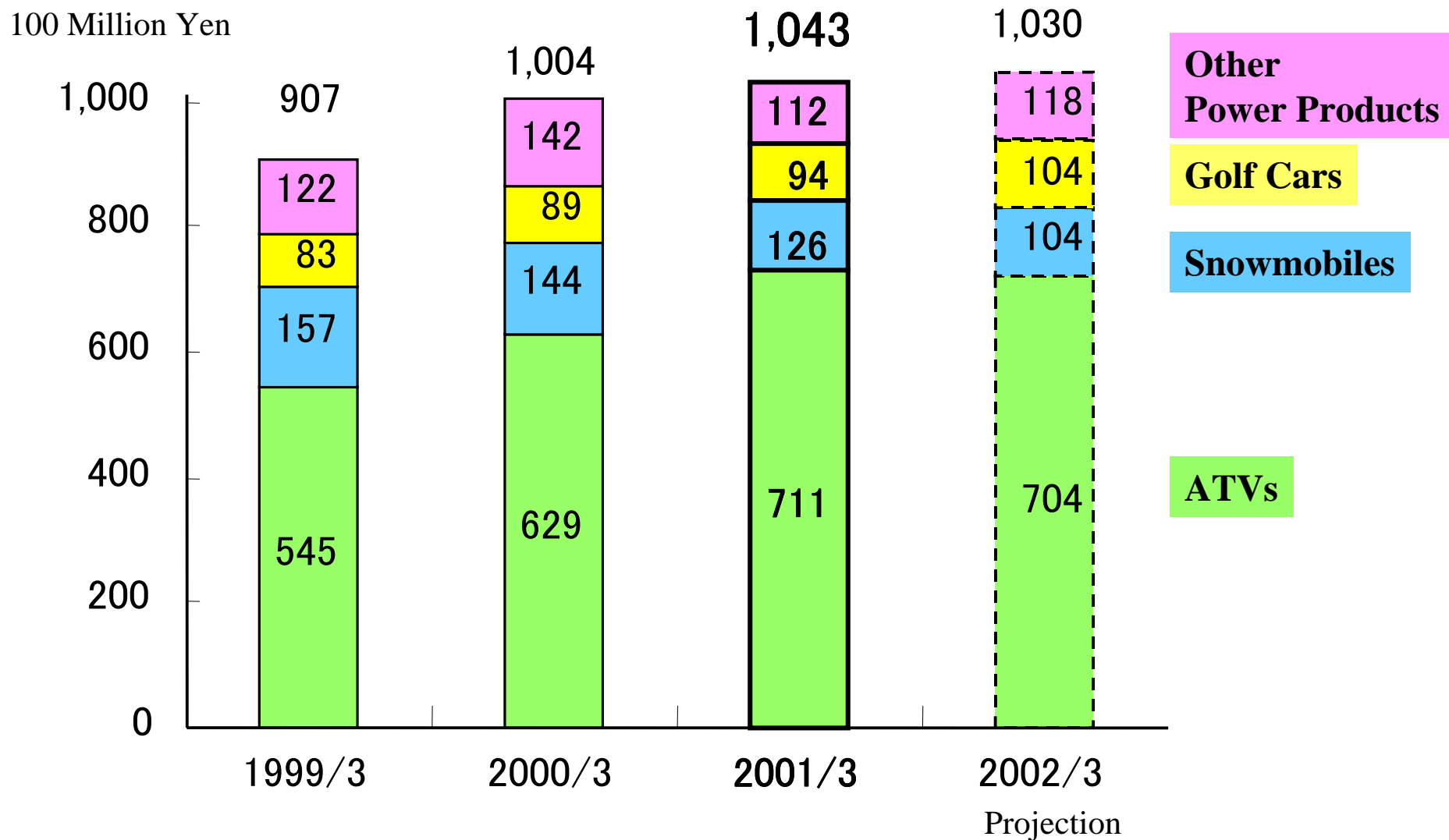
Exported MC Knockdown Units by Geographical Segment



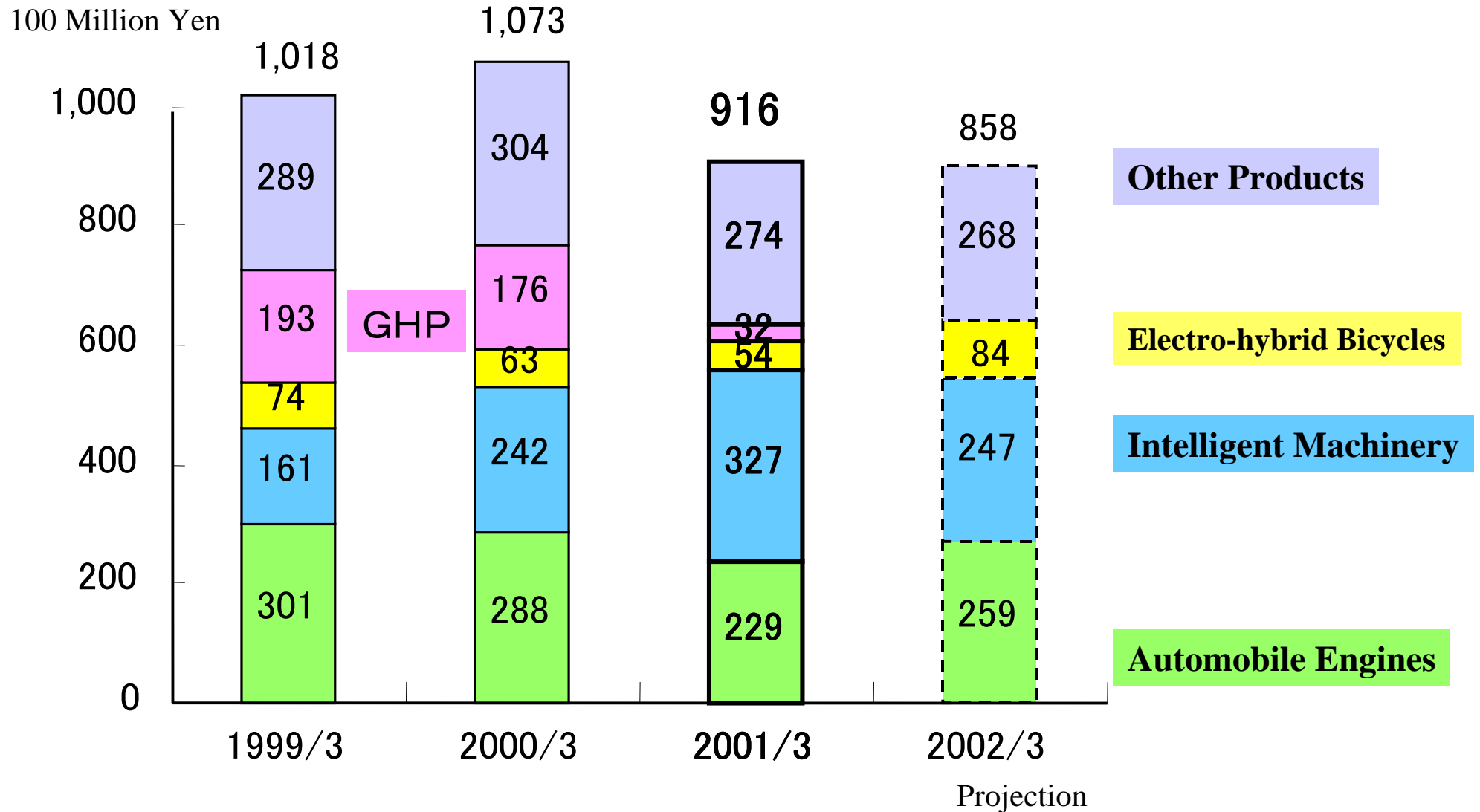
Marine Product Sales by Product Segment



Power Product Sales by Product Segment



Other Products Sales by Product Segment



Please take a look at Yamaha Motor's Home page.

□ Yamaha Motor Group HP : <http://www.yamaha-motor.co.jp>

▪ Yamaha Motor Group HP (English) : <http://www.yamaha-motor.co.jp/eng>

▪ Just for fun: Information to help enjoy life (Japanese only) : <http://21yamaha.com>

▪ Information for Investors : <http://www.yamaha-motor.co.jp/profile/ir/index-e.html>